



REPUBLIC OF GHANA

***MEDIUM TERM EXPENDITURE FRAMEWORK (MTEF)  
FOR 2021-2024***

**MINISTRY OF TRADE  
AND INDUSTRY**

***PROGRAMME BASED BUDGET ESTIMATES  
For 2021***



*Transforming Ghana Beyond Aid*



# ***MINISTRY OF TRADE AND INDUSTRY***



---

The MoTI MTEF PBB for 2021 is also available on the internet at: [www.mofep.gov.gh](http://www.mofep.gov.gh)

---

# Contents

---

<b>PART A: STRATEGIC OVERVIEW OF THE MINISTRY OF TRADE AND INDUSTRY .....</b>	<b>5</b>
NMTDP POLICY OBJECTIVES.....	5
VISION.....	5
CORE FUNCTIONS.....	6
POLICY OUTCOME INDICATORS AND TARGETS .....	6
EXPENDITURE TREND .....	9
SUMMARY OF KEY ACHIEVEMENTS IN 2020.....	12
<b>PART B: BUDGET PROGRAMME SUMMARY .....</b>	<b>43</b>
PROGRAMME 1: MANAGEMENT AND ADMINISTRATION .....	43
PROGRAMME 2: TRADE DEVELOPMENT .....	58
PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION .....	69
PROGRAMME 4: TRADE AND INDUSTRY PROMOTION .....	91
PROGRAMME 5: STANDARDIZATION AND CONFORMITY ASSESSMENT ..	101
PROGRAMME 6: INDUSTRIAL DEVELOPMENT AND PROMOTION .....	120



## 1.5. Appropriation Bill

Summary of Expenditure by Sub-Programme, Economic Item and Funding

Entity: 015 - Ministry of Trade and Industry  
 Year: 2021 | Currency: Ghanaian Cedi (GHS)  
 2021 Full Year Budget

	GoG			IGF			Funds / Others			Donors		Grand Total		
	Compensation of employees	Goods and Services	31 - Non financial assets	Total	Compensation of employees	Goods and Services	31 - Non financial assets	Total	Statutory	*Error: invalid report object*	Goods and Services		31 - Non financial assets	Total
01501 - Management and Administration	6,927,359	4,320,826	2,043,218	13,291,404		4,101,932	2,373,798	6,475,731			25,247,233	104,656,750	129,903,983	149,671,117
01501001 - Finance and Administration (Legal)	5,749,948	1,619,411	1,813,541	9,182,900		2,822,951	2,373,798	5,196,750						14,379,649
01501002 - Human Resource Management	315,775	942,296		1,258,071		450,000		450,000						1,708,071
01501003 - Policy Planning, Monitoring and Evaluation	582,716	466,935		1,049,651		626,309		626,309						1,675,961
01501004 - Statistics, Research and Communication	278,921	1,292,184	229,677	1,800,782		202,672		202,672			25,247,233	104,656,750	129,903,983	131,907,437
<b>01502 - Trade Development</b>	<b>6,763,142</b>	<b>14,657,887</b>	<b>726,432</b>	<b>22,147,461</b>		<b>1,016,289</b>		<b>1,016,289</b>						<b>23,163,750</b>
01502001 - Domestic and International Trade Development and Promotion	4,319,707	14,224,529	700,000	19,244,236		387,378		387,378						19,631,614
01502002 - Export Development and Promotion	2,443,435	433,357	26,432	2,903,224		628,912		628,912						3,532,136
<b>01503 - Business Development and Promotion</b>	<b>18,436,110</b>	<b>20,883,951</b>	<b>267,477</b>	<b>39,587,538</b>		<b>768,286</b>	<b>156,972</b>	<b>925,258</b>						<b>40,512,796</b>
01503001 - Technology Transfer, Research and Product Development	3,255,389	383,951	64,641	3,703,981		402,018		402,018						4,105,999
01503002 - Micro and Small Business Development	13,006,986	20,400,000	190,673	33,597,660		366,268	156,972	523,240						34,120,900
01503003 - Central Region Development	2,173,735	100,000	12,162	2,285,897										2,285,897
<b>01504 - Trade and Industry Promotion</b>	<b>20,483,070</b>	<b>636,940</b>	<b>1,181,856</b>	<b>22,301,866</b>										<b>22,301,866</b>
01504001 - Regional Services	1,812,925	636,940	1,181,856	3,631,721										3,631,721
01504002 - Foreign Trade Services	18,670,145			18,670,145										18,670,145
<b>01505 - Standardization and Conformity Assessment</b>	<b>11,092,954</b>	<b>100,000</b>	<b>26,423</b>	<b>11,219,377</b>		<b>41,404,512</b>	<b>27,603,008</b>	<b>69,007,520</b>						<b>80,226,898</b>
01505001 - Metrology	1,172,894			1,172,894		3,152,476	3,400,000	6,552,476						7,725,370
01505002 - Standards	966,089	4,478		970,567		3,045,446		3,045,446						4,016,014
01505003 - Conformity Assessment	8,953,971	95,522	26,423	9,075,916		35,206,590	24,203,008	59,409,598						68,485,514
<b>01506 - Industrial Development</b>	<b>902,475</b>	<b>69,564,672</b>	<b>78,090,713</b>	<b>148,557,860</b>	<b>10,082,148</b>	<b>21,531,033</b>	<b>10,922,328</b>	<b>42,535,509</b>		<b>17,214,681</b>	<b>1,780,767</b>	<b>3,552,753</b>	<b>5,333,520</b>	<b>213,641,570</b>
01506000 - Industrial Development and Promotion	902,475	69,564,672	78,090,713	148,557,860	10,082,148	21,531,033	10,922,328	42,535,509		17,214,681	1,780,767	3,552,753	5,333,520	213,641,570
<b>Grand Total</b>	<b>64,605,110</b>	<b>110,164,276</b>	<b>82,336,119</b>	<b>257,105,505</b>	<b>10,082,148</b>	<b>68,822,053</b>	<b>41,056,106</b>	<b>119,960,308</b>		<b>17,214,681</b>	<b>27,028,000</b>	<b>108,209,503</b>	<b>135,237,503</b>	<b>529,517,997</b>

---

# **PART A: STRATEGIC OVERVIEW OF THE MINISTRY OF TRADE AND INDUSTRY**

## **1. NMTDP POLICY OBJECTIVES**

The Ghana National Medium Term Development Plan (NMTDP 2018-2021) contains Policy Objectives that are relevant to the Ministry of Trade and Industry. These include:

- Promote international trade and investment;
- Pursue flagship industrial development initiatives;
- Enhance business enabling environment;
- Support entrepreneurs and SME development;
- Enhance domestic trade;
- Ensure consumer protection; and
- Promote Public-Private Sector Dialogue.

## **2. VISION**

The Vision of the Ministry is to:

Establish Ghana as a globally competitive manufacturing and trading hub in Africa.

In order to meet its Vision, the Ministry is implementing a Ten (10) Point Industrial Transformation Agenda aimed at establishing Ghana as a major manufacturing hub in Africa.

### **Ten (10) Point Industrial Transformation Agenda:**

- National Industrial Revitalization Programme (Stimulus Package)
- One District One Factory (Decentralizing industrial development)
- Development of Strategic Anchor Industries (towards diversifying the economy)
- Establishment of Industrial Parks in all regions
- Development of small and medium-scale enterprises (SMEs)
- Export Development Programme
- Enhancing Domestic Retail Infrastructure
- Improving the Business Environment through regulatory reforms
- Industrial sub-contracting exchange
- Improving Public-Private sector Dialogue

### 3. CORE FUNCTIONS

The core functions of the MOTI are to:

- Formulates policies to enhance sectoral coordination in the implementation of Trade and Industry programmes;
- Designs programmes in collaboration with sector agencies to effectively implement Trade and Industry policies;
- Mobilizes technical, human and financial resources for the development of the Trade and Industry Sector;
- Improves the development of entrepreneurial skills, technological capability and accessibility to credit and markets;
- Develops relevant programmes and activities for institutional capacity building;
- Supports the growth and development of local industry through the stimulation of demand for locally produced goods and services;
- Facilitates access of Ghana's manufacturing sector to competitive factors of production, in order to enhance productivity and efficiency;
- Facilitates the development and promotion of non-traditional export products;
- Facilitates access to industrial lands and services for the establishment of industries; Facilitates trade and investment between Ghana and other countries and promote intra-African trade; and
- Maintains and enhances market access in both goods and services whilst limiting the negative impact on revenue and local industries.

### 4. POLICY OUTCOME INDICATORS AND TARGETS

The Ministry's achievements are measured by these outcome indicators

Outcome Indicator (with corresponding SDG Target)	Indicator Definition	Baseline		Latest Status		Targets	
		Year	Value	Year	Value	Year	Value
Industrial Parks and Economic Zones Initiative implemented (SDG Target 9.1)	Number of new industrial clusters and manufacturing enclaves developed	2016	0	2020	2	2021	3
New economic growth poles developed through the implementation of the Strategic Anchor Industries Programme (SDG Targets 9.2, 9.3, 9.4, 9.b, 9.c)	Number of anchor industries established (Integrated Aluminium, Iron and Steel, Oil Palm, Industrial Starch, Industrial Salt, Vehicle Assembly,	2016	0	2020	5	2021	10

Outcome Indicator (with corresponding SDG Target)	Indicator Definition	Baseline		Latest Status		Targets	
		Year	Value	Year	Value	Year	Value
	Petrochemical, Garment and Textile, Machinery, Equipment and Component Part, Pharmaceutical Industry)						
Industries fairly distributed across the country through the implementation of the One District One Factory initiative (SDG Targets 9.2, 9.3, 9.4, 9.b, 9.c)	Count of factories initiated and/or established under the 1D1F programme	2016	0	2020	232	2021	308
Manufactures share of merchandise exports (%) (SDG Targets 17.10, 17.11, 17.12)	The ratio of the total value of manufacturing products to total value of merchandise export, expressed as percentage.(Source: GEPA)	2016		2019	14.6 %	2021	17.5%
Ease of Doing Business Ranking (SDG Targets 9.c, 10.5, 12.8, 16.3, 16.6, 16.7, 16.10, 16.b, 17.4, 17.7)	The index calculated as the ranking on the simple average of a country's percentile rankings on each of the 10 topics covered (Source: World Bank)	2017	108th out of 190	2019	118th out of 190 countries	2021	≤60th out of 190
Business Competitiveness Index (SDG Targets 9.c, 10.5, 12.8, 16.3, 16.6, 16.7, 16.10, 16.b, 17.4, 17.7)	The Business Competitiveness Index (BCI) focuses on the underlying microeconomic factors which determine the country's current sustainable levels of productivity and competitiveness. It specifically measures the sophistication of company operations and strategy, as well as the quality of the	2017	114th out 138	2020	118th out of 140	2021	≤80th out of 138



Outcome Indicator (with corresponding SDG Target)	Indicator Definition	Baseline		Latest Status		Targets	
		Year	Value	Year	Value	Year	Value
	overarching national business environment in which they operate.						
Domestic credit to private sector [percent of GDP] (SDG Targets 2.a, 8.3, 8.10, 9.3, 16.6)	The volume of credit to the private sector expressed as a percentage of the total loans and advances made by the Deposit Money Banks (DMB) (Source: World Bank)	2016	18%	2019	12.4%	2021	17.3%
Percentage of Deposit Money Banks (DMB) credit to manufacturing [percent] (SDG Targets 2.a, 8.3, 8.10, 9.3, 16.6)	The total value of DMB credit into manufacturing as percentage of total credit to the private sector (Source: Bank of Ghana)	2016	7.7%	2019	10.9%	2021	11.7%
Gross fixed capital formation (percent of GDP) (SDG Targets 2.a, 8.3, 8.10, 9.3, 16.6)	Gross fixed capital formation is measured by the total value of a producer's acquisitions, less disposals, of fixed assets during the accounting period plus certain additions to the value of non-produced assets (such as subsoil assets or major improvements in the quantity, quality or productivity of land) realised by the productive activity of institutional units (World Bank)	2016	27%	2019	19.6%	2021	23%

---

## 5. EXPENDITURE TREND

In 2018, approved budget for the Ministry was **GHS891,484,775.90**. Out of this figure, GOG (including Special Projects) was GHS891,484,775.90, IGF was GHS102,780,632.00 and DPs was GHS71,865,000.00. The total expenditures at the end of 2018 was GHS162,823,964.79 under GOG, GHS36,919,823.80 expended under IGF and GHS55,359,449.00 expended under the DPs Fund.

In 2019, the Ministry's approved budget was **GHC306,641,873.00** and was revised to **GHC297,345,414.00** comprising of: GOG component of GHC149,268,571.00, IGF component of GHS61,495,843.00 and DP component of GHS86,580,000.00.

Out of the total budget, **GHC95,000,000.00** was for the One District One Factory Initiative (1D1F), made up of GHC9,500,000.00 for Goods & Services and GHC85,500,000.00 for Capital Expenditure.

Of the total budget, Compensation of Employees was GHC77,593,596.00, Goods & Services was GHC55,541,914.00 and Capital Expenditure was GHC173,506,363.00.

Actual Expenditure for GOG as at 31<sup>st</sup> December, 2019 amounted to **GHS207,214,847.80**, comprising of GOG – GHS142,506,366.85, IGF – GHS60,682,398.17 and DP Fund – GHS94,026,082.78. Expenditure by Economic Classification were as follows: Total Compensation of Employees – GHS56,337,808.24 (82.49%), Goods & Services – GHS84,306,239.69 (151.79%), CAPEX – GHS156,570,799.87 (90.24%).

In 2020, the Ministry's approved budget was **GHC475,344,935.86**. Of this, GOG was GHC182,053,823.00, IGF was GHC75,693,357, ABFA was GHC78,000,000.00 and DP component GHC139,597,756.00.

Actual expenditure as at 31<sup>st</sup> December, 2020 amounted to **GHC386,745,979.57**. Of this, GOG/ABFA was GHC184,367,638.54, IGF was GHC80,481,517.03 and DP was GHC121,896,824.00.

### Cap Buss

In order to provide relief to mitigate the effects of the COVID-19 Pandemic on MSMEs, Government launched the Coronavirus Alleviation Programme Business Support Scheme (CAP BuSS), and earmarked **GHS750,000,000.00** for MSMEs. The NBSSI disbursed GHS GHS447,012,072.17.

The tables below depict the expenditure trend of the Ministry from 2018 to 2020 from all funding sources and actual expenditure on the Cap Buss.

**Table 1. EXPENDITURE TREND (2018-2020)****GOG/ABFA**

Source	2018		2019		2020		Budget Perf(%)
	Approved budget * (Including Special Project Budget) (GHC)	Actual expenditure (GHC)	Approved Budget (GHC)	Actual Releases/ Expenditure (GHC)	Approved Budget (GHC)	Actual Releases/ Expenditure (GHC)	
Compensation of Employees	45,625,085.90	36,284,855.57	50,061,087.00	46,599,140.31	60,872,000.00	59,326,831.65	97.46
Goods and Services	228,181,550.00	24,375,297.40	13,707,484.00	10,408,808.55	121,181,823.00	49,040,806.89	40.47
Capital Expenditure	617,678,140.00	102,163,813.82	85,500,000.00	85,498,417.99	78,000,000.00	76,000,000.00	97.44
<b>Total</b>	<b>891,484,775.90</b>	<b>162,823,966.79</b>	<b>149,268,571.00</b>	<b>142,506,366.85</b>	<b>260,053,823.00</b>	<b>184,367,638.54</b>	<b>70.90</b>

From the table above, total budget performance (actual expenditure against approved budget) moved from as low as 19% in 2018 to 96% in 2019 and slightly reduced to 71% in 2020.

**IGF**

Source	2018		2019		2020		Budget Performance (%)
	Approved budget (GHC)	Actual expenditure (GHC)	Approved budget (GHC)	Actual expenditure (GHC)	Approved budget (GHC)	Actual expenditure (GHC)	
Compensation of employees	0.00	0.00	18,235,050.00	9,738,667.93	12,365,676.86	12,163,692.99	98.37
Goods and Services	52,810,325.00	34,555,035.32	51,926,292.80	46,520,784.41	40,382,084.00	56,368,372.06	139.59
Capital expenditure	49,970,306.00	2,364,788.48	8,641,363.00	4,422,945.83	22,945,596.00	11,949,451.98	52.08
<b>Total</b>	<b>102,780,632.00</b>	<b>36,919,823.80</b>	<b>78,802,705.80</b>	<b>60,682,398.17</b>	<b>75,693,357.00</b>	<b>80,481,517.03</b>	<b>106.33</b>

From the IGF table, total budget performance shows a positive trend from 36% in 2018 to 77% and 106% in 2019 and 2020 respectively.

**DPs**

Source	2018			2019			2020		
	Approved budget (GHC)	Actual receipts (GHC)	Actual expenditure (GHC)	Approved budget (GHC)	Actual receipts (GHC)	Actual expenditure (GHC)	Approved budget (GHC)	Actual expenditure (GHC)	Budget Performance (%)
Compensation of employee	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Goods and Services	52,701,000.00	27,249,285.00	27,249,285.00	7,215,000.00	27,376,646.73	27,376,646.73	0.00	0.00	0
Capital expenditure	19,164,000.00	28,110,164.00	28,110,164.00	79,365,000.00	66,649,436.05	66,649,436.05	139,597,756.00	121,896,824.00	87.32
<b>Total</b>	<b>71,865,000.00</b>	<b>55,359,449.00</b>	<b>55,359,449.00</b>	<b>86,580,000.00</b>	<b>94,026,082.78</b>	<b>94,026,082.78</b>	<b>139,597,756.00</b>	<b>121,896,824.00</b>	<b>87.32</b>

From the DPs table, total budget performance increased from 77% in 2018 to 109% in 2019 and decreased to 87% in 2020.

It is evidently clear from the above analysis that releases in 2019 were better comparative to 2018 and 2020.

### Cap Buss

EXPENDITURE ITEM	2020 APPROVED BUDGET /APPROPRIATION	AMOUNT RELEASED FOR 2020	ACTUAL EXPENDITURE FOR, 2020	ACTUAL PAYMENTS, FOR 2020	PROJECTI ONS FOR NEXT QUARTER
Coronavirus Alleviation Programme	<b>750,000,000</b>	<b>450,000,000</b>	<b>447,012,072.17</b>	<b>447,012,072.17</b>	<b>300.000.000</b>

---

## 6. SUMMARY OF KEY ACHIEVEMENTS IN 2020

The following enumerates the major achievements attained by the Ministry in the implementation of its 2020 work programme:

### 1. Management and Administration

#### Training

A number of training and staff development programmes aligned to the industrial transformation agenda of Government were implemented for a total of 181 MOTI Staff in the following areas:

- Diplomatic orientations/Training;
- Conferences/Workshops/Seminars;
- Short Courses;
- Academia (Masters Programme); and
- Entrepreneurship training for National Service Personnel.

#### Scheme of Service Training

- 137 members of Staff were trained.

#### Competency-Based Training

- 163 members of Staff were trained.

#### Administrative Policies

A number of Administrative policies were reviewed and issued during the year under review. They include Office Administration Policy, Motor Vehicle Policy and Operational Manual.

#### Assessment of MOTI Assets

The Ministry also undertook monitoring visits to assess the State of facilities and assets of the Ministry in the Regions. The Assessment covered the state of Physical Buildings/Structures; state of Assets & Equipment; Operations/Projects; Physical Environment; and follow-ups on Audit recommendations/queries.

In the wake of the COVID-19 pandemic, the Ministry procured and distributed PPEs, Hand sanitizers, facemasks among others to Staff of the Ministry (Headquarters and Regional Offices). Measures were also instituted to observe COVID Protocols and minimize risk to staff and visitors.

#### Cross-Cutting

##### Business Regulatory Reforms:

- The Ghana Business Regulatory Reforms Portal (<https://www.bcp.gov.gh/>) was launched in August, 2020 to facilitate centralized consultation between government institutions and the private sector on policies, as well as legal and regulatory

---

frameworks. It is designed to enable policy makers to easily consult affected businesses and individuals in a transparent and timely way, and at considerable cost savings.

The portal has 1,200 registered users from public and private sectors. The portal has two components, namely:

- The Consultations Portal which is designed to enable policy makers and regulators to easily consult affected businesses and individuals on policy and regulatory reforms in a transparent and timely manner, at considerable cost savings.
- An online Electronic Registry (E-Registry) has been developed to serve as a single repository of all of Business Laws and Regulations is an online repository which provides open, free and easy access to **251** business-related Acts, **178** Legislative Instruments, **103** Bye Laws and **79** Administrative Directives and Regulatory Notices.

