

**REPUBLIC OF GHANA** 

# MEDIUM TERM EXPENDITURE FRAMEWORK (MTEF)

# FOR 2018 - 2021

## **PROGRAMME BASED BUDGET ESTIMATES**

# FOR 2018

## MINISTRY OF BUSINESS DEVELOPMENT



For copies of the 2018 MBD PBB Estimates, please contact the Public Relations Office of the Ministry:

Ministry of Finance Public Relations Office New Building, Ground Floor, Room 001/003 P. O. Box MB 40, Accra – Ghana

The MBD PBB Estimate for 2018 is available on the internet at: www.mofep.gov.gh

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## 2.6.1 Budget by Chart of Account

6.1 - Programme, Sub-Programme and Natural Account Summary

Entity: 040 - Ministry for Business Development(MDB) Funding: All Source of Funding Year: 2018 | Currency: GH Cedi Version 1

	2018	2019	2020
Programmes - Ministry for Business Development(MDB)	52,260,000	52,260,000	52,260,000
04001 - P1. Management and Administration	5,787,533	5,787,533	5,787,533
04001001- SP1.1 General Administration and Finance	5,787,533	5,787,533	5,787,533
21 - Compensation of employees [GFS]	350,000	350,000	350,000
22 - Use of goods and services	4,752,533	4,752,533	4,752,533
27 - Social benefits [GFS]	135,000	135,000	135,000
28 - Other expense	50,000	50,000	50,000
31 - Non financial assets	500,000	500,000	500,000
04002 - P2. National Entrepreneurship and Innovation	46,472,467	46,472,467	46,472,467
04002001- SP2.1 Entrepreneurship Development and Training	2,372,467	2,372,467	2,372,467
22 - Use of goods and services	2,372,467	2,372,467	2,372,467
04002002- SP2.2 Regional Incubation Hubs	44,100,000	44,100,000	44,100,000
22 - Use of goods and services	44,100,000	44,100,000	44,100,000

# PART A: STRATEGIC OVERVIEW OF THE MINISTRY OF BUSINESS DEVELOPMENT

#### 1. NMTDPF POLICY OBJECTIVES

The NMTDPF contains three (3) Policy Objectives that are relevant to the Ministry of Business Development.

These are as follows:

- Improve the entrepreneurial and technical skills of MSMEs particularly the youth.
- To enhance the performance of MSMEs, focusing on improving their operational efficiency and competitiveness
- Enhancing access to finance of MSMEs

#### 2. GOAL

The goal of the Ministry is to create a sustainable and most business-friendly entrepreneurial, innovative and business enabling environment that fosters private sector-lead investment for job creation and livelihoods.

#### **3.** CORE FUNCTIONS

The core functions of the Ministry are outlined below:

- To promote the development of an entrepreneurial culture in Ghana
- To facilitate the improvement in the ease of doing business in Ghana
- To promote the development of MSME sector for job creation
- To increase the entrepreneurial capacity of the youth
- To nurture, and promote the growth of medium to large size indigenous Ghanaian business giants
- To enhance the image of Ghana as the most business-friendly country in Africa.

Outcome Indicator	Unit of Measurement	Bas	eline	Latest status		Target	
Description		Year	Value	Year	Value	Year	Value
Number of enterprises in the SME Sector created	Number of micro- small businesses formed and registered	-	-	2017	1.7Million	202 1	≥2.5M
Reduction in youth unemployment	Percentage of unemployed youth (Age 15- 24)	-	-	2017	48%	202 1	<10%

#### 4. POLICY OUTCOME INDICATORS AND TARGETS

#### 5. EXPENDITURE TRENDS FOR THE MEDIUM-TERM

The Ministry was allocated a total budget of  $GH \notin 155,201,593.00$  in 2017 financial year. Within the year 2017 under review, the Ministry's allocation of  $GH \notin 155,201,593.00$  was made up of  $GH \notin 1,000,000.00$  for Office Operations as a new Ministry,  $GH \notin 50,414,080.00$  for Goods and Services and  $GH \notin 104,786,513.00$  for Capex under GoG.

The Ministry has experienced a lot of delays in the release of funds and as at November 2017,  $GH\phi2,757,540.00$  was expended on Goods and Services while  $GH\phi21,950,000.00$  was expended on Capex from the GoG source. The total expenditure for 2017 stood at  $GH\phi25,707,540.00$ .

#### 6. SUMMARY OF KEY ACHIEVEMENTS IN 2017

#### **Programme 1: Management and Administration (Headquarters)**

The offices of the Ministry of Business Development, located at N0. 12 Haile Selassie Street at the former MOTI Annex, has been successfully refurbished and furniture and fittings replaced. Telephone connections have been restored with internet connections functional. Additionally, a website has been developed awaiting a formal launch by the Honourable Minister

#### Programme 2: National Entrepreneurship and Innovation Plan

The National Entrepreneurship and Innovation Plan was launched by His Excellency the President in July 2017.

A Private Sector Implementation Partner was successfully engaged through a competitive bidding process which was advertised in the national media. In all thirteen consultancy firms went through the expression of interest process.

Four NEIP Zonal offices have been established in Tamale, Kumasi, Takoradi and Accra.

Cabinet has approved the development of a comprehensive National Entrepreneurship Policy by the Ministry to be ready by the end of first quarter of 2018.

#### SP 2.1: Entrepreneurship Development and Training

A national Business Support and National Business Plan Competition has been launched and as at the end of the deadline, over 6,000 business proposals had been received.

#### SP 2.2: Regional Incubation Hubs

The first High-tech Incubation Hub under the NEIP, has been established at CEIB campus in Accra. Ten High-tech Regional Incubation Hubs have been earmarked for each region.