The Ministry anticipates the creation of BRR Units in all MDAs of which the intent is to help deepen stakeholder engagements and consultations in policy formulation and development.

Forty (40) public officials were trained and equipped with skills in Regulatory Impact Assessment (RIA). This is intended to build capacity of Ministries to establish Regulatory Reform Units and undertake comprehensive impact analysis of new and existing regulations/policies that affect private sector competitiveness in their respective sectors.

## **Trade Development**

### **Multilateral and Regional Trade**

#### **AfCFTA**

##### ***Establishment of the African Continental Free Trade Area (AfCFTA) Secretariat***

- The refurbished and fully equipped AfCFTA Secretariat at the Africa Trade House in Accra was commissioned and handed over to the African Union in August, 2020. The Secretary General has assumed office at the AfCFTA Secretariat.
- Official residence of the Secretary General has also been handed over and is being currently occupied by the Secretary General.

##### ***Establishment of National AfCFTA Implementation Structures in Ghana***

- After the initial phase of stakeholder engagements, a National AfCFTA Steering Committee and 7 Technical Working Groups (TWG) were established to design Ghana's National Action Plan for Boosting Intra-African Trade (BIAT) for implementation.
- The TWGs cover the seven (7) clusters of BIAT: Trade Information, Trade and Development Finance, Factor Market Integration, Enhancing Productive Capacity, Trade Policy, Trade related Infrastructure, Trade Facilitation.
- Implementation of the BIAT will be supported by the National AfCFTA Coordinating Office.

---

## Africa Trade House (AfCFTA Secretariat)







---

### **Ghana Compete EU (Ghana Competitiveness Programme)**

- The Compete Ghana Programme, is an EU funded project designed to foster economic governance, improve competitiveness of the private sector and promote a business friendly environment for effective implementation of the stepping-stone agreement between Ghana and the European Union. The Programme has commenced with a Grant Facility of 800,000 Euros to MOTI. This is to enable MoTI establish a Secretariat to oversee the implementation of Ghana's EPA Accompanying Measures.
- In line with this, an office accommodation has been secured and furnished for the Secretariat. Additionally, Technical Assistants have been engaged to support the Secretariat implement its activities. The Programme is expected to be implemented over a period of 36 months.

### **Export Diversification**

- To facilitate the diversification of products and markets for Ghanaian exports, the Ghana Export Promotion Authority supported over 70 exporters to participate in various international fairs and expositions.

### **Ghana Export Promotion Authority (GEPA)**

- The Ministry through GEPA officially launched the Strategy within the context of harnessing the benefits of the AfCFTA.
- The Ministry coordinated series of regional conferences as part of its strategy to educate Ghanaians on the opportunities available under the AfCFTA through the implementation of the AfCFTA. The Conferences took place in the fifteen regions namely: Ashanti, Bono, Bono East, Central, Western, Western North, Eastern, Volta, Oti, Savannah, Northern, North East, Upper East, Upper West and Ahafo Regions.
- In ensuring that Ghana maximizes market access opportunities offered it, 330 tonnes of assorted vegetables, pineapple, papaya, coconut and mangoes orders were secured during Ghana's participation in Fruit Logistica Fair held in Germany from 5<sup>th</sup> – 7<sup>th</sup> February, 2020.
- To boost the local production of handicraft, a State-of-the-Art bauxite beads production centre has been built for over 100 artisans at Abompe in the Eastern Region
- During the period under review, 36 manufacturing companies were provided with technical assistance to receive ECOWAS Trade Liberalization Scheme (ETLS) approval for 50 products in 2020.
- To further ensure information asymmetry, the Market Hub Portal ([www.gepaghana.org](http://www.gepaghana.org)) was updated with 8 Trade Fairs events, 4 E-newsletters and potential market reports on papaya and kola.

### **Ghana International Trade Commission (GITC)**

- The Commission, in its bid to ensure fair competition for entities engaged in domestic production and international trade and protect the domestic industry or market from the impact of unfair trade practices, engaged in the following:

---

***i. Resolution of Trade Petitions***

- The Commission held its maiden hearing on a petition on the aluminium industry on 9<sup>th</sup> January, 2020. Two (2) trade petitions (out of 5 received) were processed for hearing or resolution by the Commission

***ii. Post-Hearing activities on petitions***

- Post-Hearing activities such as meetings, collection and analysis of data, investigations, consultations, among others are being conducted on the aluminium industry petition in line with the Commissioners' Guide.

***iii. Preliminary assessment of new petitions***

- Preliminary assessments have been initiated on a new petitions received from the ceramic tiles industry.

***iv. Develop and Gazette Legislative Instruments On Trade Remedies***

- The draft GIRC (Safeguards) Regulations, 2020 and GIRC (Subsidy and Countervailing Measures) Regulations, 2020 have been approved by Parliament.

***v. Recruitments and operations of the commission***

- The first batch of the Commission's permanent staff of various grades have been recruited and have undergone an orientation programme

**Business Development and Promotion**

**A. Technology Transfer, Research and Product Development**

The following Technology Transfer, Research and Product Development were achieved by GRATIS:

**Training**

- 373 apprentices trained towards NVTI certification
- 162 apprentices trained towards TEU/NABTEX certification
- 419 students from engineering institutions and master crafts persons trained.

**Equipment manufacturing**

- 4,952 spare parts repaired and maintained
- 1,771 equipment manufactured and repaired
- 2 new equipment designed and developed.



### **Yam Slicer & Fresh Vegetable Grinder**

#### **Micro and Small Business Development**

- For the period under review, 3,232 new businesses were established and 4,397 new jobs were created across the country. Business Development Programmes were organized for 231,611 MSMEs to improve their capacity during the period. The Board also assisted 2,786 MSMEs to formalize their businesses through registration with the Registrar General's Department.
- The Board trained 132,453 with Business Development Services, 26,653 MSMEs in financial literacy program, 210 MSMEs and staff with Kaizen training
- 641 Ghana Standard Authority Certification for MSMEs was also facilitated by NBSSI

The Board collaborated with GIZ under the WIDU project to coach Entrepreneurs to enable them access the GIZ- WIDU Grant. During the period, 125 Entrepreneurs were Coached and 36 Entrepreneurs successfully received the WIDU Grant amounting to Euro 90,000.

The Board has collaborated with MasterCard Foundation to create fulfilling and dignified work for Ghana's Young People. The Project will create 39,000 decent jobs for Ghana's young people. As part of the collaboration, the Board has received approval for an amount of Fifteen Million Dollars (USD15,000,000) which will be used to establish the NBSSI/MasterCard Foundation Recovery and Resilience Fund for MSMEs.

***Access to Finance***

NBSSI assisted 290,728 MSMEs to access credit to the tune of Three Hundred Seventy Million, Five Hundred and Ninety-Eight Thousand, One Hundred and Eighty Ghana Cedis (GHS370,598,180)



**A client who is a shoemaker at work in Sunvani**



**A training session in Labeling and Packaging**



**Incubatees at the NBSSI/SPINNET Incubator at a working session**



**Participants at the Zongo Cuisine Promotion Programme**



**NBSSI Coach with GIZ WIDU client who is into the growing of Mushroom**



**NBSSI Business Advisor providing coach and advisory services to the owner of Faak Farms**



**NBSSI Business Advisor providing coaching to a WIDU Client**



**NBSSI Coach providing coaching and advisory service to the proprietor of Beautiful Beginning Primary School**



**BIG ADA**



**SHAMAA**

---

## Central Region Development

The Commission has also identified Seven (7) resource potentials in the Region for the Ministry's flagship 1D1F Initiative and has prepared Five (5) resource plans for Twenty Two (22) MMDAs for the programme.

- **25,000** acres have been released by three (3) Paramunicipalities for the development of an economic zone by a consortium of Chinese investors.
- Meeting with DIST and key stakeholders in six (6) MMDAs held to identify key challenges confronting implementation.
- Five (5) key resource potentials of the region identified for investment purposes.
- **38,000** acres of land have been identified for the establishment of industrial zones.

## Business Development Unit

### *- Presidential Business Support Programme*

The Presidential Business Support Programmes to promote entrepreneurship among the youth in order to create more jobs, increase incomes and wealth and address poverty was launched on June 8, 2020. The application process was decentralized to cover all the 260 districts to enable young Ghanaians in the rural areas to participate.

Under this programme, the capacity of **26,500** start-ups and small businesses was built across the country through training, coaching and mentoring of young Ghanaians and this has created about 90,000 direct and indirect jobs since 2018.



**Training of Entrepreneurs under PBSP**



## Presidential Empowerment for Male Entrepreneurs with Disability (PEMED)

The Presidential Empowerment for Women Entrepreneurs with Disability (PEWED) initiative, was launched on July 24, 2020 with the target been male entrepreneurs with disability. Fifty percent (50%) of the financial support under this initiative are grant whilst the other Fifty percent are interest free loans payable over two years.



**His Excellency, The President presenting a dummy cheque to a representative of the beneficiaries**

## ***Young Women Entrepreneurship Initiative (YWEI)***

The Young Women Entrepreneurship Initiative (YWEI) aims at helping to build the capacity of young women entrepreneurs and transition them from Necessity entrepreneurs to Opportunity-Driven entrepreneurs and building their capacities through training, monitoring, coaching and funding. In collaboration with the Samira Empowerment and Humanitarian Projects (SEHP) launched this initiative on 19<sup>th</sup> August, 2020.

An amount of Three Million Ghana Cedis (GH¢3,000,000.00) has been earmarked to be disbursed to young women entrepreneurs selected across the various sectors of entrepreneurship including Trade and commerce, Fashion and Beauty, ICT, Services and Agri-businesses under this initiative.

**Her Excellency, the 2<sup>nd</sup> Lady presenting a dummy cheque to representative of Trade and**



**Commerce beneficiaries**

## **Campus Business Pitch**

---

The Campus Business Pitch programme under the SEI Tertiary is aimed at building Ghana's Entrepreneurship Eco-System among students with the intention of catching them young in order to contribute strongly to the Ghana Beyond Aid Agenda.



**Participants at the Campus Business**

---

### ***Student Entrepreneurship Initiative - SHS***

Under this initiative, the Business Development Unit intends to inaugurate entrepreneurship clubs in 65 Senior High Schools across the country. The Unit was able to inaugurate 15 of the clubs in the first quarter of the year.



**Inauguration of Entrepreneurship club**

---

### ***Zongo Business Initiative (ZBI)***

The Zongo Business Initiative (ZBI), is the first in the series of identifying youth with special needs in Zongos and Inner Cities, to develop their entrepreneurial capacities and provide funding support for them. It is expected to redirect and strengthen their energies into more productive socio-economic ventures. Over 500 youth have been taken through entrepreneurship training from the development of ideas into bankable projects across all five regions of the northern sector. The initiative was implemented in association with the Konrad Adenaur Stiftung (KAS) Foundation in Ghana.

### ***For Better Business Together (4BBT)***

The “For Better Business Together Initiative” (4BBTI), is a post Covid-19 global initiative to advance the United Nations’ (UN) Sustainable Development Goals (SDGs), and help rebuild global economies especially, Medium, Small and Micro Enterprises (MSMEs) who continue to suffer the ravaging effects of the global pandemic. It aims to inspire business-worthy behavior, discuss and analyze specific local issues, and to serve as the convergence point for the youth of the world who have innovative ideas, entrepreneurs with solutions, and investors with SDG perspectives. The programme was jointly launched by H.E Nana Addo Dankwa Akufo-Addo, President of the Republic of Ghana and Erna Solberg, Prime Minister of Norway, both of whom are co-chairs of the UN SDGs. It was a collaborative initiative of the Ministry of Business Development (MoBD), the International Chamber of Commerce (ICC), the Business for Peace (BFP) Foundation of Norway, and the United Nations Development Programme (UNDP), Ghana.

### ***Greening Business Management***

Under the Green House initiative, 75 green houses and an Entrepreneurship and Innovation Centre have been constructed at Dawhenya for organic vegetable cultivation and training of young entrepreneurs in Agri-businesses. It is the biggest green village estate in West Africa and can produce Four thousand Five Hundred (4500) tonnes of tomatoes annually employing more than 750 people.

The Centre for Entrepreneurship and Innovation was commissioned by His Excellency the President of the Republic of Ghana in August 2020.



*Centre for Entrepreneurship and Innovation at Dawhenya*



*His Excellency, The President inspecting the Green Houses*



---

## **Rural Enterprise Programme (REP)**

### ***i. Business Development Services (BDS)***

#### ***- Provision of Start-up kits***

- 446 agro-processing kits and 762 farm-based kits have been provided.

#### ***- Support to MSEs to regularize businesses***

- As part of the REP COVID-19 Response Strategy, 53,731 clients are targeted for support of up to 80% of the cost to regularise their businesses. Requests are being received from the BACs for processing.

### ***ii. Agricultural Commodity Processing Infrastructural Development (ACPID)***

#### ***- Establishing 5 IDIF Common User Facilities (CUFs)***

- Civil works are ongoing at 40% completion.
- Contracts for the supply and installation of equipment have been awarded awaiting delivery.
- The processes to engage Environmental Protection Agency (EPA) to assist in obtaining the necessary environmental permits are ongoing.

### ***iii. Completion of 5 Technology Solution Centers (TSCs) hostel facilities***

- Upgrading works have been completed at all the sites (including provision of water, electricity and toilet facilities).
- Arrangements have been made to train the users of these facilities.

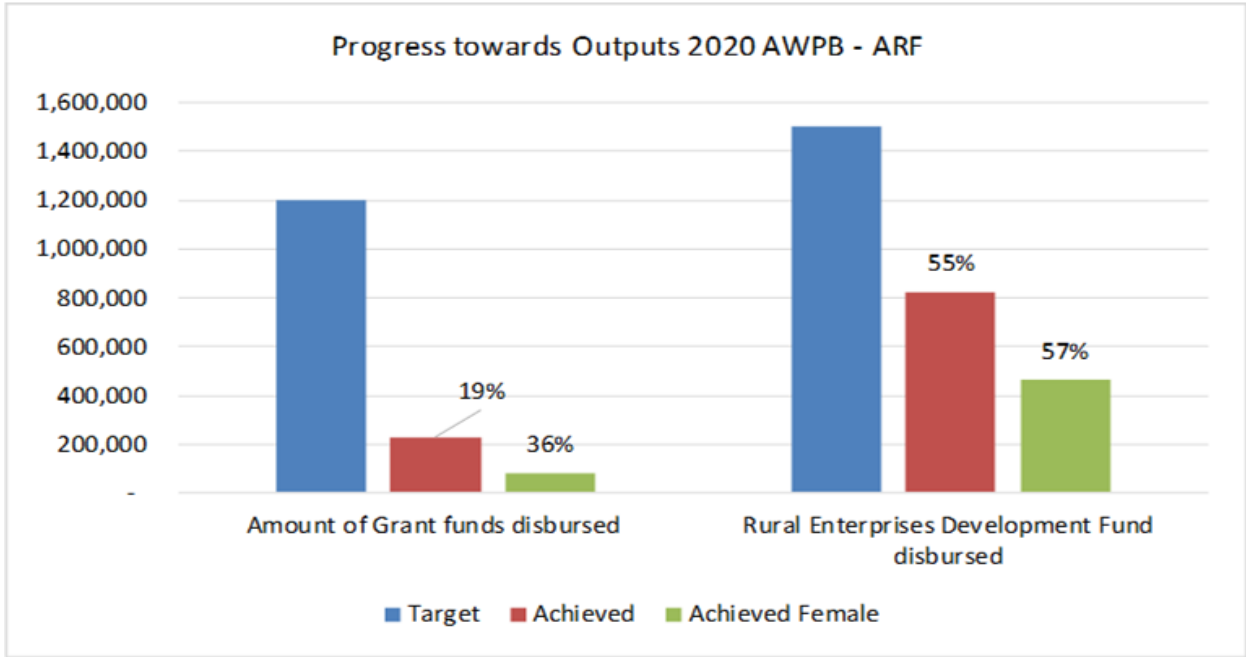
### ***iv. Establishment of Soybean Processing Centres (Food Processing Centres/Common User Facility)***

- The processing centres at Goaso and Bole have been handed over to the Project Coordinating Management Unit (PCMU).

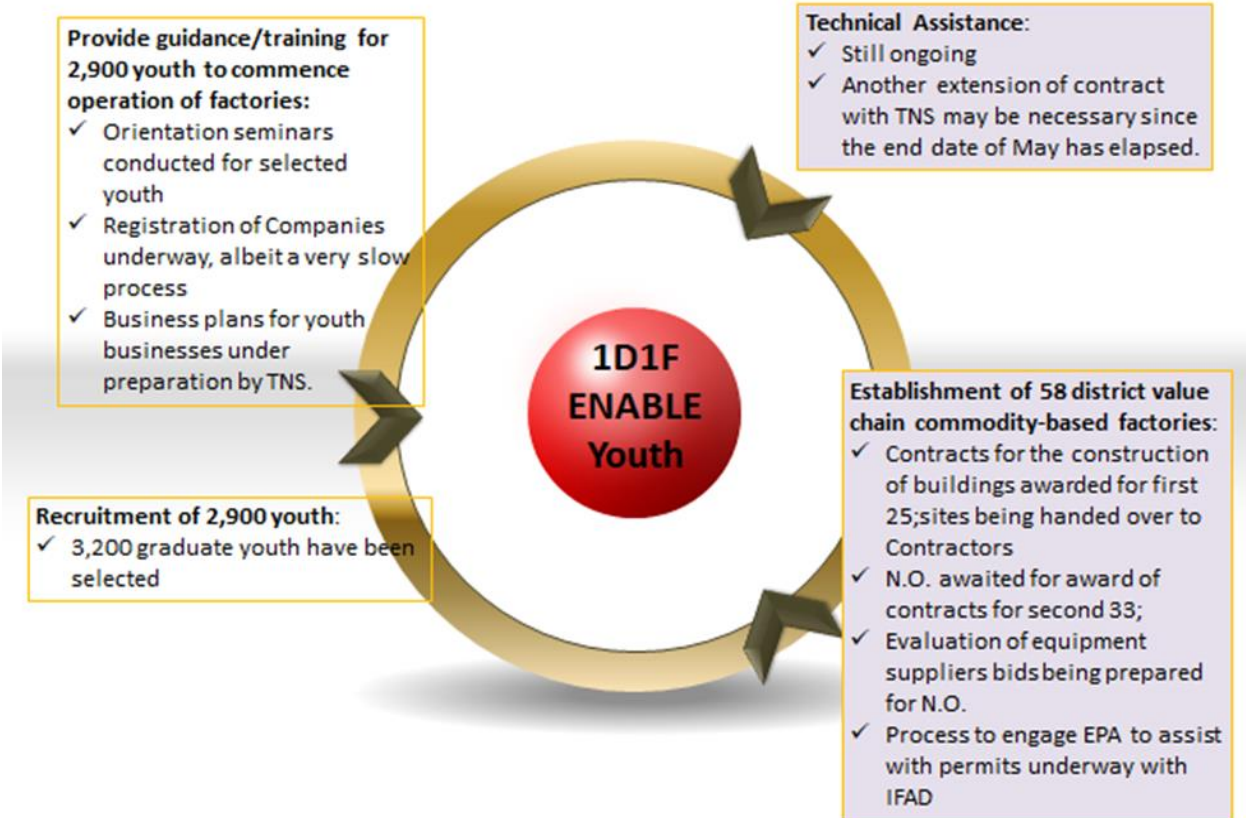
### ***v. Establishment of Business Resource Centers (BRCs) & Technology Solution Centers (TSCs)***

- 37 Business Resource Centers in 37 districts already completed, fully equipped, staffed and ready to be commissioned.
- 30 additional BRCs under construction in 30 districts.
- 5 new Technology Solution Centers (TSCs) completed, equipped and ready to be commissioned.





**Access to Rural Finance (ARF)**



**1D1F Empowering Novel Agri-Biz Led Employment for Youth (1D1F) Enable Yout**



---

## Trade and Industry Promotion

Ghana continues to maintain trade and investment offices in selected countries, namely: USA, UK, Switzerland, Belgium, Japan, China, Turkey, South Africa and Nigeria.

In addition to representing Ghana's trade and economic interests in their respective Missions abroad, they successfully represented Ghana in various international fora organized by WTO, UNCTAD, UNIDO, ITC, ACP-EU, AU and ECOWAS.

Regional Offices of the Ministry continue to play an important liaison and coordination role with regional administrations and MMDAs especially with regard to the District Industrialization Programme implemented by the Ministry through the 1D1F initiative.

## Standardization and Conformity Assessment

In order to protect the health, safety and economic interest of consumers and expand access to markets (both domestic and international), the GSA completed the following:

### *1. Metrology*

**116,468** Weighing and Measuring devices verified (against a target of **110,061**) to ensure minimal operational error; **86,769** Weighing and Measuring devices calibrated (against a target of **19,702**) - Target was exceeded by 340% due to the calibration of non-contact thermometers for Electoral Commission; **3,121** Weighing and Measuring devices randomly inspected (against a target of **6,000**); **203** Weighing and Measuring instruments Pattern approved (against a target of **85**).

### *2. Standardization*

**16** New Standards developed, **294** International Standards adopted, **35** Standards reviewed, **1,902** standards and trade-related documents/notifications disseminated and **749** standards were sold.

### *3. Conformity Assessment*

**22,327** product samples tested and analyzed; **11** Accredited Testing Laboratories maintained; **97,036** High Risk Imported goods inspected; **4,095** Health and Export Certificates issued towards export; **359** Fishing Vessels and establishments inspected; **598** Factory Inspections conducted; 246 Market Surveillances conducted; **750** Export Consignments inspected; **1,100** Locally Manufactured Products certified; **2** Systems Certified; **15** Training programmes organized for industries; 54 Public awareness on standardization and GSA activities promoted

## Industrial Development

### **a. One District One Factory (1D1F)**

- The "One District One Factory" (1D1F) initiative is a key component of the Ten (10) Point Industrial Transformational Agenda of the Government. The initiative is designed to support the establishment of at least one industrial enterprise in each of the 260 Districts. The programme is private sector led but facilitated by Government.
- Two or more districts could collaborate to establish one factory if they have a common resource endowment. An existing enterprise that meets required criteria, including adding

value to natural resources and also serving as import substitution may qualify under 1D1F. Government may intervene directly in districts where no promoters are identified initially, but will later off load interests to strategic investors.

### Status of implementation of 1D1F

A total of (232) projects are at various stages of implementation under the 1D1F initiative. A total of 148 Districts out of 260 districts are benefiting from the programme across the country.

<u>DESCRIPTION</u>	<u>NO. OF PROJECTS</u>
<b>1. Projects Operating as 1D1F</b>	<b>76</b>
<b>2. Projects Under Construction</b>	<b>49</b>
<i>Projects financed by PFIs &amp; Self-Financing Projects</i>	44
<i>Medium Scale Common User Processing Factories owned by organized Farmers Groups financed by AfDB</i>	5
<b>3. Projects ready to commence Construction</b>	<b>58</b>
<i>Small Scale Processing Factories owned by organized Youth Groups financed by AfDB (Enable Youth 1D1F Projects)</i>	
<b>4. Medium Scale 1D1F Projects in Orphan Districts financed by GoG</b>	<b>36</b>
<b>5. Pipeline Projects to be financed by PFIs</b>	<b><u>13</u></b>
<b>Total</b>	<b><u>232</u></b>

- About **56%** of the total number of 1D1F projects are agro-processing enterprises whilst **22%** are light manufacturing companies including textiles and garments.
- **5** Medium Scale Common User Processing Factories owned by Organized Farmer Groups financed by AfDB.
- A total of GHS603 million Import Duty Exemptions on capital goods and raw materials was approved by Parliament for 37 1D1F companies.
- The Ministry working with 1D1F Companies and PFIs secured GHS2.3 billion of credit disbursements to the Companies.
- A total of GHS213 million in interest subsidy support to de-risk lending was paid by Government to the PFIs on behalf 1D1F companies.
-

36 NEW 1D1F PROJECTS 2020			
<b>WESTERN NORTH REGION</b>			<b>2</b>
1	Suaman	Plantain into chips and flour	
2	Aowin Municipal	Cocoa husk into potash for fertilizer	
<b>WESTERN REGION</b>			<b>2</b>
3	Ellembelle District	Cassava into chips	
4	Amanfi West	Rice milling and processing	
<b>UPPER EAST REGION</b>			<b>2</b>
5	Garu	Processing of Shea nuts and groundnuts	
6	Kassena Nankana West	Processing of pepper and maize	
<b>UPPER WEST REGION</b>			<b>2</b>
7	Daffiama Bussie Issa	Millet and shea processing	
8	Nandom District	Shea and groundnuts processing	
<b>EASTERN REGION</b>			<b>4</b>
9	Ayensuano	Cassava into starch	
10	Kwahu Afram Plains North	Maize into grit and bran	
11	Manya Krobo	Mango into juice	
12	Okere	Cassava into starch	
<b>CENTRAL REGION</b>			<b>3</b>
13	Ajumako Enyan Essiam District	Processing of cassava into gari	
14	Assin Central Municipal	Pineapple into juice and concentrate	
15	Upper Denkyira West District	Cocoa husk into potash	
<b>NORTHERN REGION</b>			<b>3</b>
16	Karaga	Processing Rice, Groundnut	
17	Saboba	Maize into grits and flour	
18	Yendi	Yam into flour and chips	
<b>NORTH EAST REGION</b>			<b>2</b>
19	Bunkpurugu Nyankpanduri	Maize into grits and flour	
20	West Mamprusi	Shea into butter and cake	
<b>SAVANNA REGION</b>			<b>2</b>

21	Sawla Tuna Kalba	Yam into flour and chips	
22	North East Gonja	Sheanut into butter and cake	
<b>ASHANTI REGION</b>			<b>3</b>
23	Bosome Freho	Plantain into flour or cassava into starch	
24	Ejura Sekyeredumase	Maize into grits	
25	Adansi Akrofuom	Oil Palm into crude and kernel	
<b>BONO REGION</b>			<b>2</b>
26	Jaman South	Processing of Cashew	
27	Sunyani West	Maize into grits and flour	
<b>AHAFO REGION</b>			<b>2</b>
28	Asutifi South	Processing of plantain into flour and chips	
29	Asunafo South	Processing of plantain into flour and chips	
<b>BONO EAST</b>			<b>2</b>
30	Nkoranza South	Processing of maize into maize grates	
31	Techiman North	Processing of tomatoes	
<b>VOLTA REGION</b>			<b>2</b>
32	South Dayi	Processing of Maize	
33	Kpando	Cassava into chips	
<b>OTI REGION</b>			<b>3</b>
34	Jasikan	Ginger into beverages	
35	Kadjebi	Ginger into beverages	
36	Krachi Nchumuru	Cassava into starch and HQCF	
<b>TOTAL</b>			<b>36</b>

### Access to Credit from Local Banks and External Sources

- Total amount mobilized so far from Participating Financial Institutions (PFIs) amounts to GHS2.3 billion. This has been leveraged through disbursement by Government, of an amount of GHS213 million as Interest Subsidy Payment Support.

### Establishment of Business Resource Centres (BRCs)

- **37** Business Resource Centers (BRCs) have been established and operationalized out of the 67 BRCs being established to provide business development services to support 1D1F and other companies.
- **5** Technology Solution Centers (TSCs) have been established
- **26** are under construction.

---

## Tax and Non-tax Incentives

- The Ministry has provided an array of tax and non-tax incentives to attract and support private sector business promoters who have invested in 1D1F projects across the country. The tax incentives include:
  - A five (5) year corporate tax holiday for 1D1F companies;
  - Exemption from import duties, taxes and levies on plants, equipment, machinery, and parts; and
  - Exemptions from payment of duties and levies on raw materials for 1D1F Companies.

So far twelve (12) companies have received tax exemptions, with applications of another 25 companies under consideration.

The Ministry facilitated access to exemptions on machinery and parts as well as duties and levies on raw materials for 1D1F Companies. A total of GHS603 million Import Duty Exemptions on capital goods and raw materials have been approved by Parliament for 37 1D1F companies.

## Jobs Created under 1D1F:

- (76) 1D1F Companies in operation have created 18,811 direct and 120,320 indirect jobs

### Glofert Ghana – Suhum



## B5 Plus Alloys – Ningo Prampram



## Ashanti Foods - Krom Adwafo





---

## Casa De Ropa – Gomoa West



### **b. Industrial Parks and Economic Zones**

The Government through the Ministry is implementing the Industrial Parks and Special Economic Zones' initiative "One Region One Park" through the provision of support to Private Sector promoters to develop Industrial Parks and Special Economic Zones around the country. This is expected to provide dedicated land space with energy, water and telecommunication facilities for the establishment of manufacturing industries.

The Ministry commenced engineering studies for the establishment of the Greater Kumasi Industrial City and SEZ to be located near Boankra in the Ejisu Traditional Area in Ashanti region. When fully developed, the Greater Kumasi Industrial City will become the new manufacturing hub in Ghana and would complement the operations of the Boankra Inland Port.

### **c. Strategic Anchor Industries**

As part of the Industrial Transformation Agenda, Government accelerated the implementation of the Strategic Anchor Industries initiative, designed to create new pillars of industrial growth in Ghana. This included the Vehicle Assembly and Automotive Industry, Garments and Textiles and Pharmaceutical industries.

Under the Ghana Automotive Development Policy and Programme, both existing and new automobile companies have been granted special incentives to support local vehicle assembly.

---

Kantanka Automobile Company Limited has doubled its production capacity to serve the local and the African market as a result of the Auto Policy. Sinotruck of China which is one of the global leaders in the manufacturing of trucks has also commenced production of heavy duty trucks through its local partners, Zondac Tech Ghana Limited. Apart from the assembly of trucks, Zondac Tech is also assembling heavy machinery for construction. In addition, Volkswagen (VW) has already commenced commercial production whilst Toyota and Nissan have completed their initial preparations to establish assembly facilities in the first half of 2021. Currently, technical discussions are on going between the Ministry and other global auto companies including KIA, Hynudai, Isuzu and Changhan.

As part of the efforts to develop the auto industry in general, an Automotive Manufacturing Support Center is being established in Accra with a satellite office in Kumasi. The Center will provide Training and Skills Development of Technical Standards, Facilitation of Investments for the industry, and Vehicle Financing to support the development of the industry.

An Automotive Industry Development Council whose membership consists of Assemblers and all other industry stakeholders including Used Cars and Spare Parts Dealers, and Components Manufacturers will be inaugurated soon, to provide oversight and strategic guidance for the development of the Auto industry in Ghana.

### **Garment and Textiles**

The selection of the Garment and Textile and Pharmaceutical sectors for development as part of the Strategic Anchor Industries, proved providential during the peak of the COVID-19 Pandemic, when global supply chains were disrupted.

At the end of 2020, 110 local Garment manufacturing companies had been assisted to enhance their production capacity and given orders to produce production of Personal Protective Equipment (PPEs) to combat the COVID-19 Pandemic. A total of 19.5 million face masks, 90,000 hospital gowns, 90,000 head cover, and 50,000 medical scrubs were produced in 2020 with fabric procured from 3 local textile manufacturing companies.

Similarly, the Pharmaceutical Industry took up the challenge of producing personal care products, hand sanitizers and some recommended drugs for COVID-19 management. One of the leading local pharmaceutical companies was supported to complete the construction of a large scale state-of-the art WHO GMP Certified production facility. Fourteen (14) other pharmaceutical manufacturing companies have been supported to expand their productive capacities and increase supplies to both the domestic and export markets.

In addition to the above, the Ministry in collaboration with other relevant sector Ministries has supported the development of an integrated Bauxite and Aluminium industry as well as an Iron and Steel industrial initiative as new strategic anchor industries for Ghana. In this regard, the Ghana Integrated Bauxite and Aluminium Development Corporation as well as the Ghana Integrated Iron and Steel Development Corporation have both been established as statutory corporations and have commenced initial operations.



## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry

Funding: GoG

Year: 2021 | Currency: GH Cedi

V\_2021\_Full\_year

	2021	2022	2023	2024
<b>Programmes - Ministry of Trade and Industry</b>	<b>257,105,505</b>	<b>274,320,183</b>	<b>274,320,183</b>	<b>274,320,183</b>
<b>01501 - Management and Administration</b>	<b>13,291,404</b>	<b>13,291,401</b>	<b>13,291,401</b>	<b>13,291,401</b>
<b>01501001 - Finance and Administration (Legal)</b>	<b>9,182,900</b>	<b>9,182,897</b>	<b>9,182,897</b>	<b>9,182,897</b>
21 - Compensation of employees [GFS]	5,749,948	5,749,948	5,749,948	5,749,948
22 - Use of goods and services	1,619,411	1,619,408	1,619,408	1,619,408
31 - Non financial assets	1,813,541	1,813,541	1,813,541	1,813,541
<b>01501002 - Human Resource Management</b>	<b>1,258,071</b>	<b>1,258,071</b>	<b>1,258,071</b>	<b>1,258,071</b>
21 - Compensation of employees [GFS]	315,775	315,775	315,775	315,775
22 - Use of goods and services	942,296	942,296	942,296	942,296
<b>01501003 - Policy Planning, Monitoring and Evaluation</b>	<b>1,049,651</b>	<b>1,049,651</b>	<b>1,049,651</b>	<b>1,049,651</b>
21 - Compensation of employees [GFS]	582,716	582,716	582,716	582,716
22 - Use of goods and services	466,935	466,935	466,935	466,935
<b>01501004 - Statistics, Research and Communication</b>	<b>1,800,782</b>	<b>1,800,782</b>	<b>1,800,782</b>	<b>1,800,782</b>
21 - Compensation of employees [GFS]	278,921	278,921	278,921	278,921
22 - Use of goods and services	1,292,184	1,292,184	1,292,184	1,292,184
31 - Non financial assets	229,677	229,677	229,677	229,677
<b>01502 - Trade Development</b>	<b>22,147,461</b>	<b>22,147,461</b>	<b>22,147,461</b>	<b>22,147,461</b>
<b>01502001 - Domestic and International Trade Development a</b>	<b>19,244,236</b>	<b>19,244,236</b>	<b>19,244,236</b>	<b>19,244,236</b>
21 - Compensation of employees [GFS]	4,319,707	4,319,707	4,319,707	4,319,707
22 - Use of goods and services	14,224,529	14,224,529	14,224,529	14,224,529
31 - Non financial assets	700,000	700,000	700,000	700,000
<b>01502002 - Export Development and Promotion</b>	<b>2,903,224</b>	<b>2,903,224</b>	<b>2,903,224</b>	<b>2,903,224</b>
21 - Compensation of employees [GFS]	2,443,435	2,443,435	2,443,435	2,443,435



## 2.6 Budget by Chart of Account

### 6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry

Funding: GoG

Year: 2021 | Currency: GH Cedi

V\_2021\_Full\_year

	2021	2022	2023	2024
22 - Use of goods and services	433,357	433,357	433,357	433,357
31 - Non financial assets	26,432	26,432	26,432	26,432
<b>01503 - Business Development and Promotion</b>	<b>39,587,538</b>	<b>39,587,538</b>	<b>39,587,538</b>	<b>39,587,538</b>
<b>01503001 - Technology Transfer, Research and Product Devel</b>	<b>3,703,981</b>	<b>3,703,981</b>	<b>3,703,981</b>	<b>3,703,981</b>
21 - Compensation of employees [GFS]	3,255,389	3,255,389	3,255,389	3,255,389
22 - Use of goods and services	383,951	383,951	383,951	383,951
31 - Non financial assets	64,641	64,641	64,641	64,641
<b>01503002 - Micro and Small Business Development</b>	<b>33,597,660</b>	<b>33,597,660</b>	<b>33,597,660</b>	<b>33,597,660</b>
21 - Compensation of employees [GFS]	13,006,986	13,006,986	13,006,986	13,006,986
22 - Use of goods and services	20,380,000	20,380,000	20,380,000	20,380,000
27 - Social benefits [GFS]	20,000	20,000	20,000	20,000
31 - Non financial assets	190,673	190,673	190,673	190,673
<b>01503003 - Central Region Development</b>	<b>2,285,897</b>	<b>2,285,897</b>	<b>2,285,897</b>	<b>2,285,897</b>
21 - Compensation of employees [GFS]	2,173,735	2,173,735	2,173,735	2,173,735
22 - Use of goods and services	100,000	100,000	100,000	100,000
31 - Non financial assets	12,162	12,162	12,162	12,162
<b>01504 - Trade and Industry Promotion</b>	<b>22,301,866</b>	<b>22,301,866</b>	<b>22,301,866</b>	<b>22,301,866</b>
<b>01504001 - Regional Services</b>	<b>3,631,721</b>	<b>3,631,721</b>	<b>3,631,721</b>	<b>3,631,721</b>
21 - Compensation of employees [GFS]	1,812,925	1,812,925	1,812,925	1,812,925
22 - Use of goods and services	636,940	636,940	636,940	636,940
31 - Non financial assets	1,181,856	1,181,856	1,181,856	1,181,856
<b>01504002 - Foreign Trade Services</b>	<b>18,670,145</b>	<b>18,670,145</b>	<b>18,670,145</b>	<b>18,670,145</b>
21 - Compensation of employees [GFS]	18,670,145	18,670,145	18,670,145	18,670,145



## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry

Funding: GoG

Year: 2021 | Currency: GH Cedi

V\_2021\_Full\_year

	2021	2022	2023	2024
<b>01505 - Standardization and Conformity Assessment</b>	<b>11,219,377</b>	<b>11,219,377</b>	<b>11,219,377</b>	<b>11,219,377</b>
01505001 - Metrology	1,172,894	1,172,894	1,172,894	1,172,894
21 - Compensation of employees [GFS]	1,172,894	1,172,894	1,172,894	1,172,894
01505002 - Standards	970,567	970,567	970,567	970,567
21 - Compensation of employees [GFS]	966,089	966,089	966,089	966,089
22 - Use of goods and services	4,478	4,478	4,478	4,478
01505003 - Conformity Assessment	9,075,916	9,075,916	9,075,916	9,075,916
21 - Compensation of employees [GFS]	8,953,971	8,953,971	8,953,971	8,953,971
22 - Use of goods and services	95,522	95,522	95,522	95,522
31 - Non financial assets	26,423	26,423	26,423	26,423
<b>01506 - Industrial Development</b>	<b>148,557,860</b>	<b>165,772,541</b>	<b>165,772,541</b>	<b>165,772,541</b>
01506000 - Industrial Development and Promotion	148,557,860	165,772,541	165,772,541	165,772,541
21 - Compensation of employees [GFS]	902,475	902,475	902,475	902,475
22 - Use of goods and services	69,564,672	69,564,672	69,564,672	69,564,672
31 - Non financial assets	78,090,713	95,305,394	95,305,394	95,305,394

---

## **PART B: BUDGET PROGRAMME SUMMARY**

### **PROGRAMME 1: MANAGEMENT AND ADMINISTRATION**

#### **1. Budget Programme Objective**

- To provide efficient and effective management support and quality data for the smooth running of the Ministry and its Agencies

#### **2. Budget Programme Description**

The Management and Administration Programme provides efficient and effective administrative and logistical support for promoting enabling environment for a more efficient private sector. This will be achieved through:

- Investing in human resources with relevant modern skills and competences
- Implementation of the Business Regulatory Reforms Strategy
- Improving trade and investment climate to reduce the cost and risk of doing business
- Accelerating investment in modern infrastructure development
- Accelerating public sector reforms

The Programme will be funded by GOG, IGF and Donor.

The beneficiaries of the Programme are exporters, financial institutions, academia, researchers, MDA's, District Assemblies and other private sector actors.

## 2.7. Budget by Chart of Account

### 7- MDA Sub-Programme and Natural Account Summary

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
<b>01501 - Management and Administration</b>	<b>149,671,117</b>	<b>149,672,401</b>	<b>149,672,401</b>	<b>149,672,401</b>
<b>01501001 - Finance and Administration (Legal)</b>	<b>14,379,649</b>	<b>14,380,933</b>	<b>14,380,933</b>	<b>14,380,933</b>
21 - Compensation of employees [GFS]	5,749,948	5,749,948	5,749,948	5,749,948
22 - Use of goods and services	4,442,362	4,442,359	4,442,359	4,442,359
31 - Non financial assets	4,187,340	4,188,626	4,188,626	4,188,626
<b>01501004 - Statistics, Research and Communication</b>	<b>131,907,437</b>	<b>131,907,437</b>	<b>131,907,437</b>	<b>131,907,437</b>
21 - Compensation of employees [GFS]	278,921	278,921	278,921	278,921
22 - Use of goods and services	26,742,088	26,742,088	26,742,088	26,742,088
31 - Non financial assets	104,886,427	104,886,427	104,886,427	104,886,427
<b>01501002 - Human Resource Management</b>	<b>1,708,071</b>	<b>1,708,071</b>	<b>1,708,071</b>	<b>1,708,071</b>
21 - Compensation of employees [GFS]	315,775	315,775	315,775	315,775
22 - Use of goods and services	1,392,296	1,392,296	1,392,296	1,392,296
<b>01501003 - Policy Planning, Monitoring and Evaluation</b>	<b>1,675,961</b>	<b>1,675,961</b>	<b>1,675,961</b>	<b>1,675,961</b>
21 - Compensation of employees [GFS]	582,716	582,716	582,716	582,716
22 - Use of goods and services	1,093,245	1,093,245	1,093,245	1,093,245

# PROGRAMME 1: MANAGEMENT AND ADMINISTRATION

## SUB-PROGRAMME 1.1: General Administration and Finance

### 1. Budget Sub-Programme Objective

To provide efficient and effective administrative, logistics and procurement services; financial administration support for the Programmes of the Ministry

### 2. Budget Sub-Programme Description

The key operations for this Sub-programme include:

- Procurement Activities
- Maintain and protect classified information
- Transport Management Performance
- Ensure sound financial management

The Programme is funded by GOG and IGF. The beneficiaries of the Programme are, MDAs, and other private sector actors.

Challenge/Key Issue:

- Inadequate funding for planned Programmes and activities

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual performance	Target	Actual performance				
Preparation and presentation of financial reports	Quarterly Financial Reports submitted by	15th day of the next month	15th day of the next month	15th day of the next month	15th day of the next month	15th day of the next month	15th day of the next month	15th day of the next month	15th day of the next month
	Annual Financial Reports Submitted by	31 <sup>st</sup> March	31 <sup>st</sup> March	End of February	End of February	End of February	End of February	End of February	End of February
Outcomes from Management Meetings implemented	% of outcomes from management meetings implemented	80	60	80	80	85	90	90	100



Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual performance	Target	Actual performance				
Performance agreement prepared for MOTI Directors/ Ag. Directors/Team Leaders	Signed performance agreement	7	4	17	17	17	17	17	17
Procurement and stores managed	Annual procurement plan developed	Annual Procurement plan prepared.	Plan was prepared.	Annual Procurement plan prepared.	Procurement plan has been developed.	Annual Procurement plan prepared.	Annual Procurement plan prepared.	Annual Procurement plan prepared.	Annual Procurement plan prepared.
		4 Entity Tender Committee meetings organized.	4 ETCs were organized.	Four Entity Tender Committee meetings organized.	1st and 3rd quarter Entity Tender Committee meetings held.	Four Entity Tender Committee meetings organized.	Four Entity Tender Committee meetings organized.	Four Entity Tender Committee meetings organized.	Four Entity Tender Committee meetings organized.
Audit recommendations implemented	% of audit recommendations implemented	100	100	100	100	100	100	100	100

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
Internal Management of the organization	Procurement of 8 vehicles
Manage Local and International affiliations	Procurement of 5 Vehicles
Organize Policy Review meeting for MOTI and its Agencies	Computers
Procurement of office supplies and consumables	
Treasury and Accounting Activities	
Preparation of Financial Reports	
Review financial information of each spending entity	
Access Counterpart funds for projects in the Ministry	
Internal Audit Operations	
Prepare and present audit reports of the Ministry to the Audit Report Implementation Committee	
External Audit Operations	



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
01501001 - Finance and Administration (Legal)	14,379,649	14,380,933	14,380,933	14,380,933
21 - Compensation of employees [GFS]	5,749,948	5,749,948	5,749,948	5,749,948
22 - Use of goods and services	4,442,362	4,442,359	4,442,359	4,442,359
31 - Non financial assets	4,187,340	4,188,626	4,188,626	4,188,626

---

## **BUDGET SUB-PROGRAMME SUMMARY**

### **PROGRAMME 1: MANAGEMENT AND ADMINISTRATION**

#### **SUB-PROGRAMME 1.2: Human Resource Management**

#### **1. Budget Sub-Programme Objective**

- To ensure effective and efficient operations of the Ministry through organizational development and strategic manpower planning and development

#### **2. Budget Sub-Programme Description**

The Human Resource Management sub-Programme focuses on the recruitment and retention, performance management, training, development and welfare of staff.

The key operations are:

- Staff Audit
- Human Resource Database
- Scheme of Service training
- Recruitment, Placement and Promotions
- Personnel and staff management
- Manpower Skills Development

The Programme is to be funded by GOG, IGF and Donor

The beneficiaries of the Programme are MDA's, and the private sector.

Challenge/Key Issue

- The Ministry is deficient in certain skillset (i.e. sciences and law)
- Inadequate funding for planned Programme and activities

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Output	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual perform.	target	Actual perform.				
Recruitment of staff	Number of Staff recruited	-	-	45	35	36	20	20	20
Staff training and development	% of staff trained	80	61.02	80	86	85	75	70	75
Development of Composite Staff Appraisal Report	Composite Staff Appraisal Report produced by	31 <sup>st</sup> March	March	31 <sup>st</sup> March	March	31 <sup>st</sup> March	31 <sup>st</sup> March	31 <sup>st</sup> March	31 <sup>st</sup> March

### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>Staff Audit</b>	
Human Resource Database	
Scheme of Service Training	
Recruitment, Placement and Promotions	
Personnel and staff management	
Manpower Skills Development	
Train staff of MOTI	
Develop an incentive scheme for staff of MOTI	
Develop short and long term manpower requirements of the Ministry	



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
01501002 - Human Resource Management	1,708,071	1,708,071	1,708,071	1,708,071
21 - Compensation of employees [GFS]	315,775	315,775	315,775	315,775
22 - Use of goods and services	1,392,296	1,392,296	1,392,296	1,392,296

---

# **BUDGET SUB-PROGRAMME SUMMARY**

## **PROGRAMME 1: MANAGEMENT AND ADMINISTRATION**

### **SUB-PROGRAMME 1.3: Policy, Planning, Budgeting, Monitoring and Evaluation**

#### **1. Budget Sub-Programme Objectives**

- To formulate, review and harmonize trade and industrial policies and Programmes to ensure inter-sectoral collaboration in implementation.
- To ensure the development of well-coordinated and budgeted annual work Programmes for the sector.
- To develop effective monitoring and evaluation system to measure achievements of policy and Programme objectives against set targets.
- To track the implementation of policies, programmes and projects in the sector
- To ensure the preparation of the sector's budget

#### **2. Budget Sub-Programme Description**

The Sub-programme develops, reviews, monitors and evaluates the implementation of all the sector policies, strategies and Programmes to ascertain their impact on high level goals and outcomes that the Government expects to achieve.

The key operations are:

- Policy Planning and Formulation
- Publication and dissemination of Policies and Programmes
- Policies and Programme Review Activities
- Budget Preparation
- Budget Performance Reporting
- Management and Monitoring Policies, Programmes and Projects
- Evaluation and Impact Assessment Activities
- Reform the Business Regulatory environment

The operations are carried out by the Policy Planning, Monitoring and Evaluation Directorate. The Programme is funded by GOG, IGF and Donors. The beneficiaries of the programme are exporters, financial institutions, academia, researchers, MDA's, District Assemblies and other private sector operators.

Challenges/Key Issues

- Insufficient trade and industry data to inform policy formulation
- Inadequate funding for planned programme and activities

- Inadequate logistics for monitoring and evaluation of programmes and projects.

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Output	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual performance.	target	Actual performance.				
Relevant trade and industry policies developed and coordinated	Number of policies and laws developed	4	5	4	4	3	3	4	3
	Number of policies approved	3	2	2	1	3	3	4	3
Comprehensive Programmes for the development of the private sector developed	Number of Programmes developed	2	2	3	1	4	3	4	4
2018-2021 Sector Medium Term Development Plan, reviewed	2018-2021 SMTDP reviewed	-	-	Review conducted in Dec	-	2022-2025 Sector Medium Term Plan Developed	-	-	-
Sector annual work Programme budgeted	Sector Programme budget compiled by:	15th Oct	15th October	15th October	15th October	15th October	15th October	15th October	15th October
Establishment of Monitoring and Evaluation documentation Centre	M&E Centre equipped and made operational	M&E Centre established by 15th Mar	-	M&E Centre operational by 15th March	-	M&E Centre established	-	-	-
Monitoring and Evaluation conducted	Number of monitoring visits	4	-	4	-	3	3	3	3

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
Policy Planning and Formulation	1 photocopier
Review existing trade and industry policies and revise or develop relevant ones	4 laptops and accessories 2 printers
Publication and dissemination of Policies and Programmes	
Implementation of the Sector Medium Term Development Plan 2018-2021	Establish Automotive Manufacturing Support Center Establish and staff Sugar Unit within MoTI and Establish a National Sugar Industry Board in line with National Sugar Development Policy.
Review of Sector Medium Term Development Plan, 2018-2021	
Budget Preparation	
Conduct workshops and provide assistance to Agencies on submission of budget estimates	
Budget Performance Reporting	
Prepare annual Budget and coordinate annual sector work programme	
Collect and collate quarter and annual progress and prepare sector reports	
Management and Monitoring Policies, Programmes and Projects	
Undertake regular periodic monitoring exercises	
Develop M&E capacity in the sector through training.	
Hold policy review meetings	
Evaluation and Impact Assessment Activities	
Undertake relevant policy, programme and project evaluations	
Preparation of Business Plans, Legal Framework and Investment Memorandum for the programmes of the Ministry.	





## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
01501003 - Policy Planning, Monitoring and Evaluation	1,675,961	1,675,961	1,675,961	1,675,961
21 - Compensation of employees [GFS]	582,716	582,716	582,716	582,716
22 - Use of goods and services	1,093,245	1,093,245	1,093,245	1,093,245

---

# **BUDGET SUB-PROGRAMME SUMMARY**

## **PROGRAMME 1: MANAGEMENT AND ADMINISTRATION**

### **SUB-PROGRAMME SP 1.4: Statistics, Research and Communication**

#### **1. Budget Sub-Programme Objective**

To provide credible International Trade, Domestic Trade and Industrial Data to support decision making and policy formulation as well as maintain the ICT infrastructure of the Ministry.

#### **2. Budget Sub-Programme Description**

The Sub-programme serves the research, information and communication needs of the Ministry and its stakeholders. It performs these tasks through the Research, Statistics and Information Management Division and the Communications and Public Affairs Unit.

The operations include:

- Research and Development
- Development and Management of Database

The Programme is funded by GOG, IGF and Donor support.

The beneficiaries of the Programme are exporters, financial institutions, academia, researchers, MDA's, District Assemblies and other private sector actors.

Challenges/Key Issues

- Inadequate funding for planned Programme and activities
- Inadequate logistics for data collection, processing and storage

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this Sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Output	Output Indicator	Past Years				Projections			
		2019		2020		Budget	Indicative	Indicative	Indicative
		Target	Actual perform.	target	Actual perform.	Year 2021	Year 2022	Year 2023	Year 2024
Preparation of domestic trade bulletins	Number of editions produced annually	2	4	2	4	4	4	4	4
MoTI newsletter published	Number of editions	-	4	4	0	4	4	4	4

### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>Research and Development</b>	
Provide international and domestic data to stakeholders	
Prepare quarterly, half-yearly and annual reports on prices of selected products on the domestic market	
Development and Management of Database	
Facilitate the strengthening of GCNet's connectivity to Key MDAs, boarder points, freight forwarders and other users	
Ensure continuous connectivity to internet services	
Ensure the smooth running of computer hardware, software applications and network connectivity	
Implement Communication Strategy	
Develop and publish information and promotional materials	



## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry

Funding: All Source of Funding

Year: 2021 | Currency: GH Cedi

V\_2021\_Full\_year

	2021	2022	2023	2024
<b>01501004 - Statistics, Research and Communication</b>	<b>131,907,437</b>	<b>131,907,437</b>	<b>131,907,437</b>	<b>131,907,437</b>
21 - Compensation of employees [GFS]	278,921	278,921	278,921	278,921
22 - Use of goods and services	26,742,088	26,742,088	26,742,088	26,742,088
31 - Non financial assets	104,886,427	104,886,427	104,886,427	104,886,427

---

# **BUDGET PROGRAMME SUMMARY**

## **PROGRAMME 2: TRADE DEVELOPMENT**

### **1. Budget Programme Objective**

- Promote international trade and investment
- Enhance domestic trade

### **2. Budget Programme Description**

The Trade development programme seeks to:

- Create a competitive advantage on a more diversified range of products with higher levels of value-addition
- Ensure international trade competitive advantage in cost, price, quality, design and logistics management, leading to timely sales and after sales service
- Increase export capacity and support direct investment flows via the implementation of strategies directed at targeted markets.

## 2.7. Budget by Chart of Account

### 7- MDA Sub-Programme and Natural Account Summary

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
<b>01502 - Trade Development</b>	<b>23,163,750</b>	<b>23,163,750</b>	<b>23,163,750</b>	<b>23,163,750</b>
<b>01502001 - Domestic and International Trade Development a</b>	<b>19,631,614</b>	<b>19,631,614</b>	<b>19,631,614</b>	<b>19,631,614</b>
21 - Compensation of employees [GFS]	4,319,707	4,319,707	4,319,707	4,319,707
22 - Use of goods and services	14,611,907	14,611,907	14,611,907	14,611,907
31 - Non financial assets	700,000	700,000	700,000	700,000
<b>01502002 - Export Development and Promotion</b>	<b>3,532,136</b>	<b>3,532,136</b>	<b>3,532,136</b>	<b>3,532,136</b>
21 - Compensation of employees [GFS]	2,443,435	2,443,435	2,443,435	2,443,435
22 - Use of goods and services	1,062,269	1,062,269	1,062,269	1,062,269
31 - Non financial assets	26,432	26,432	26,432	26,432

---

## **BUDGET SUB-PROGRAMME SUMMARY**

### **PROGRAMME 2: TRADE DEVELOPMENT AND PROMOTION**

#### **SUB-PROGRAMME SP 2.1: Domestic and International Trade Development and Promotion**

##### **1. Budget Sub-Programme Objectives**

- Promote and foster the exchange of goods and services.
- Diversify, increase and sustain export base
- Diversify export markets
- Accelerate economic integration with other regional and sub-regional states.
- Increase competitiveness and enhance integration into domestic and international markets.
- Improve Ghana's position in global and regional markets
- Ensure the health, safety and economic interest of consumers

##### **2. Budget Sub-Programme Description**

The Sub-programme aims at ensuring that Ghanaian enterprises especially the Micro, Small and Medium Enterprises (MSMEs) get the necessary support to be competitive and achieve their full potential.

###### **International Trade**

The operations identified for the promotion of international trade are:

- Promote regional and intra-regional trade
- Apply WTO arrangements and explore other bilateral and multilateral protocols for the promotion of domestic industries

###### **Trade Facilitation**

The operations to improve trade domestically and across borders are:

- Promote development of regional trade infrastructure
- Apply WTO arrangements and explore other bilateral and multilateral protocols for the promotion of domestic industries
- Intensify business outsourcing and sub-contracting
- Create an attractive environment for private capital from both domestic and international sources

###### **Export development**

Their operations include:

- Implement the National Export Strategy aimed at diversifying exports products and markets
- Continue to pursue the implementation of the National Trade Policy

## Domestic Trade

The operations under Domestic Trade include:

- Facilitate the development of Commodity Brokerage Services
- Apply WTO arrangements and explore other bilateral and multilateral protocols for the promotion of domestic industries
- Intensify Business Outsourcing and Sub-Contracting
- Create an attractive environment for private capital from both domestic and international sources
- Private sector investment in selected sectors of the economy
- Expand the space for private sector investment and participation

### Challenges/Key Issues

- Limited medium and long-term export financing for the exporter community
- Inadequate funding for planned Programme and activities
- Weak supply base of non-traditional export products
- Presence of tariff and non-tariff barriers especially in the ECOWAS sub-region. Non-adherence to ETLS protocols by neighboring countries
- Inadequate funds for monitoring and evaluation for programmes and projects
- Non-enforcement of trade protocols and agreements by member nations (ECOWAS)

## 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Output	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year	Indicative Year	Indicative Year	Indicative Year
		Target	Actual perform.	target	Actual perform.	2021	2022	2023	2024
Made in Ghana goods effectively promoted	Number of promotions and awareness Programme organized	3	6	7	3	4	4	7	7
Port clearance and efficiency enhanced	Number of days for clearing and shipping exports	2	2	2	2	1	1	1	0.5
	Number of days for forwarding and clearing imported	5	4	3	3	2	2	1	1



Main Output	Output Indicator	Past Years				Projections			
		2019		2020		Budget	Indicative	Indicative	Indicative
		Target	Actual perform.	target	Actual perform.	Year 2021	Year 2022	Year 2023	Year 2024
	goods at the port								
Local industries protected from unfair international trade practices	Number of complaints resolved by the Ghana International Trade Commission	2	7	5	1	3	5	7	9
Negotiation of Bilateral International Trade and Investments agreements and treaties	Number of Bilateral Trade and Investment agreements and Treaties signed	0	5	7	0	3	4	5	7
Participation in Multilateral and Regional Trade Negotiations	No. of WTO, African Union and ECOWAS negotiations participated	11	10	10	12	20	25	30	30
Domestic trade and investment laws enforced	Number of outreach Programmes on enforcement of investment laws undertaken	10	15	15	3	5	5	5	5
Domestic trade data developed and maintained	Number of trade bulletins produced	2	4	4	4	4	4	4	4

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>TRADE DEVELOPMENT AND PROMOTIONS</b>	
Participate in WTO/EPA negotiations.	
Identify the trade relations and the priority areas of the country with regard to bilateral, regional and multilateral organizations	
Organise training programmes for private sector and civil society on International Trade Issues	
Facilitate the implementation of National Export Strategy by Trade Development and Promotion Agencies	
Provide support for Exporters to comply with Export Regulatory regimes	
Intensify Export promotion programmes for manufactured products	
Strengthen participation in AGOA	
Facilitate commercial cultivation of selected crops, including rice, oil palm, cassava, cotton, sorghum, sugarcane, pineapples, citrus, mangoes cashew and tomatoes	
Strengthen the Remote Entry System for Customs Declarations and simplify Customs procedures Develop New Public-Private Partnerships for Non-Intrusive Scanning Service	
Facilitate the establishment of adequate Storage and Cold facilities at the Airport and Farm Gates	
Facilitate the establishment of effective Tracking Mechanism for Transit Cargo	
Facilitate safe movement of Trucks between Entry and Exit Points and reduce number of Road Checks	
Intensify the on-going measures to simplify decentralized and reduce the cost of business registration and licensing	
Intensify the promotion of made-in-Ghana goods	
Develop Consumer protection Law	



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
<b>01502001 - Domestic and International Trade Develop</b>	<b>19,631,614</b>	<b>19,631,614</b>	<b>19,631,614</b>	<b>19,631,614</b>
21 - Compensation of employees [GFS]	4,319,707	4,319,707	4,319,707	4,319,707
22 - Use of goods and services	14,611,907	14,611,907	14,611,907	14,611,907
31 - Non financial assets	700,000	700,000	700,000	700,000

---

# **BUDGET SUB-PROGRAMME SUMMARY**

## **PROGRAMME 2: TRADE DEVELOPMENT**

### **SUB-PROGRAMME 2.2: Export Development and Promotion**

#### **1. Budget Sub-Programme Objectives**

- Diversify and increase export base of non-traditional products
- Improve Ghana's export position in global and regional markets for non-traditional products

#### **2. Budget Sub-Programme Description**

The Ghana Export Promotion Authority (GEPA) has headquarters and seven zonal offices in Kumasi, Takoradi, Ho, Bolgatanga, Tamale, Koforidua and Cape Coast.

The main operations undertaken within the sub-program are:

- Implement the National Export Strategy. This is to be done in collaboration with MDAs and the private sector.
- Ensure Market Access and Development: this is done by organizing both inward and outward market entry and penetration Programs such as trade missions, trade fairs and exhibitions, buyer-seller meetings and conferences and group marketing schemes.
- Product Development and Supply-base Expansion: This is done by organizing contract production/supply schemes, establishing export production village schemes and offering technical advisory services to facilitate product and market development as well as supply chain management.
- Export Trade Information Dissemination and Communication Support: This is achieved through the use of tools such as Market Hub, trade library and e-mail broadcast to search, culls and disseminates information to the exporter community in Ghana and beyond.
- Export Human Resource Capacity Strengthening: It is achieved through the operation of the Ghana Export School (GES) by organizing export management, product development, market development and other specialized trade related courses and seminars. The GES collaborates with trade related institutions to organize export-related training for them and their clients.
- Coordinating of Export Development activities: This is undertaken through consensus building with stakeholders by holding Consultative Exporters' meetings.

The beneficiaries of the Programme are exporters, importers, financial institutions, academia, researchers, MDAs, District Assemblies and other private sectors.

### Challenges/Key Issues

- Weak supply base of non-traditional export products
- Limited medium and long-term export financing for the exporter community
- Presence of tariff and non-tariff barriers especially in the ECOWAS sub-region. Non-adherence to ETLS protocols by some neighboring countries.
- Inadequate funding for planned programmes and activities
- Inadequate funding for monitoring and evaluation of programmes and projects

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual performance	Target	Actual performance				
Export Earnings in the non-traditional products	Total Value of earnings	US\$ 3.238 Billion	US\$ 2.899 Billion	US\$ 3.618 Billion	US\$ 1.25 Billion	US\$ 4.164 Billion	US\$ 4.839 Billion	US\$ 5.698 Billion	US\$ 6.907 Billion
Market Access Programmes organized for exporters	Number of Market access Programmes organized	18	16	20	16	22	25	31	32
	Number of Firms participating	96	82	88	55	90	95	100	120
Exporters trained in Export Management	Number of exporters trained	200	109	200	86	250	280	300	350
	Number of training Programmes organized for exporters	12	18	12	25	25	30	32	35
Producers/ Farmers trained in Export related programmes	Number of producers/ farmers trained	1,055	25	1,000	55	1,015	1,200	1,250	1,400
	Number of Training Programmes organised for farmers/ producers	25	1	30	6	30	32	35	38

---

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
Market Access And Diversification	Refurbishment Of GEPA New Head Office
Product Development And Supply Base Expansion	
Generation and Delivery of Export Trade Information	
Research, Monitoring and Evaluation	
Coordination of National Export Agenda	



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
01502002 - Export Development and Promotion	3,532,136	3,532,136	3,532,136	3,532,136
21 - Compensation of employees [GFS]	2,443,435	2,443,435	2,443,435	2,443,435
22 - Use of goods and services	1,062,269	1,062,269	1,062,269	1,062,269
31 - Non financial assets	26,432	26,432	26,432	26,432

---

# BUDGET PROGRAMME SUMMARY

## PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION

### 1. Budget Programme Objective

- Enhance business enabling environment
- Improve business financing
- Support entrepreneurs and SME development
- Improve research and development (R&D) and financing for industrial development
- Formalize the informal economy
- Promote good corporate governance

### 2. Budget Programme Description

The programme seeks to promote industrialization and the dissemination of appropriate technologies by developing marketable products which will enable micro, small and medium enterprise to increase productivity, employment and the resultant multiplier effect on the economy.

A thriving micro and small scale enterprise sector is considered worldwide as a key to the path of successful and healthy economic development. NBSSI was therefore set up to promulgate this agenda. The focus is to formulate, develop and implement national Programmes aimed at encouraging rural self-employment and informal enterprises among the economically active population to enable them contribute effectively to the growth and the diversification of national economy.

The Programme is also responsible for promoting Central Regional Development across the following areas Investment and Enterprise Promotion, Integrated Tourism Development, Agriculture, Natural Resources and Rural Development, Communication and Information Management.



## 2.7. Budget by Chart of Account

### 7- MDA Sub-Programme and Natural Account Summary

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
<b>01503 - Business Development and Promotion</b>	<b>40,512,796</b>	<b>40,512,796</b>	<b>40,512,796</b>	<b>40,512,796</b>
01503001 - Technology Transfer, Research and Product Devel	4,105,999	4,105,999	4,105,999	4,105,999
21 - Compensation of employees [GFS]	3,255,389	3,255,389	3,255,389	3,255,389
22 - Use of goods and services	785,969	785,969	785,969	785,969
31 - Non financial assets	64,641	64,641	64,641	64,641
<b>01503002 - Micro and Small Business Development</b>	<b>34,120,900</b>	<b>34,120,900</b>	<b>34,120,900</b>	<b>34,120,900</b>
21 - Compensation of employees [GFS]	13,006,986	13,006,986	13,006,986	13,006,986
22 - Use of goods and services	20,716,268	20,716,268	20,716,268	20,716,268
27 - Social benefits [GFS]	50,000	50,000	50,000	50,000
31 - Non financial assets	347,645	347,645	347,645	347,645
<b>01503003 - Central Region Development</b>	<b>2,285,897</b>	<b>2,285,897</b>	<b>2,285,897</b>	<b>2,285,897</b>
21 - Compensation of employees [GFS]	2,173,735	2,173,735	2,173,735	2,173,735
22 - Use of goods and services	100,000	100,000	100,000	100,000
31 - Non financial assets	12,162	12,162	12,162	12,162

---

## **BUDGET SUB-PROGRAMME SUMMARY**

### **PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION**

#### **SUB-PROGRAMME 3.1: Technology Transfer, Research and Product Development**

##### **1. Budget Sub-Programme Objective**

To provide support for industrialization (one district one factory initiative, industrial revitalization programme, development of strategic anchor industries and setting up of industrial parks), reduce drudgery and improve the competitiveness of domestic and industrial products by developing and transferring appropriate and marketable technologies through research, product development and technology transfer

##### **2. Budget Sub-programme Description**

The sub programme seeks to develop technology through re-engineering; and acquisition, re-design and adaption (ARA) concept to manufacture machinery, equipment and appliances which is the only way to industrialize and eventually develop Ghana, since no nation has ever developed without industrialization.

Furthermore it is the only way by which the industrial revitalization programme, one district one factory initiative, development of strategic industries, etc, could come to fruition. It will also set the platform for developing small and medium scale enterprises mostly in the agro processing industry.

It considers two main areas namely:-

- manufacturing of machines, spare parts production and provision of maintenance services; and
- Hands on high level engineering skills development.

Operations to be carried out under manufacturing of machines spare parts production and provision of maintenance services include:-

- Identifying technology gap and developing technology to bridge the gap such as automation, Programmable Logic Controls, hydraulic and pneumatic systems, etc.
- Manufacture of machines through acquire, redesign and adapt concept.
- Prototyping of machines.
- Identifying drudgery and low productivity issues in the agri/agro processing industry and developing machinery to reduce the drudgery and to improve productivity.
- Production of mechanical spare parts for SMEs and Large industries.
- Providing repair and maintenance services to SMEs and Large industries.
- Transfer of technology through replication of prototyped and re-engineered equipment.

---

The main operation to be carried out under hands on high level engineering skills development includes:

- Provision of technical and income generating skills development and training for the youth, vulnerable groups, men and women through apprenticeship training.
- Practical exposure for students in engineering institutions through attachment programs with engineering departments of Universities.
- Provision of short courses for practicing engineers and technicians.
- Setting up of Practical (Hands-on) University of Applied Technology.

This hands-on and training platform is used to transfer technologies which are developed by the research and design unit.

GRATIS have offices in all the Regional Capitals excluding Kumasi. In collaboration with the Rural Enterprises Programme GRATIS supervises activities in Rural Technology Facilities (RTF) in 21 Districts in Ghana.

The sub-programme is carried out at the Head Office and in all the Regional branches and Rural Technology Facilities (RTFs). Activities at these branches are coordinated from the Head office in Tema through monitoring activities and quarterly meetings to review operations.

The sub programme is funded by the Government of Ghana.

The main beneficiaries are:

- SMEs.
- Entrepreneurs in the agri/agro business.
- Youth and Vulnerable in society.
- Students in engineering institutions.

Key challenges include:

- Obsolete equipment in workshops, training units and offices which results in challenges in meeting timelines and manufacture of precision and standard machines and spare parts.
- Dilapidated workshop buildings and offices.
- In-adequate number of staff and upgrading of knowledge of staff to match rapidly changing technologies.
- Lack of modern and appropriate machine tools (workshop equipment) to adequately support government's flagship programmes.

### 3. Budget Sub-Programme Results Statement

The table below indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual performance	Target	Actual performance				
Skills of technical apprentices, master craftsmen and students from engineering institutions improved	Number of apprentices trained towards NVTI certification	531	305	584	373	331	340	340	380
	Number of apprentices trained towards TEU/NABTEX certification	265	119	292	162	180	190	210	240
	Number of students from engineering institutions and master crafts persons trained	1,509	809	1,660	419	500	820	840	860
Equipment designed and developed using appropriate technology	Number of equipment designed and developed	2	1	2	2	2	4	5	5
Technical support for industry provided in the area of spare parts production, repair and maintenance of equipment	Number of spare parts, repairs and maintenance activities carried out	5,150	3,690	5,665	4,952	5,500	5,620	5,800	6,000

#### 4. Budget Sub-Programme Operations and Projects:

Operations	Projects
Improve operations to meet the technology gaps in the Oil Palm Value Chain	Identify equipment to increase yield, improve quality and reduce processing time. Acquire these machines for re-engineering.
Provide support for industrial revitalization programme.	Work with REP for the Acquisition of Machine tools for (Retooling) for workshops to enhance support for industries (1D1F inclusive).
Provide repair and maintenance support for the one district one factory policy	Acquisition of special skills in Welding, Machining, Hydraulics and Pneumatics, Programmable Logic Control Systems (PLC's), Computer Numerically Controlled programming (CNC) to upgrade RTFs & TSC's
Provide improved hands on technical skills training and support for development of small and medium enterprises.	Rehabilitate training bay's and provide start up kits for beneficiaries of training programs.
Provide training for women in dress making to support the garment industry with skilled women	Set up training unit with industrial sewing machines to provide training to women for the garment industry.



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** Ghanaian Cedi (GHS)

**2021 Full Year Budget**

	2021	2022	2023	2024
01503001 - Technology Transfer, Research and Product	4,105,999	4,105,999	4,105,999	4,105,999
21 - Compensation of employees [GFS]	3,255,389	3,255,389	3,255,389	3,255,389
22 - Use of goods and services	785,969	785,969	785,969	785,969
31 - Non financial assets	64,641	64,641	64,641	64,641

---

## BUDGET SUB-PROGRAMME SUMMARY

### PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION

#### SUB-PROGRAMME 3.2: Micro and Small Business Development

##### 1. Budget Sub-Programme Objectives

The objective of the restructured NBSSI is to contribute to the creation of an enabling environment for the formalization and development of small-scale enterprises, facilitate MSEs' access to quality business services, credit and the development of an entrepreneurial culture in Ghana.

##### 2. Budget Sub-Programme Description

The National Board for Small Scale Industries (NBSSI) was established to formulate, develop and implement national programme aimed at encouraging and accelerating the growth of Micro, Small and Medium Enterprises (MSMEs) to enable them contribute effectively to growth and the diversification of national economy.

NBSSI provides a comprehensive package of financial and non-financial services. These services are implemented in the Regions and District through the Business Advisory Centres (BACs) and Credit Units of the Board.

NBSSI currently has 10 Regional Secretariats in the Regional Capitals of the country and 178 District Business Advisory Centres (BACs). It has total staff strength of 376. Its current and potential collaborating institutions are; the Rural Enterprise Project (REP), Ghana Regional Appropriate Technology Industrial Services (GRATIS), Technology Consultancy Centre (TCC), Council for Science and Industrial Research (CSIR), Mondelez International Cocoa Life, New EXIM, Japan International Cooperation Agency(JICA), International Fund for Agricultural Development (IFAD), Africa Development Bank(AfDB, Deutsche Gresellschaft Für Internationale Zusammenarbeit (GIZ), MasterCard Foundation, Ministry of Inner-City and Zongo Development, UNICEF Ghana, Ghana Poultry Project, Christian Aid, World Bank etc.

Our main sources of funding are from Government of Ghana (GoG) Subvention, Internally Generated Fund (IGF) and Partners.

##### Key Challenges

Although NBSSI has strongly supported the MSME sector, it has not kept pace with the growth and evolution of the Ghanaian economy. Despite the NBSSI's best efforts, there were several challenges that face the sector currently which the restructured NBSSI will address. These include:

- **Structural challenges** at the macro-level that require regulatory or policy interventions.

- **Limited access to Finance** which impacts the ability of businesses and entrepreneurs to raise funds to start or grow their businesses especially for the medium sector of the market.
- **Operational challenges** which have a direct impact on how well businesses are managed, and the efficiency and sustainability of their operations.
- **Support/Technical Programmatic challenges** which limit the ability of SME development stakeholders to achieve the desired impact of their programmes and interventions on the target MSMEs.

### 3. Budget Sub-Programme results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-program. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual perform	Target	Actual perform				
<b>MSMEs access to Business Development Services improved</b>	Number of enterprises with access to business development services	53,645	130,000	130,000	87,134	130,000	135,000	150,000	150,000
	Number of women provided with BDS	61,000	83,242	70,000	56,980	85,000	100,000	100,000	120,000
	Number of MSMEs trained in financial literacy program	20,000	4,590	40,000	382	48,000	50,000	50,000	50,000
	Number of MSMEs and staff provided with Kaizen training	550	161	644	210	800	1,000	1,000	1,000
	Number of Jobs	10,000	5,701	20,000	1,788	15,000	15,000	20,000	20,000



Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual performance	Target	Actual performance				
	Created								
	Number of New Businesses Established	5,000	3,420	16,000	1,657	8,000	10,000	12,000	12,000
	Number of Incubators developed / Partnered	11	4	10	0	10	16	16	16
	Number of Incubatees recruited and trained	100	63	120	0	150	240	240	240
SME Data Bank Initiated and Credible data on SMEs Compiled to support policy formulation.	Software Identified and Purchased				Not Done				
	Number of curriculum and training material developed	8	5	10	4	10	10	15	15
Promotional campaign designed and implemented	Number of promotional activities organized	1,500	3,669	1,500	857	1,600	2,000	3,000	3,000
Financial and Operational control systems enhanced	Number of audit reports issued	10	6	10	5	16	16	20	20
Access to finance for MSMEs enhanced	Number of MSMEs supported to access formal credit	1,500	1,878	2,000	383	5,500	3,500	4,000	4,000

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual performance	Target	Actual performance				
Partnership with 20 Tertiary Institutions Initiated	Number of Tertiary Institutions partnered to initiate a youth focused entrepreneurial initiatives		4	26,800,000	2,272,260	40,000,000	25,000,000	30,000,000	30,000,000
Collaboration/Partnership with 20 Institutions initiated	Number of Collaborations/ Tertiary Institutions partnered to initiate a youth focused entrepreneurial Initiatives	6	19	19	17	19	20	20	25
MSMEs Operations finalized	Number of MSMEs whose operations are registered	-	638	700	2,186	2,000	2,500	3,000	3,500
	Increase in the Number of MSMEs keeping business records	-	7,735	8,200	4,898	8,800	9,200	10,000	10,000
	Number of MSMEs assisted to record	-	5,510	6,500	3,219	6,800	7,300	8,000	8,000

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual perform	Target	Actual perform				
	Sales								
	Increase in Number of MSMEs operating Bank Accounts	-	14,522	18,000	12,165	15,000	20,000	23,000	24,000
	Ghana Standards Authority Certification for MSMEs facilitated by NBSSI	-	257	300	181	320	350	350	400

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- program.

Operations	Projects
<ul style="list-style-type: none"> <li>• Convert NBSSI into an Agency</li> <li>• Printed material &amp; Stationery</li> <li>• Refreshment Items</li> <li>• Electrical Accessories</li> <li>• Electricity charges</li> <li>• Water</li> <li>• Telecommunication</li> <li>• Postal address</li> <li>• Newspaper and Publication</li> <li>• Sanitation charges</li> <li>• Fire Fighting Accessories</li> <li>• Cleaning materials</li> <li>• Contract cleaning</li> <li>• Rental of network &amp; ICT Equipment</li> <li>• Maint. &amp; Repairs- official Vehicles</li> <li>• Running Cost- Official Vehicle</li> </ul>	<ul style="list-style-type: none"> <li>• Establish 67 Business Resource Centres</li> <li>• Establish/Partner institutions to establish business incubators</li> <li>• Upgrade 94 BACs to model BACs</li> <li>• Rehabilitation of Head Office and Regional Office buildings</li> <li>• Purchase of three SUVs</li> <li>• Purchase Saloon Cars</li> <li>• Purchase of 17 Pickup Vehicles</li> <li>• Procure 50 Laptop Computers</li> <li>• Procure 50 Desktop Computer and Accessories</li> <li>• Procure 50 UPS</li> </ul>

Operations	Projects
<ul style="list-style-type: none"> <li>• Repair of Residential Building</li> <li>• Repair of Office Building</li> <li>• Maintenance of furniture&amp; fitting</li> <li>• Maint. of Machinery &amp; Plant</li> <li>• Maint. Of General Equipment</li> <li>• Bank Charges</li> <li>• Staff Training/Capacity Building</li> <li>• Audit Fees</li> <li>• Social Benefit and other Expenses</li> <li>• Staff welfare expenses</li> <li>• Refund of medicals</li> <li>• Insurance and compensation</li> <li>• MSMEs access to business dev't services improved</li> <li>• Capacity of 40 NBSSI staff in Kaizen built</li> <li>• Training in sound financial management practices for 200 women entrepreneurs organised</li> <li>• 100 female entrepreneurs trained in ICT</li> <li>• Associations strengthened</li> <li>• Enhanced access to finance</li> <li>• Design and Install Credit Management system</li> <li>• Youth supported to start your business</li> <li>• Ghana Women Entrepreneurship Summit organized</li> <li>• Certification of Business Development Services Providers developed</li> <li>• Curriculum enhanced for all topics trained</li> </ul>	<ul style="list-style-type: none"> <li>• Procure 15 Executive L-Shaped Tables</li> <li>• Procure printers, photocopiers, cameras, projectors, tablets</li> <li>• Procure 20 Cabinets</li> <li>• Procure 25 Swivel Chairs</li> <li>• Procure 2 sets of Executive Swivel Chair</li> <li>• Purchase 10 Air conditioners</li> <li>• Rehabilitation of four bungalow</li> <li>• 80 Tyres for 20 Vehicles purchased</li> </ul>



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
<b>01503002 - Micro and Small Business Development</b>	<b>34,120,900</b>	<b>34,120,900</b>	<b>34,120,900</b>	<b>34,120,900</b>
21 - Compensation of employees [GFS]	13,006,986	13,006,986	13,006,986	13,006,986
22 - Use of goods and services	20,716,268	20,716,268	20,716,268	20,716,268
27 - Social benefits [GFS]	50,000	50,000	50,000	50,000
31 - Non financial assets	347,645	347,645	347,645	347,645

# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION

### SUB-PROGRAMME 3.3: Central Region Development

#### 1. Budget Sub-Programme Objective

Stimulate high economic growth and sustainable development in the Central Region through the promotion of private sector-led industrialization, investment promotion and entrepreneurship in partnership with development partners and the public sector institutions.

#### 2. Budget Sub-Programme Description

CEDECOM exists to support the industrial development of the central region by stimulating investment into the key sectors of the regional economy and promoting entrepreneurship to reduce poverty.

The beneficiaries of this Sub- Programme are exporters, financial institutions, academia, researchers, MDAs, MMDAs, and other private sectors institutions.

#### Key Challenges

The Ministry encountered a number of challenges in the implementation of its programmes and initiatives. These include, but not limited to:

- Lack of funding for CEDECOM to undertake its key activities and programmes.
- Inadequate logistics such as vehicles and computers for effective service delivery.

#### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance

Main Outputs	Output Indicator	Past Years				Budget Year 2021	Projections		
		2019 Target	2019 Actual perform	2020 Target	2020 Actual perform		Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
Facilitate the acquisition of land and the provision of auxiliary amenities for the creation of Industrial	30000 acres of land identified for the creation of One Light Industrial Zone	-	-	60%	10%	40%	20%		
	Facilitate the acquisition of 30000 acre land	-	-	100%	0%	30%	40%	30%	10%

Main Outputs	Output Indicator	Past Years				Budget Year 2021	Projections		
		2019 Target	2019 Actual perform	2020 Target	2020 Actual perform		Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
Parks and Special Economic Zones within the Central Region	for the Industrial Zone								
	Extend utility services to the Industrial Zones created	-	-	-	-	-	40%	30%	30%
Promote Government's flagship industrial development initiative (1D1F)	Number of business plans developed for identified factories in 22 MMDAs	-	-	-	-	40%	20%	20%	20%
	Number of collaborative meetings with District Implementation Support Teams (DIST under 1D1F) held to provide the needed support to the business promoters.	-	-	10	8	12	12	12	12
Promote Domestic and International Trade for SMEs development in the Central Region	Number of Investment conferences held locally and abroad to stimulate investment	-	-	2	0	1	1	1	0
	30 Resource potentials of the region identified for investment.	-	-	10	0	5	7	6	5

Main Outputs	Output Indicator	Past Years				Budget Year 2021	Projections		
		2019 Target	2019 Actual perform	2020 Target	2020 Actual perform		Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
	Resource endowment plans for the 22 MMDAs in the region prepared	-	-	10	0	5	5	5	5
	Percentage of resources promoted through investment forum	-	-	100%	0%	20%	20%	20%	15%
	To promote made in Ghana Enterprises/ products in Ghana and beyond through Made in Ghana Trade Fairs	-	-	4	0	3	3	3	3
	Facilitate business to business meetings between local Enterprises to create forum for networking and Trade information sharing	-	-	25	7	23	23	24	24
	Number of local SMEs met to disseminate information on African Continental Free Trade Area (AfCFTA)	-	-	30	12	40	45	50	55



Main Outputs	Output Indicator	Past Years				Budget Year 2021	Projections		
		2019 Target	2019 Actual perform	2020 Target	2020 Actual perform		Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
	and how they can benefit								

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
One Light Industrial zone in the Central Region established to improve access to land for Industrial development.	An Industrial zone created in the central region to attract investment
Promote domestic and international investments.	Complete access road, pavements, drainage systems and landscaping of the Commission by 2019
Promote government's flagship industrial development initiative (One District One Factory- 1D1F)	Procure 4 vehicles for effective and efficient service delivery.
Develop programmes and activities for institutional capacity building to meet the challenges of the global market.	



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
01503003 - Central Region Development	2,285,897	2,285,897	2,285,897	2,285,897
21 - Compensation of employees [GFS]	2,173,735	2,173,735	2,173,735	2,173,735
22 - Use of goods and services	100,000	100,000	100,000	100,000
31 - Non financial assets	12,162	12,162	12,162	12,162

---

## **BUDGET SUB-PROGRAMME SUMMARY**

### **PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION**

#### **SUB-PROGRAMME 3.4: Entrepreneurship Development and Training**

##### **1. Budget Sub-Programme Objective**

- To develop an entrepreneurial culture in the country
- To build the entrepreneurial capacity of the Ghanaian particularly the youth

##### **2. Budget Sub-Programme Description**

A packaged National Early-stage Business Competition through which candidates are selected for admission into the Incubator Hubs and receiving funding on set criteria. This module is very critical for Business Development.

Under this module, Early stage Business competitions are run under some of these sectorial areas to attract the right business ideas to be groomed in our Business Incubator before funding is given to them.

Some of the sectorial areas under which the Business Competitions are undertaken include:

- Agri- Business and Agro- Processing
- Information Communication Technology
- Sports, Tourism and Recreation
- Sanitation, Waste management, Green and Ecological Businesses
- Health, Food and Beverages
- Fashion (Clothing & accessories) and Beauty
- Media, Marketing and Communication
- Manufacturing and Industrial Processing
- Real Estate and Construction
- Transport, Logistics, Business and Professional Services

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators, and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years			Projections			
		2019	2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
			Actual	Target				
Presidential Business Support Programme (PBSP)	Number of Business proposals received	12,000	15,000	26,500	50,000	60,000	70,000	80,000
Business ideas to be funded identified and selected (Presidential Pitch)	Number of Innovative businesses/ start-ups established	20	20	20	20	40	40	40
Male Entrepreneurship with disability Initiative	Number of male entrepreneurs trained and supported financially	-	500	1,000	1,000	1,200	1,300	1,800
Women Entrepreneurship with disability Initiative	Number of women trained and supported financially.	800	1,000	850	1,000	1,200	1,300	1,800
Student Entrepreneurship Initiative	Number of students benefiting from the Initiative	3,300	7,000	36,000	100,000	150,000	200,000	250,000
Student Entrepreneurship Initiative (Campus Business Pitch)	Number of students selected for national competition on entrepreneurship	-	50	46	-	-	-	-

---

#### 4. Budget Sub-Programme Operations and Projects

The table below lists the main Operations and Projects to be undertaken by the sub-programme.

Operations	Projects
Entrepreneurship Development and Capacity Building	
<ul style="list-style-type: none"><li>• Select facilitators for the programme</li></ul>	
<ul style="list-style-type: none"><li>• Train facilitators</li></ul>	
<ul style="list-style-type: none"><li>• Select judges for the competitions</li></ul>	
<ul style="list-style-type: none"><li>• Undertake training of trainers</li></ul>	

---

# **BUDGET PROGRAMME SUMMARY**

## **PROGRAMME 4: TRADE AND INDUSTRY PROMOTION**

### **1. Budget Programme Objectives**

- Pursue and Expand Market Access
- Improve Competitiveness and Efficiency of MSMEs

### **2. Budget Programme Description**

The Programme ensures that activities in the Trade and Industrial sector is actively promoted to enhance policy research and development; trade, investment and business trends and possibilities for developing new competitive areas; influence national development strategy as they relate to trade, investment and business growth in the sector; defining the core processes and activities of the office, submit yearly the resource needed to perform the relevant activities and to define the desired outcomes and measures for monitoring, measuring and reporting on trade, investment and business development growth required.

It also strengthens the technical and institutional capacity of the private sector to participate in international trade; implement trade and industrial policy by organizing outreach programmes; disseminate information on trade agreements and protocol their effect on trade and industry, and organize programmes to increase and diversify exports.

## 2.7. Budget by Chart of Account

### 7- MDA Sub-Programme and Natural Account Summary

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
<b>01504 - Trade and Industry Promotion</b>	<b>22,301,866</b>	<b>22,301,866</b>	<b>22,301,866</b>	<b>22,301,866</b>
<b>01504001 - Regional Services</b>	<b>3,631,721</b>	<b>3,631,721</b>	<b>3,631,721</b>	<b>3,631,721</b>
21 - Compensation of employees [GFS]	1,812,925	1,812,925	1,812,925	1,812,925
22 - Use of goods and services	636,940	636,940	636,940	636,940
31 - Non financial assets	1,181,856	1,181,856	1,181,856	1,181,856
<b>01504002 - Foreign Trade Services</b>	<b>18,670,145</b>	<b>18,670,145</b>	<b>18,670,145</b>	<b>18,670,145</b>
21 - Compensation of employees [GFS]	18,670,145	18,670,145	18,670,145	18,670,145

---

# **BUDGET SUB-PROGRAMME SUMMARY**

## **PROGRAMME 4: TRADE AND INDUSTRY PROMOTION**

### **SUB-PROGRAMME 4.1: Regional Services**

#### **1. Budget Sub-Programme Objectives**

- Promote better research and monitoring at the regional level
- Update the Integrated Business Establishments Survey register – industry, services, commercial
  - Monitoring of flagship programmes in the regions
- Outreach programmes to disseminate the Ministry’s policies and programmes
- Business regulatory challenges/issues at the regional level to inform policy making
- Identification of potential land for industry – thus liaise with traditional authorities
- To identify resource potential of various regions as well as opportunities for enhancing value addition through the development of micro, small and medium enterprise sector
- To develop an up-to-date register and data on all industrial and commercial enterprises in the regions as input for spatial distribution of industries

#### **2. Budget Sub-Programme Description**

The Sub-programme is responsible for the collection and maintenance of data and the provision of information on resource potential, and activities of industries and commercial enterprises in the regions.

The key operations are:

- Explaining Government’s trade and industry policies to prospective investors and other stakeholders and projecting these policies in the regions
- Assessing the impact of the Ministry’s policies and Programmes on the operations of businesses in the regions and providing appropriate feedback
- Studying other sector Programmes in the region and assessing their implications for trade and industry and inform the sector Minister.
- Maintaining up-to-date data on all industrial and commercial enterprises
- Conducting monitoring visits to all industrial and commercial establishments in the region and submitting monthly reports on the state of their operations
- Representing the Ministry in the region at meetings that require the Ministry’s inputs and contributions
- Preparation and submission of quarterly and annual reports on all activities in the region.
- Ensuring regional components of Programmes relating to the industrial and trade sectors as well as Private Sector Development are effectively and efficiently implemented.
- The sub-Programme is funded by GOG and IGF. The beneficiaries of the Programme are exporters, financial institutions, academia, researchers, MDA’s, District Assemblies and other private sector actors.



### Challenges/Key Issues

- Limited medium and long-term export financing for the exporter community
- Inadequate funding for planned Programme and activities
- Weak supply base of non-traditional export products
- Lack of funds for monitoring and evaluation for Programmes and projects

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2019 Target	2019 Actual perform	2020 Target	2020 Actual perform	Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
Industrial and commercial data maintained and updated	Update of data base	1	4	4	4	4	4	4	4
Support implementation of 1D1F	Number of 1D1F Companies initiated/established	100	58	254	232	300	320	350	-
Enforcement and compliance of trade & investment laws intensified	Number of quarterly enforcement reports	0	4	4	6	4	4	4	4
Performance of selected industries monitored and evaluated	Performance Reports	0	4	4	13	8	10	12	16
4 industrial crops promoted, monitored and evaluated	Monitoring Reports	1	4	4	4	4	4	4	4
Industrial	Survey	3	4	4	2	4	4	4	4

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual perform	Target	Actual perform				
survey on manufacturing activities in selected districts undertaken	Reports								
Industrial/commercial establishments monitored	Number of Visits	2	3	3	3	60	60	60	60

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>TRADE DEVELOPMENT AND PROMOTIONS</b>	
Create awareness of the existence of trade potentials of the regions and districts	
Implement Trade and Industry policies at the regions	
Strengthen trade at the regional and district levels	
Organize trade and industry fora to obtain views of the private sector on government policies	
Undertake industrial surveys on manufacturing activities in selected Districts	



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
01504001 - Regional Services	3,631,721	3,631,721	3,631,721	3,631,721
21 - Compensation of employees [GFS]	1,812,925	1,812,925	1,812,925	1,812,925
22 - Use of goods and services	636,940	636,940	636,940	636,940
31 - Non financial assets	1,181,856	1,181,856	1,181,856	1,181,856

---

# **BUDGET SUB-PROGRAMME SUMMARY**

## **PROGRAMME 4: TRADE AND INDUSTRY PROMOTION**

### **SUB-PROGRAMME 4.2: Foreign Trade Services**

#### **1. Budget Sub-Programme Objectives**

- Ensure that Ghana obtains the best deals in market access through bilateral, regional and multilateral trade and investment agreements
- Provide critical and quality market intelligence information on trade and investment for the country
- Provide effective foreign market support for exporters, importers and investors
- Project the country in the area of Commercial Diplomacy
- Identification of honorary consul

#### **2. Budget Sub-Programme Description**

The main area of operation is to co-ordinate economic relations with the International Community in Bilateral, Regional and Multilateral domains. The Trade Missions also encourage foreign investment, foreign assistance and stimulate exports development. The Missions major operations are to:

- Promote and defend Ghana's Trade interest in multilateral Trade negotiations (WTO) while taking advantage of market access opportunities in the multilateral trading system
- Promote foreign investment through organization of fairs, seminars, exhibitions etc.
- Strengthen bilateral economic relations with other countries through meetings, seminars, roundtable discussions.
- Maintain and enhance economic relations with international and regional organizations such as the United Nations Conference on Trade and Development (UNCTAD), International Trade Centre (ITC), United Nations Industrial Development Organization (UNIDO), European Union, the African Pacific and Caribbean (ACP), Economic Community of West African States (ECOWAS), Commonwealth, etc
- Promote exports and investment in targeted countries
- Facilitate business on behalf of Ghanaian companies.
- Provide a substantial footprint for Ghanaian business to access markets globally
- Secure and expand Ghana's International market access, while improving our targeted services for Ghanaian business through negotiations, business seminars and trade shows.
- Organize networking events with successful host country local economic operators including Chambers of Commerce, associations and business councils that are influential in the business community.
- Enhance and promote trade and investment relations

- Organize foreign trade and investment delegations/missions with the view of promoting FDI and expanding market access for Ghanaian products

The Programme is funded by GOG, IGF and development partners support.

The beneficiaries of the Programme are exporters, financial institutions, academia, researchers, MDA's, District Assemblies and other private sectors.

#### Challenges/Key Issues

- Inadequate funding for planned Programmes and activities
- Inadequate funds for monitoring and evaluation of Programmes and projects

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Budget Year 2021	Projections		
		2019		2020			Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual performance	Target	Actual performance				
Negotiation of International Trade, Investments agreements and treaties participated in	Percentage increase in NTEs		35.25	38.50		40	42	45	50
	Number of meetings/negotiation attended	4	4	4	12	30	35	40	45
Bilateral, Regional and Multilateral Trade Negotiations and implementation of protocols participated in	Number of reports	4	5	5	10	15	15	15	15
	Number of meetings/negotiation attended	5	6	6	12	20	25	30	30
	Number of promotional events	8	10	10	8	10	10	10	10
Market access for Ghanaian Exports promoted and facilitated	Number of events and promotion carried out	10	15	15	14	15	15	15	15
	Report on promotional activities undertaken	6	4	4	8	4	4	4	4

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>MULTILATERAL, BILATERAL AND REGIONAL NEGOTIATION</b>	
Operating a resource centre with internet facilities, periodicals, journals and other relevant information materials for the business community	
Promote Ghana's interest abroad	
Identify and promote investment opportunities to new and existing investors	
Identify joint venture partners for Ghanaian businesses	
Providing economic and trade statistics and research to sustain and enhance competitiveness	
Attract investment into Ghana	
Organize visits and meetings between potential investors Ghana businesses	
Facilitate investors in obtaining of approvals, permits, grants, registration and other regulatory authorization licenses	
Provide an after-care service to investors	



## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry

Funding: All Source of Funding

Year: 2021 | Currency: GH Cedi

V\_2021\_Full\_year

	2021	2022	2023	2024
01504002 - Foreign Trade Services	18,670,145	18,670,145	18,670,145	18,670,145
21 - Compensation of employees [GFS]	18,670,145	18,670,145	18,670,145	18,670,145

---

# **BUDGET PROGRAMME SUMMARY**

## **PROGRAMME 5: STANDARDIZATION AND CONFORMITY ASSESSMENT**

### **1. Budget Programme Objectives**

- To develop standards and quality systems to meet production requirements for Local and International Markets
- To promote the application of Science, Technology and Innovation in all sectors of the Economy
- To ensure the health, safety and economic interest of consumers
- To improve private sector competitiveness domestically and globally

### **2. Budget Programme Description**

The Ghana Standards Authority (GSA) is the statutory body responsible for the National Quality Infrastructure including Standardization, Metrology and Conformity Assessment (Testing, Inspection and Certification).

**Metrology:** It involves the inspection, verification and calibration of weights, measures, weighing and measuring instruments and equipment.

**Standards:** It involves the development, maintenance and dissemination of relevant National Standards and related subjects in collaboration with stakeholders.

**Conformity Assessment:** It refers to activities of the Authority that are under taken to assess conformance of a product or service to the requirements of applicable standard(s). It comprises of Inspection, Testing and Certification operations.

Funding of the Programme is mainly through Government of Ghana (GOG) Budget and Internally Generated Funds (IGF).

Clients of this Programme are: Regulatory Authorities, Ministries, Departments and Agencies (MDAs), Manufacturers, Importers, Exporter, Security Agencies, Medical Institutions, Service Providers, Research Organizations, Academia and Consumers.



## 2.7. Budget by Chart of Account

### 7- MDA Sub-Programme and Natural Account Summary

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
<b>01505 - Standardization and Conformity Assessment</b>	<b>80,226,898</b>	<b>80,226,898</b>	<b>80,226,898</b>	<b>80,226,898</b>
<b>01505002 - Standards</b>	<b>4,016,014</b>	<b>4,016,014</b>	<b>4,016,014</b>	<b>4,016,014</b>
21 - Compensation of employees [GFS]	966,089	966,089	966,089	966,089
22 - Use of goods and services	2,943,825	2,943,825	2,943,825	2,943,825
27 - Social benefits [GFS]	46,603	46,603	46,603	46,603
28 - Other expense	59,497	59,497	59,497	59,497
<b>01505001 - Metrology</b>	<b>7,725,370</b>	<b>7,725,370</b>	<b>7,725,370</b>	<b>7,725,370</b>
21 - Compensation of employees [GFS]	1,172,894	1,172,894	1,172,894	1,172,894
22 - Use of goods and services	3,030,384	3,030,384	3,030,384	3,030,384
27 - Social benefits [GFS]	53,627	53,627	53,627	53,627
28 - Other expense	68,465	68,465	68,465	68,465
31 - Non financial assets	3,400,000	3,400,000	3,400,000	3,400,000
<b>01505003 - Conformity Assessment</b>	<b>68,485,514</b>	<b>68,485,514</b>	<b>68,485,514</b>	<b>68,485,514</b>
21 - Compensation of employees [GFS]	8,953,971	8,953,971	8,953,971	8,953,971
22 - Use of goods and services	33,839,500	33,839,500	33,839,500	33,839,500
27 - Social benefits [GFS]	642,855	642,855	642,855	642,855
28 - Other expense	819,757	819,757	819,757	819,757
31 - Non financial assets	24,229,431	24,229,431	24,229,431	24,229,431

---

## **BUDGET SUB-PROGRAMME SUMMARY**

### **PROGRAMME 5: Standardization and Conformity Assessment**

#### **SUB-PROGRAMME 5.1: Metrology**

##### **1. Budget Sub-Programme Objectives**

- Ensure the health, safety and economic interest of consumers
- Expand access to both domestic and international markets

##### **2. Budget Sub-Programme Description**

Metrology is the science of measurement and it involves the inspection, verification and calibration of weights, measures, weighing and measuring instruments and is mandated by the Weights and Measures Act, 1975, (NRCD 326). Verification is mandatory and is to ensure that all weights, measures, weighing and measuring instruments being used for trading purposes operate within acceptable limits of error. The calibration activities are necessary for industrial development and fair trading practices to ensure accuracy and precision in measurement in industry. It also ensures quality of manufacturing products and services in various sectors of the economy. Generally, the sub-programme provides the following services:

- Verification of Weights, Measures, Weighing and Measuring Instruments to promote fair trading practices.
- Calibration of Weights, Measures, Weighing and Measuring Instruments to promote fair industrial practices
- Pattern Approval of Weighing and Measuring Instruments to ascertain their suitability for trading purposes in Ghana
- Inspection of Weights, Measures, Weighing and Measuring Instruments used for trading purposes to ensure that verified instruments maintain their accuracies and prevent cheat of consumers
- Inspection of Cranes and other lifting equipment to ensure the safety of consumers.

The total staff strength for this sub-Programme as at September 2019 stood at Forty-two (42) out of which were twenty-nine (29) permanent employees, nine (9) National Service Personnel and four (4) Nation Builders Corps. The staff strength for this sub-programme is inadequate and there is the need to recruit additional personnel to ensure effective development of standards and maintenance.

---

**2021 - 2024**

**Special Project**

**Establishing of Metrology Laboratory in Takoradi to provide services to the industry especially the Oil and Gas Sector.**

The Oil and Gas Industry uses a number of weighing and measuring equipment for their operations that requires calibration at regular intervals. This is to ensure that the equipment/instruments are operates within the maximum permissible error thereby maintaining their accuracies at all time to prevent being manipulated by users to the disadvantage of the nation and the consumers in general.

Equipment and instruments operating outside the maximum permissible error will have adverse effect on product quality as well as the health and economic interest of the consumer and the nation as a whole. Poor quality products will find it extremely difficult to compete both on the domestic and international markets which may lead to job losses and poor trade balances for the nation.

With the establishment of a number of factories under the One District One Factory (1D1F) initiative of the Government, there is the need for metrological services to be provided at the preliminary stages of theses factories to enable them produce quality products to gain the confidence of consumers without which theses factories will not survive competition on the market.

It is therefore necessary to establish a Metrology laboratory of higher standard to help them to manufacture quality products to stay in business. The location will also help to provide timely services to the Oil and Gas Sector in the region and its immediate surroundings. Additionally, a modern laboratory will help provide all the services needed by industry and prevent sending equipment for calibration outside the country or inviting experts into the country to calibrate their equipment and instruments. This will save the nation a lot of foreign exchange and will also generate employment.

It is estimated that an amount of Twenty Million United Stated Dollars (\$20,000,000) will be required to establish the metrology laboratory.

**Development of National Hydrocarbon Standards for Custody Transfer and Allocation Metering Systems Project**

With the discovery of hydrocarbon resources in Ghana the country is expected to derived the maximum benefit from its exploitation. This can only be possible when capacity is built in all sectors of the oil industry. Human resources are to be developed so also is the need to acquire requisite equipment and infrastructure to help derive the benefit and improve the Ghanaian economy.

Ghana Standards Authority being the statutory custodian of Weights and Measures sees the absence of standardized codes of measurements and weights as well as key infrastructure (oil & gas metering system and State-of-the-Art Metrology lab) major hindrance for the nation to derive these benefits. The country has not got the basic

---

infrastructure to verify the quantum of the resource being extracted and as a result Ghana has no independent basis to question output data presented by the International Oil Companies.

There is the need to develop National Hydrocarbon Standards for Custody Transfer and Allocation Metering Systems (Gas Metering Project) as a matter of necessity since it gives the country the power to independently measure and verify the resource being extracted. Angola in south-western Africa benefited tremendously when it implemented a similar project to discover a daily over production of 85,000 barrels which was not reported by the International Oil Companies.

In 2020, the Authority will complete the procurement process and award the execution of the project to one of the three companies that have expressed interest to undertake it on Built, Operate and Transfer (BOT) basis. The contract will be awarded under restricted tender and is estimated to cost Fifty Million United States Dollars (\$50,000,000.00)

#### **Verification of Weights, Measures, Weighing and Measuring instruments**

The Authority will continue with efforts to increase the frequency of verification of Weights, Measures, Weighing and Measuring instruments used for trading purposes from two (2) phases to four (4) phases in a year. The aim is to ensure that verified instruments maintain their accuracies and to prevent being manipulated by users to cheat consumers.

#### **Facilitation of One District, One Factory Programme and Ghana Commodity Exchange.**

To facilitate industrial development in 2020, the Metrology sub-programme will maintain and improve on its services to industry and provide the following services to the factories under the One District One Factory (1D1F) and the Ghana Commodity Exchange (GCX) programmes

- Calibrate humidity measuring instruments of production and storage areas to ensure that production and storage are undertaken under perfect humid conditions.
- Calibration of Mass measures to endure accurate weight measurement.
- Calibration of temperature measuring instruments to ensure production and storage under requisite temperature.
- Calibration of other industrial weighing and measuring instrument to ensure their accuracy to promote fair trading and industrial practices.

To undertake these activities, an amount of GH¢5,500.00000 will be required in 2020 for provision of a vehicle to each of the Authority's nine (9) regional offices, fuel for the vehicles and their maintenance as well as the maintenance of the equipment and provision of a backup equipment. Efforts will also be to expand coverage of the Authority's operations through the opening of new offices and duty posts in all the newly created regions across the country.

---

### **Commence Nationwide Calibration of Medical devices**

To protect the health and safety of consumers, the Authority will liaise with the Ministry of Health and the Ghana Health Service to commence the nationwide calibration of health and medical instruments to ensure that results derived from these equipment are accurate and could be relied upon for the diagnosis of patients by medical practitioners. An amount of GH¢3,808,240 will be required to procure reference standards, vehicles, additional hands, fuel and vehicle maintenance and also procurement of the reference standards required for this activity.

Additionally, the frequency for verification of weights, measures, weighing and measuring devices used for trading purposes will be increased from two (2) to four (4) during the year to ensure fair trading practices.

### **Promotion of the use of Weighing Scales on the Domestic Markets**

The use of weighing scale for trading purposes is poorly regulated in the country and as a result traders and consumers are not guaranteed the right quantity they sell or receive. When scales are mal-functioning or deliberately manipulated, consumers are denied value for their money and the trader also encounter losses.

To ensure fair trading practices and consumer safety, the Authority being the Custodian of Weights and Measures will re-enforce its campaign of educating both traders and consumers on the benefits of using verified scales for trading.

### 3. Budget Sub-Programme Results Statement

The table presents the main outputs, their indicators and projections by which the Ministry measures the performance of the metrology sub-Programme. The past data indicates actual performance whilst the projections are the Authority's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2019 Target	2019 Actual	2020 Target	2020 Actual (as at Sept)	Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
Weighing and Measuring devices verified to promote fair trading practices. (Devices to be verified are all Dispensing pumps of Oil and Gas retail outlets, all Cocoa trading scales and test weights, all scales used in Supermarkets, all Weighbridges and some trading scales used in the market)	Number of Weights, Measure, Measuring, Weighing instruments verified	104,946	101,911	110,061	116,468	111,797	111,797	111,797	111,797
Weighing and Measuring instruments calibrated to promote fair industrial practices. (They include Mass, Temperature, Volume, Electrical, Density and Dimensional measuring instruments)	Number of Trading Measuring /weighing devices calibrated	27,550	14,789	18,300	86,769	19,702	19,702	19,702	19,702
Weighing and Measuring devices randomly inspected to ensure they operate within the maximum permissible error. (Inspected are Dispensing pumps of Oil Marketing Companies, Cocoa trading scales and test weights)	Number of Trading Measuring /weighing devices randomly inspected	5,000	5,833	5,000	,121	5,000	5,000	5,000	5,000
Weighing and Measuring Instruments Pattern approved to ascertain their suitability for trading purposes in Ghana	Number of patterns of Weights, Measure, Measuring, Weighing	85	173	85	203	85	85	85	85

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual	Target	Actual (as at Sept)				
	instruments approved								

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
Development and Maintenance of Standards	Acquisition of Immovable and Movable Assets
Provide calibration services to One District One Factory (1D1F) Programme.	Establishment of the Gas and Oil Metering Station
Commence nationwide calibrate medical instruments	Procurement of equipment for Metrology laboratories
Commence certification of lifts	Procurement of a Heavy Duty Truck with Crane (weighbridge Truck)
Calibrate Industrial weighing and measuring instruments.	Procurement of 7 Salon cars
Verify Oil Marketing Companies devices	Procurement of 18 4x4 Vehicles/Pick-ups
Verify Cocoa weighing scales and test weights	
Verify other weighing and measuring devices used for trading purposes	
Promote the use of weighing scales for domestic trade.	
Verify Weighbridges	
Verify Tyre Pressure Gauges	
Verify Pre Packaged Goods	
Maintain 6 accredited Laboratories	
Accredit new laboratories	
Secure BIPM Permanent Membership status	
Pay BIPM subscription	
Pay OIML subscription	
Pay AFRIMET Subscriptions	
Pay Accreditation fees	



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
01505001 - Metrology	7,725,370	7,725,370	7,725,370	7,725,370
21 - Compensation of employees [GFS]	1,172,894	1,172,894	1,172,894	1,172,894
22 - Use of goods and services	3,030,384	3,030,384	3,030,384	3,030,384
27 - Social benefits [GFS]	53,627	53,627	53,627	53,627
28 - Other expense	68,465	68,465	68,465	68,465
31 - Non financial assets	3,400,000	3,400,000	3,400,000	3,400,000



---

## **BUDGET SUB-PROGRAMME SUMMARY**

### **PROGRAMME 5: Standardization and Conformity Assessment**

#### **SUB-PROGRAMME 5.2: Standards**

##### **1. Budget Sub-Programme Objectives**

- Ensure the health, safety and economic interest of consumers
- Expand access to both domestic and international markets

##### **2. Budget Sub-Programme Description**

This Sub-Programme covers standards development, management and dissemination: It involves the development of relevant National Standards in collaboration with stakeholders and the dissemination of Standards and related subjects as mandated by the Standards Act, 1973 (NRCD 173). It also assists companies and institutions to develop company standards that are relevant for their respective operations. These standards can be adopted and developed into national standards, if necessary. The services under the Standards programme are:

- Development of Standards and dissemination of Standards and related documents.
- Dissemination and Promotion of Trade related information from WTO/TBT through the National Enquiry Point.
- Sale of Standards
- Develop, publish and sell standards
- Harmonize standards

The total staff strength for this sub-Programme as at September 2019 stood at twenty-eight (28) out of which were thirteen (13) permanent employees, eight (8) National Service Personnel and seven (7) Nation Builders Corps. The staff strength for this sub-programme is inadequate and there is the need to recruit additional personnel to ensure effective development of standards and maintenance.

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, their indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Authority's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual	Target	Actual				
Standards developed and sent for publishing and gazetting to guide industry and facilitate trade.	Number of Standards	536	309	400	16	433	433	433	433
Standards and Trade related documents / notifications / promoted /dissemination to facilitate.	Number of documents/ notifications promoted / dissemination	1,600	2,922	1,620	1,902	1,544	1,544	1,544	1,544
Sale of Standards to promote industry and trade.	Number of Standards sold	1,500	2,204	1,500	479	1,800	1,800	1,800	1,800
Standards Harmonized to facilitate sub-regional trade.	Number of Harmonized Standards	-	-	-	-	-	-	-	-

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
Development And Management Of Standards	Procure 5 Saloon cars
Development of Standards for the One District One Factory programme	
Development of Standards for the Service Industry	
Promotion of Management Systems Standards	
Promote and disseminate standards and related documents including WTO notifications	
Hold Stakeholders' meeting	
Disseminate relevant information to stakeholders	
Export Development and Diversification	
Pay international subscription	-
Pay ISO subscription	-
Pay ARSO subscription	-
Pay for International standards	-
Standards Enforcement	



## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry

Funding: All Source of Funding

Year: 2021 | Currency: GH Cedi

V\_2021\_Full\_year

	2021	2022	2023	2024
01505002 - Standards	4,016,014	4,016,014	4,016,014	4,016,014
21 - Compensation of employees [GFS]	966,089	966,089	966,089	966,089
22 - Use of goods and services	2,943,825	2,943,825	2,943,825	2,943,825
27 - Social benefits [GFS]	46,603	46,603	46,603	46,603
28 - Other expense	59,497	59,497	59,497	59,497

---

## BUDGET SUB-PROGRAMME SUMMARY

### PROGRAMME 5: Standardization and Conformity Assessment

#### SUB-PROGRAMME 5.3: Conformity Assessment

##### 1. Budget Sub-Programme Objectives

- Ensure the Health, safety and Economic interest of Consumers
- Expand access to both domestic and international markets

##### 2. Budget Sub-Programme Description

Conformity Assessment refers to activities and systems that are undertaken to assess conformance of a product, service or system to the requirements of applicable standard(s). It comprises of Inspection, Testing and Certification operations as required by the Standards Authority Act, 1973 (NRCD 173).

**Inspection:** Is the provision of inspection services to the Manufacturing and Service Industry, and Regulatory bodies to ensure consumer protection. It involves inspection of imported High Risks Goods, Factories and Exports Consignments and facilities as well as Market Surveillance and issuance of Health and Export Certificate to Exporters to cover products that conform to the requirements of their designated international markets.

**Product Testing** defines the technical examination and analysis of goods/products according to specified procedure or test methods. It involves the measurement of dimensions, chemical composition, microbiological examination and physical characteristics of materials or structures for Quality Evaluation, Certification and Forensic purposes. A range of services being provided under the testing programme covers the following product samples:

- Food,
- Chemical,
- Materials,
- Engineering,
- Drugs,
- Cosmetics
- Forensic samples including narcotics and psychotropics.
- Forensic Cellular Pathology

It also involves the provision of microbiological, Pesticide Residue, mycotoxins, histamine and metallic contaminants analysis of products.

**Certification:** It is the provision of third party assurance for Products and Systems to improve consumer confidence thereby promoting the Manufacturing and Service Industries. The services provided under this activity include Product Certification,

---

Management Systems Certification, Export Certification and other industrial support activities such as training and consultancy services.

**Capacity building and Awareness creation/publicity:** This involves the co-ordination of the activities of the Authority in the areas of continuous staff training, refurbishment/maintenance of the laboratories and offices, procurement of laboratory logistics and equipment, organisation of public education, workshops, seminars and lectures on the operations and services of the Authority.

The Conformity Assessment Programme sub-programme boasts of a staff strength of four hundred and eighty-three (483) as at the end of September 2019. This is made up of two hundred and ten (210) permanent staff, one hundred and thirty-seven (137) national service personnel and one hundred and thirty-six (136) Nation Builders Corps. There is the need to recruit more personnel to enable the Authority effectively execute its mandate.

## **2021-2024**

### **i. Facilitation of the One District, One Factory Programme**

The Authority will continue to liaise with the sector ministry and other relevant stakeholders in the provision of conformity assessment services to industry with priority given to the One District One Factory Programme. The following conformity assessment services will be provided to support 1D1F factories successfully implement the Programme in 2020.

- quality evaluation of raw materials
- quality evaluation of products
- Factory inspection
- certification of products to applicable standards
- build capacity of factory to install relevant management systems
- certification of management systems and
- issuance of export certification as third party attestation of quality.

An amount of GH¢1,780,650.00 has been programmed for the successful execution of this mandate through the replacement and/or maintenance of obsolete equipment, procurement of chemicals and other laboratory consumables.

### **ii. Improving the Textiles and Garment Industry**

As a way of reducing cost of operations in the industry, efforts will be made by Authority to upgrade its textile laboratory to enable it provide first class services to the Textile and Garment Industry in Ghana. This will lead to the provision of quality evaluation analysis of their products locally instead of overseas as well as provide third party attestation (certification) on their product quality.

The objective is to ensure that Textiles and Garments produced in the country conforms to the requirements of their designated markets which could enable them compete

---

competitively on both the international and domestic markets. Efforts will be made to collaborate with all stakeholders to organize workshops to promote among others, the following:

- care labelling
- use of applicable standards
- benefits of quality evaluation analysis
- use of appropriate weighing and measuring equipment for production

The Authority can boast of few available equipment as such will require an amount of GH¢1,131,610.00 to enable it procure the requisite equipment to supplement its textile equipment to conduct all the required analysis.

### **iii. Market Surveillance and Swoops**

The Authority has intensified its market surveillance activities complemented with off-site testing and swoops on sub-standard products. The purpose is to discourage the sale of sub-standard products on the domestic market and as a long term measure rid the country off all sub-standard/inferior/shoddy goods.

Off-site product testing will continue in Accra for retailers and manufacturers of electrical cable to help consumers check on the quality of the cable being sold to them. It was done in collaboration with the Traders and their associations which displayed heavy patronage by consumers. The Authority intends to expand the activity to cover all the major trading centers in Accra as well as Kumasi, Takoradi and Tamale by the end of 2020. This is being done as part of the Authority's market surveillance programme to discourage the importation and sale of sub-standard products onto the domestic market.

To make this exercise fruitful, an amount of GH¢ 916,200.00 is required to procure portable equipment for the exercise.

Swoops on sub-standard products are done to discourage their display and sale on the domestic market. It is done in collaboration with the Security Agencies. It is currently done in Accra and efforts are being made to conduct it nationwide. Offenders will not only have their sub-standard products seized and destroyed, but will also be prosecuted.

To sustain this exercise, an amount of GH¢2,391,370 will be required for the maintenance and running cost of the assigned vehicles as well as the honorarium to motivate the personnel.

### **iv. Discourage the importation of used items into the country.**

To promote the health, safety and interest of consumers, the Authority discourages the importation of used items into the country. Emphasis will be laid on the enforcement of the importation ban and sale of all prohibited used items.

Efforts will also be made to create the needed public awareness to discourage the consumer from patronizing such items.

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Budget Year 2021	Projections		
		2019		2020			Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual	Target	Actual				
Product samples tested and analyzed to support industry	Number of Analyses conducted	24,515	25,955	21,939	22,327	25,511	25,511	25,511	25,511
Accredited Testing Laboratories maintained facilitate trade	Number of Accredited Laboratories maintained	5	5	11	11	11	11	11	11
Imported High Risk Goods inspected to promote health and safety of consumers	Number of inspections conducted	100,000	100,789	100,000	97,036	100,000	100,000	100,000	100,000
Health and Export Certificates issued to Exporters to facilitate trade	Number of Certificates issued.	2,710	3,518	3,194	4,095	3,400	3,400	3,400	3,400
Fishing Vessels, establishments inspected to facilitate trade	Number of inspections conducted	420	345	383	359	560	560	560	560
Factory Inspections conducted towards certification	Number of factories inspected.	521	646	835	598	375	375	375	375
Market Surveillance to ensure health and safety of consumers	Number of surveillance conducted	585	1,009	459	246	400	400	400	400
Export Consignments Inspected to facilitate international trade	Number of inspections conducted.	2,280	766	736	750	720	720	720	720
Locally Manufactured Products certified to promote trade	Number of Certificates Issued	1,790	918	1,200	1,100	1,000	1,000	1,000	1,000
Systems Certified to promote trade	Number of certified companies since inception	9	5	11	2	10	10	10	10
Training organized for Industry to build their capacity	Number of Training seminars/workshops organized	70	28	62	15	99	99	99	99



Main Outputs	Output Indicator	Past Years				Budget Year 2021	Projections		
		2019		2020			Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual	Target	Actual				
Public education on standardization and GSA activities promoted to ensure consumer awareness	Number of promotional activities organized	-	78	90	54	90	90	90	90

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub-Programme.

Operations	Projects
<b>DEVELOPMENT AND MANAGEMENT OF STANDARDS</b>	
Improve services to the Textile and Garment Industry	Capacity Building of Testing Laboratories
Conduct market surveillance, swoops and off-site product testing.	Construct Duty Post in Aflao
Discourage the importation and use of used items	Procure equipment for Testing Laboratories
Test products/samples	Construct Takoradi office and laboratory complex
Conduct inspection/audit towards certification or issuance of certificates	Construct Kumasi office and Laboratory complex
Issue certificates to conforming products/systems	Procure 5 Pick-up vehicles
Train staff locally and overseas in relevant areas (Staff development)	Procure 9 Cross Country vehicles
Provide relevant training for industry	Procure 5 Saloon cars
Maintain equipment and other properties	Furnishing of Standards Training School and Guest House
Design relevant promotional programmes	Establish Offices and Duty Post in newly created regions
Publish brochures on Authority's activities and Standardization	
Advertise programme and in the print and electronic media	
Organise sensitization workshops and seminars	
Hire Security and Cleaning outfits	
Participate in international Conferences, seminars and workshops	
Procure logistics	
Pay Accreditation charges	
Pay internal and external Statutory charges/fees/bills	



## 2.8. Budget by Chart of Account

### 8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
<b>01505003 - Conformity Assessment</b>	<b>68,485,514</b>	<b>68,485,514</b>	<b>68,485,514</b>	<b>68,485,514</b>
21 - Compensation of employees [GFS]	8,953,971	8,953,971	8,953,971	8,953,971
22 - Use of goods and services	33,839,500	33,839,500	33,839,500	33,839,500
27 - Social benefits [GFS]	642,855	642,855	642,855	642,855
28 - Other expense	819,757	819,757	819,757	819,757
31 - Non financial assets	24,229,431	24,229,431	24,229,431	24,229,431

---

# BUDGET PROGRAMME SUMMARY

## PROGRAMME 6: INDUSTRIAL DEVELOPMENT AND PROMOTION

### 1. Budget Programme Objectives

The Industrial Development Programme has eleven (11) broad objectives;

- Improve research and development (R&D) and financing for industrial development
- Ensure improved skills development for industry
- Improve access to land for industrial development
- Pursue flagship industrial development
- Enhance business enabling environment
- Promote public-private sector dialogue
- Promote good corporate governance
- To expand productive employment in the manufacturing sector
- To expand technological capacity in the manufacturing sector
- To promote agro-based industrial development
- To promote spatial distribution of industries in order to achieve reduction in poverty and income inequalities

### 2. Budget Programme Description

The Programme is categorized into four (4) components namely Production and Distribution, Technology and Innovation, Incentives and Regulatory Regime and Cross-Cutting Issues. These components seeks to improve local production and distribution through the supply of high quality agro and non-agro raw materials, application of improved technologies in the production process, reforms in business regulatory environment and the promotion of quality health and safety in industrial establishments. These are to be achieved through the following;

- Establishment of District Enterprises to add value to agricultural raw materials. The areas of focus are oil palm, soya beans, cashew, groundnuts, cotton, tomatoes, Citrus, sorghum, cassava and mango, mobilization of farmer-based organization and supply of inputs.
- The non-agro raw materials such as clay, bauxite, clinker, limestone, kaolin and salt will be explored and exploited.
- Identify and support distressed but viable industries. Conduct diagnostic studies on each of the selected companies to identify their specific needs for redress. The studies will focus on these areas;
  - Technical Skills
  - Technology
  - Managerial Skills
  - Financial

- 
- Access to market
  - Introduction of industrial sub-contracting and partnership exchange programmes to integrate the SMEs in particular into the main stream industrial activities. This will offer the SMEs the opportunity to build their capacities and improve their competitiveness both in terms of cost and quality.
  - Promote Science, Technology, and Innovation - Technical and Vocational education and training to produce a workforce with skills and competences for jobs in industry. The Ministry will collaborate with the Association of Ghana Industries (AGI) and educational and training institutions to introduce industry related courses into their curriculum.
  - Promote sustainable production and consumption by reducing waste in the production process e.g. electricity, water, raw materials and other resources.
  - Create support systems for the development of Small, Medium and Large industries. This requires facilitation for access to credit, effective distribution system and markets.
  - Improvement in the business environment through regulatory reforms to attract investment and enhance competitiveness of local producers. This is critical for the growth of the industrial sector.
  - Application of standards (Voluntary and Technical Regulations) in industry. There will be the need to develop and strengthen the quality infrastructure of the country to ensure that industrial products meet the minimum international standards.

The beneficiaries of the programme are: Industrialists, investors, and entrepreneurs in the manufacturing sector; workers, students and graduates of academic and educational institutions, job seekers, civil society academia and R& D institutions, raw material producers (farmers, sub-contractors), consumers, utilities providers, transporters (land, sea and air), exporters, marketers among others.

### 3. Budget Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2019		2020		Budget Year 2021	Indicative Year 2022	Indicative Year 2023	Indicative Year 2024
		Target	Actual perform	Target	Actual perform				
The One District, One Factory initiative implemented	Number of factories initiated/established	100	26	100	232	308	320	350	360
	Number of factories operational	57	90	90	76	153	200	250	300
Support the establishment of Strategic Anchor Industries	Number of Anchor Industries supported		0	8	7	10	8	8	10
Establishment of Business Incubators and Small Business Development Centers	Business Incubators and Small Business Development Centres established	0	20	20					
Industrial Park/Zones/Estates establish	Number of industrial zones and estates initiated/established	1	3	1	2	3	3	3	3

#### Key Challenges

The challenges that may impact on the Programme are:

- Inadequate funding for the programme - GoG
- The cumbersome credit procedures of the Participating Financial Institutions (PFIs)
- High interest rate by the PFIs
- Collateral requirement by PFIs
- Securing Land

#### 4. Budget Programme Operations and Projects.

The table lists the main Operation and Projects to be undertaken by the Programme

Operations	Projects
Facilitate the extension of infrastructure (power, access roads and water) to the project site	<b>Implement the One District One Factory Prog</b> <b>Pick-up vehicles for field work</b> Office equipment e.g. printers, computers, furniture, air conditioners, photocopiers Office consumables e.g. tonners, paper Support existing local industries through the Stimulus Package Programme Pick-up vehicle for field work
Assist promoters to acquire plants, equipment, machinery and other resources	
Assist promoters to access affordable funding	
Review and shortlist potential beneficiary companies	
Match shortlisted beneficiary companies with committed banks and VCs	<b>Establishment of industrial parks and special economic zones</b> Pick-up vehicle for field work Land acquisition and Title registration Establish strategic anchor industries
Disburse funding to beneficiary enterprises	
Engage with the private sector towards the development of IPs and SEZs	
Acquire lands for the development of IPs and SEZs	
Collaborate with the private sector to establish industries	Promote Salt Production As A Strategic Industry And Link It To Oil And Gas Sector Promote Technology Transfer And Research And Development To Drive Industrial Transformation
Develop profiles of the ten strategic anchor industries	
Encourage and attract investments in the agro processing and manufacturing	
Update the regulation, legislation and the policies of the salt sector. Train salt producers on best practices of salt production for enhanced quality	
Implement the District Industrialisation Programme	Support The Development Of A Strong Raw Material Base For Industrial Development Link Industrialization To Ghana's Natural Endowments - Agriculture, Oil And Gas, Minerals And Tourism
Develop data base on mineral deposit in collaboration with relevant agencies. Liaise with GIPC and Minerals Commission to attract investors in the exploration and mining of mineral that are capital intensive. Facilitate the organization of Inter-Ministerial Committee for Mining and processing iron ore deposits into steel under PPP arrangement	
Implement the Rural Enterprises Programme	
Divest the Northern Star, Volta Star, Ayensu Starch companies	
Assess infrastructural needs of other Craft Villages: Ahwiaa, Bolga, Kpando (Fesi), Alloyi and Bompata to determine the support needed	Promote Value Addition In The Extractive Industries To Facilitate Local Economic Development  Create Appropriate Environment To Encourage Financial Institutions To Provide Long-Term Financing
Enhance the capacity of owners and managers of priority sub-sectors in the manufacturing sector	
Identify non-agricultural raw materials and inputs requirement of the priority sub-sector of the manufacturing sector	

## 2.7. Budget by Chart of Account

### 7- MDA Sub-Programme and Natural Account Summary

**Entity:** 015 - Ministry of Trade and Industry

**Funding:** All Source of Funding

**Year:** 2021 | **Currency:** GH Cedi

**V\_2021\_Full\_year**

	2021	2022	2023	2024
<b>01506 - Industrial Development</b>	<b>213,641,570</b>	<b>230,856,231</b>	<b>230,856,231</b>	<b>230,856,231</b>
<b>01506000 - Industrial Development and Promotion</b>	<b>213,641,570</b>	<b>230,856,231</b>	<b>230,856,231</b>	<b>230,856,231</b>
21 - Compensation of employees [GFS]	10,984,623	10,984,623	10,984,623	10,984,623
22 - Use of goods and services	92,876,472	92,876,472	92,876,472	92,876,472
31 - Non financial assets	109,780,475	126,995,136	126,995,136	126,995,136



## 1.6. Appropriation Bill

Summary of Expenditure by Cost Center, Economic Item and Funding

Entity: 015 - Ministry of Trade and Industry

Year: 2021 | Currency: GH Cedi

2021 Full Year Budget

	GoG			IGF			Funds / Others			Donors			Grand Total	
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services		Capex
<b>015 - Ministry of Trade and Industry</b>	<b>64,605,110</b>	<b>110,164,276</b>	<b>82,336,119</b>	<b>257,105,505</b>	<b>10,082,148</b>	<b>68,822,053</b>	<b>41,056,106</b>	<b>119,960,308</b>		<b>17,214,681</b>		<b>27,028,000</b>	<b>108,209,503</b>	<b>135,237,503</b>
01501 - Headquarters	27,956,267	88,427,335	80,833,931	197,217,534		5,538,860	2,373,798	7,912,658		17,214,681		27,028,000	108,209,503	135,237,503
0150101 - Gen. Admin	3,144,589	2,545,658	1,813,541	7,503,788		3,272,951	2,373,798	5,646,750						13,150,537
0150101001 - Admin Office	2,048,192	1,260,755	1,813,541	5,122,488		2,298,147	2,373,798	4,671,946						9,794,434
0150101002 - Human Resource Management	374,323	942,296		1,316,619		450,000		450,000						1,766,619
0150101003 - Finance	528,601	229,827		758,428		360,567		360,567						1,118,995
0150101004 - Communication and Public Affair	54,160	19,937		74,097		31,279		31,279						105,376
0150101005 - Legal		28,757		28,757		32,416		32,416						61,174
0150101006 - Internal Audit	139,313	64,085		203,399		100,541		100,541						303,940
<b>0150102 - PPWE</b>	<b>682,019</b>	<b>659,119</b>	<b>229,677</b>	<b>1,570,815</b>		<b>828,981</b>		<b>828,981</b>						<b>2,399,796</b>
0150102001 - Policy Planning Office	328,828	120,029		448,857		338,309		338,309						787,166
0150102002 - Monitoring and Evaluation Office	184,620	346,906		531,526		288,000		288,000						819,526
0150102003 - Research, Information and Statistics Office	168,571	192,184	229,677	590,432		202,672		202,672						793,104
<b>0150103 - Trade Development Division</b>	<b>3,328,167</b>	<b>14,543,741</b>	<b>700,000</b>	<b>18,571,908</b>		<b>910,369</b>		<b>910,369</b>						<b>19,482,277</b>
0150103001 - Trade Development Office	188,248	215,425		403,673		257,973		257,973						661,647
0150103002 - Export Trade Support Services Office	237,334	126,424		363,758		198,342		198,342						562,100
0150103003 - Import-Export Regime Office	131,972	206,933		338,905		324,649		324,649						663,554
0150103004 - Multilateral and Bilateral Trade Office	188,871	13,478,141	500,000	14,167,012		129,404		129,404						14,296,417
0150103005 - Ghana International Trade Commission Office	2,581,742	516,818	200,000	3,298,560		526,559		526,559						3,298,560
<b>0150104 - Industrial Development Division</b>	<b>1,219,330</b>	<b>70,664,672</b>	<b>78,090,713</b>	<b>149,974,715</b>		<b>255,188</b>		<b>255,188</b>		<b>17,214,681</b>		<b>27,028,000</b>	<b>108,209,503</b>	<b>302,953,458</b>
0150104001 - Industrial Development Support Services Office	757,715	70,499,794	78,090,713	149,348,222		255,188		255,188		17,214,681		27,028,000	108,209,503	135,237,503
0150104002 - Standards Office	181,999	79,200		261,199		124,254		124,254						385,453
0150104003 - Small & Medium Scale Enterprises Office	279,615	85,678		365,293		147,116		147,116						512,409
<b>0150105 - Foreign Missions</b>	<b>18,670,145</b>			<b>18,670,145</b>										<b>18,670,145</b>
0150105001 - USA Office	1,897,806			1,897,806										1,897,806
0150105002 - UK Office	1,867,806			1,867,806										1,867,806





## 1.6. Appropriation Bill

Summary of Expenditure by Cost Center, Economic Item and Funding

Entity: 015 - Ministry of Trade and Industry

Year: 2021 | Currency: GH Cedi

2021 Full Year Budget

	GoG			IGF			Funds / Others			Donors			Grand Total	
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services		Capex
0150105003 - Switzerland Office	3,668,696			3,668,696										3,668,696
0150105004 - Belgium Office	1,897,806			1,897,806										1,897,806
0150105005 - Nigeria Office	1,867,806			1,867,806										1,867,806
0150105006 - South Africa Office	1,867,806			1,867,806										1,867,806
0150105007 - Akara-Turkey Office	1,867,806			1,867,806										1,867,806
0150105008 - Tokyo-Japan Office	1,867,806			1,867,806										1,867,806
0150105009 - China Office	1,866,806			1,866,806										1,866,806
<b>0150106 - Ghana International Trade Commission</b>	912,018	14,146		926,164										926,164
0150106001 - GITC Headquarters	912,018	14,146		926,164										926,164
<b>01502 - Ghana Standards Authority</b>	<b>11,092,954</b>	<b>100,000</b>	<b>26,423</b>	<b>11,219,377</b>		<b>41,404,512</b>	<b>27,603,008</b>	<b>69,007,520</b>						<b>80,226,898</b>
<b>0150201 - Gen. Admin</b>	3,042,682	100,000	26,423	3,169,105		14,729,933	10,747,577	25,477,511						28,646,616
0150201001 - Admin Office	3,042,682	100,000	26,423	3,169,105		14,729,933	10,747,577	25,477,511						28,646,616
<b>0150202 - Standards</b>	966,089			966,089		2,030,898		2,030,898						2,996,987
0150202001 - Standards Office	966,089			966,089		2,030,898		2,030,898						2,996,987
<b>0150203 - Testing</b>	2,405,639			2,405,639		8,064,601	13,455,431	21,520,032						23,925,672
0150203001 - Testing Office	2,405,639			2,405,639		8,064,601	13,455,431	21,520,032						23,925,672
<b>0150204 - Biochemical Science</b>	1,342,733			1,342,733		4,020,297		4,020,297						5,363,030
0150204001 - Biochemical Science Office	1,342,733			1,342,733		4,020,297		4,020,297						5,363,030
<b>0150205 - Certification</b>	840,885			840,885		1,200,197		1,200,197						2,041,082
0150205001 - Certification Office	840,885			840,885		1,200,197		1,200,197						2,041,082
<b>0150206 - Metrology</b>	1,172,894			1,172,894		6,496,617	3,400,000	9,896,617						11,069,510
0150206001 - Admin Office	1,172,894			1,172,894		6,496,617	3,400,000	9,896,617						11,069,510
<b>0150207 - Regional offices</b>	1,322,031			1,322,031		4,861,969		4,861,969						6,184,000
0150207002 - Volta Region	320,188			320,188		675,741		675,741						995,929
0150207003 - Eastern Region	71,565			71,565		278,065		278,065						349,630
0150207004 - Central Region	137,196			137,196		314,422		314,422						451,618



## 1.6. Appropriation Bill

Summary of Expenditure by Cost Center, Economic Item and Funding

Entity: 015 - Ministry of Trade and Industry

Year: 2021 | Currency: GH Cedi

2021 Full Year Budget

	GoG			IGF			Funds / Others			Donors			Grand Total	
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services		Capex
0150207005 - Western Region	244,969			244,969		950,873		950,873						1,195,842
0150207006 - Ashanti Region	178,950			178,950	1,126,758		1,126,758							1,305,708
0150207007 - Brong Ahafo Region	78,906			78,906	365,450		365,450							444,356
0150207008 - Northern Region	147,134			147,134	522,287		522,287							669,421
0150207009 - Upper East Region	90,394			90,394	451,162		451,162							541,556
0150207010 - Upper West Region	52,728			52,728	177,211		177,211							229,939
<b>01503 - NBSSI</b>	<b>11,904,657</b>	<b>400,000</b>	<b>190,673</b>	<b>12,495,330</b>	<b>366,268</b>	<b>156,972</b>	<b>523,240</b>	<b>523,240</b>						<b>13,018,570</b>
0150301 - Gen. Admin	11,904,657	400,000	190,673	12,495,330	366,268	156,972	523,240	523,240						13,018,570
0150301001 - Admin Office	11,904,657	400,000	190,673	12,495,330	366,268	156,972	523,240	523,240						13,018,570
<b>01504 - Ghana Export Promotion Authority</b>	<b>3,059,954</b>	<b>100,000</b>	<b>26,432</b>	<b>3,186,387</b>	<b>105,920</b>		<b>105,920</b>	<b>105,920</b>						<b>3,292,307</b>
0150401 - Human Resource and Administration	2,578,226	100,000	26,432	2,704,658	105,920		105,920	105,920						2,810,578
0150401001 - HR & Admin Office	2,578,226	100,000	26,432	2,704,658	105,920		105,920	105,920						2,810,578
<b>0150402 - Finance</b>	<b>148,602</b>			<b>148,602</b>										<b>148,602</b>
0150402001 - Finance Office	148,602			148,602										148,602
<b>0150403 - Marketing and ProMoTion office</b>	<b>333,126</b>			<b>333,126</b>										<b>333,126</b>
0150403001 - Marketing and ProMoTion Office	333,126			333,126										333,126
<b>01505 - GRATIS</b>	<b>5,502,288</b>	<b>400,000</b>	<b>64,641</b>	<b>5,966,929</b>	<b>402,018</b>		<b>402,018</b>	<b>402,018</b>						<b>6,368,947</b>
0150501 - Gen. Admin	5,502,288	400,000	64,641	5,966,929	402,018		402,018	402,018						6,368,947
0150501001 - Admin Office	5,502,288	400,000	64,641	5,966,929	402,018		402,018	402,018						6,368,947
<b>01506 - CEDECOM</b>	<b>2,173,735</b>	<b>100,000</b>	<b>12,162</b>	<b>2,285,897</b>										<b>2,285,897</b>
0150601 - Gen. Admin	2,173,735	100,000	12,162	2,285,897										2,285,897
0150601001 - Admin Office	2,173,735	100,000	12,162	2,285,897										2,285,897
<b>01507 - Regional Trade Offices</b>	<b>1,812,925</b>	<b>636,940</b>	<b>1,181,856</b>	<b>3,631,721</b>										<b>3,631,721</b>
0150701 - Greater Accra	131,121	63,694		194,816										194,816
0150701001 - Greater Accra Regional Office	131,121	63,694		194,816										194,816
0150702 - Volta Region	179,066	63,694		242,761										242,761



## 1.6. Appropriation Bill

Summary of Expenditure by Cost Center, Economic Item and Funding

Entity: 015 - Ministry of Trade and Industry

Year: 2021 | Currency: GH Cedi

2021 Full Year Budget

	GoG			IGF				Funds / Others				Donors			Grand Total
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services	Capex	Total	
0150702001 - Volta Regional Office	179,066	63,694		242,761											242,761
<b>0150703 - Eastern Region</b>	164,737	63,694		228,431											228,431
0150703001 - Eastern Regional Office	164,737	63,694		228,431											228,431
<b>0150704 - Central Region</b>	193,186	63,694		256,880											256,880
0150704001 - Central Regional Office	193,186	63,694		256,880											256,880
<b>0150705 - Western Region</b>	172,801	63,694		236,495											236,495
0150705001 - Western Regional Office	172,801	63,694		236,495											236,495
<b>0150706 - Ashanti Region</b>	236,691	63,694		300,385											300,385
0150706001 - Ashanti Regional Office	236,691	63,694		300,385											300,385
<b>0150707 - Brong Ahafo Region</b>	209,537	63,694		273,231											273,231
0150707001 - Brong Ahafo Regional Office	209,537	63,694		273,231											273,231
<b>0150708 - Northern Region</b>	153,198	63,694		216,892											216,892
0150708001 - Northern Regional Office	153,198	63,694		216,892											216,892
<b>0150709 - Upper East Region</b>	176,656	63,694		240,350											240,350
0150709001 - Upper East Regional Office	176,656	63,694		240,350											240,350
<b>0150710 - Upper West Region</b>	195,932	63,694		259,626											259,626
0150710001 - Upper West Regional Office	195,932	63,694		259,626											259,626
<b>0150711 - Oti</b>			196,976	196,976											196,976
0150711001 - Oti Regional Office			196,976	196,976											196,976
<b>0150712 - Bono East</b>			196,976	196,976											196,976
0150712001 - Bono East Regional Office			196,976	196,976											196,976
<b>0150713 - Ahafo</b>			196,976	196,976											196,976
0150713001 - Ahafo Regional Office			196,976	196,976											196,976
<b>0150714 - Savannah</b>			196,976	196,976											196,976
0150714001 - Savannah Regional Office			196,976	196,976											196,976
<b>0150715 - North East</b>			196,976	196,976											196,976



## 1.6. Appropriation Bill

Summary of Expenditure by Cost Center, Economic Item and Funding

Entity: 015 - Ministry of Trade and Industry  
 Year: 2021 | Currency: GH Cedi  
 2021 Full Year Budget

	GoG			IGF			Funds / Others			Donors			Grand Total	
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services		Capex
0150715001 - North East Regional Office			196,976	196,976										196,976
<b>0150716 - Western North</b>			196,976	196,976										196,976
0150716001 - Western North Regional Office			196,976	196,976										196,976
<b>01508 - Ghana Free Zones Board</b>					10,082,148	21,004,475	10,922,328	42,008,950						42,008,950
<b>0150801 - Ghana Free Zones Board</b>					10,082,148	21,004,475	10,922,328	42,008,950						42,008,950
0150801001 - Adm Office					10,082,148	21,004,475	10,922,328	42,008,950						42,008,950
<b>01509 - Business Development</b>	1,102,329	20,000,000		21,102,329										21,102,329
<b>0150901 - Business Development</b>	1,102,329	20,000,000		21,102,329										21,102,329
0150901001 - Business Development	1,102,329	20,000,000		21,102,329										21,102,329

## PUBLIC INVESTMENT PLAN (PIP) FOR ON-GOING PROJECTS FOR THE MTEF (2021-2024) - GH¢

MDA: Ministry of Trade and Industry

Funding Source: DP

Budget Ceiling:

133,456,735.78    124,398,129.75    193,609,121.87    178,912,987.87

		Allotment Based on the MTEF (2021-2024)					
#	Code	Contract	Funding	2021	2022	2023	2024
1	1911001	Const. of Royal Mausoleum & ecological park	African Development Fund IFAD	476,521.87	-	-	-
2	2311004	Rural Enterprises Programme (REP)		23,715,257.00	-	-	-
3	2313009	Rural Enterprises Programme III (REP III)	AfDB	13,538,237.00	-	-	-
4	1116004	Sugarcane Development & Irrigation Project	Export-Import Bank Of India	24,540,000.00	-	-	-



REPUBLIC OF GHANA

📍 Finance Drive, Ministries-Accra 📠 Digital Address: GA - 144-2024 📧 MB40, Accra - Ghana  
☎ +233 302-747-197 ✉ info@mofep.gov.gh 🌐 mofep.gov.gh 📺 📢 @ministryoffinanceghana

---

© 2021. All rights reserved. No part of this publication may be stored in a retrieval system or transmitted in any or by any means, electronic, mechanical, photocopying, recording or otherwise without the prior written permission of the Ministry of Finance