#### **Programme 3: Green Business Management**

The biggest **Green House Estate** Project in West Africa is currently ongoing at Dawenya irrigation site in the Greater Accra Region with 75 domes established as at end of October 2017. It is expected that 1000 Units of Green Houses will be established in all regions across the country by 2021.



**1.5. Appropriation Bill** Summary of Expenditure by Sub-Programme, Economic Item and Funding

Entity: 040 - Ministry for Business Development(MDB) Year: 2018 | Currency: Value Version 1

		Gog	U			IGF				Funds / Others			Donors		
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services	Capex	Total	Grand Total
04001 - P1. Management and Administration	350,000	4,937,533	500,000	5,787,533											5,787,533
04001001- SP1.1 General Administration and Finance	350,000	4,937,533	500,000	5,787,533											5,787,533
04002 - P2. National Entrepreneurship and Innovation Plan		46,472,467		46,472,467											46,472,467
04002001- SP2.1 Entrepreneurship Development and Training		2,372,467		2,372,467		·									2,372,467
04002002- SP2.2 Regional Incubation Hubs		44,100,000		44,100,000										_	44,100,000
Grand Total	350,000	51,410,000	500,000	52,260,000											52,260,000

### PART B: BUDGET PROGRAMME SUMMARY PROGRAMME 1: MANAGEMENT AND ADMINISTRATION

#### 1. Budget Programme Objective

• To provide requisite logistics, develop human resource policies and provide other support services to ensure optimal performance of staff.

#### 2. Budget Programme Description

The Administration and Management Programme of The Ministry of Business Development is made up of General Administration and Finance, Human Resource, Policy, Planning, Budgeting, Monitoring and Evaluation and Statistics, Research Units responsible for delivering of this programme:

The programme is executed through the following operations:

- Effective and efficient management of financial resources and timely annual reporting as contained in the new Public Financial Act 921 and Financial Administration Regulation
- Facilitate Training and development, recruitment and promotions, leave policy, welfare, discipline and job description
- To provide logistical services such as transport, estates, cleaning services, security, maintenance, stores management and internal human resource management
- Carrying out of regular maintenance of assets of the Ministry
- Manage the administrative machinery and financial activities of the Ministry.
- Develop policies for the establishment and operation of Planning and Budgeting Units in all implementing agencies in the sector.

The Ministry has a total staff strength of ten (10) employees including a Deputy Director of Administration and two executive staff from the Office of the Head of Civil Service who are on posting to the Ministry.

The main source of funding of the programme is from the Government of Ghana (GoG) The major challenges encountered in carrying out this programme include inadequate and late release of funds, inadequate capacity building programmes for staff and inadequate office space.

#### **BUDGET SUB-PROGRAMME SUMMARY**

#### PROGRAMME1: MANAGEMENT AND ADMINISTRATION SUB-PROGRAMME1.1: General Administration and Finance

#### 1. Budget Sub-Programme Objective

- To ensure the acquisition of the various resources which the Ministry needs for its effective and efficient operations.
- Ensure availability of funds, and accountancy matters which include payroll/pension issues, treasury functions, accounting reporting and assisting in budget preparation and implementation.

#### 2. Budget Sub-Programme Description

The General Administration and Finance Sub-Programme involve the following:

- Ensure the availability of services and facilities necessary to support the administrative and other functions of the Ministry.
- Considers the financial management practices and implements financial policies and procedures for planning of the Ministry.
- Establishing, budgeting and controlling financial transactions of the Ministry which is consistent with prevailing financial and accounting policies, objectives, rules and regulations. It also ensures the documentation and controlling of incoming and outgoing cash flows as well as actual handling of cash.
- Ensuring budgetary control and management of assets, liabilities, revenue and expenditures
- Preparation of Annual budget of Ministry of Business Development

The General Administration and Finance units of the Ministry currently are not fully functional but operates under the Office of Government Machinery. The main source of funding of the programme is from the Government of Ghana (GoG).

The main challenges encountered in carrying out this sub-programme included inadequate and late release of funds, inadequate staff (skills and numbers) and inadequate office space.

#### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

		Past	Years		Proje	ctions	
Main Outputs	Output Indicator	2016	2017	Budget Year 2018	Indicative Year 2019	Indicative Year 2020	Indicative Year 2021
Disseminate and respond to correspondence	Number of working days used to respond	-	7	7	7	7	7
Organisation of Management meetings	Number of meetings held	-	8	12	12	12	12
Monthly Financial Reports	Financial Report prepared and submitted by	-	10 days in the ensuing month	10 days in the ensuing month	10 days in the ensuing month	10 days in the ensuing month	Monthly Financial Repots

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main operations and projects to be undertaken by the sub-Programme.

Operations	Projects
Internal Management of the Organization	Procure vehicles for the Ministry
Provide Administrative support to the Ministry	Procure computers and accessories and office equipment and machinery
Provide needed services to the general public	Procure office furniture
Facilitate the acquisition of logistics for the Ministry and its Agency (NEIP)	
Preparation of Procurement Plans and Tender Document	
Organise meetings with key stakeholders	



## 2.6.1 Budget by Chart of Account

6.1 - Programme, Sub-Programme and Natural Account Summary

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	2018	2019	2020
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28 - Other expense	50,000	50,000	50,000
31 - Non financial assets	500,000	500,000	500,000

## BUDGET SUB-PROGRAMME SUMMARY PROGRAMME1: MANAGEMENT AND ADMINISTRATION SUB-PROGRAMME 1.2: Human Resource

#### 1. Budget Sub-Programme Objective

To develop and retain human resource capacity

#### 2. Budget Sub-Programme Description

The Human Resource plays a major role in establishing and maintaining systems and procedures for Planning and Controlling of human resources. It also provides guidance in determining training needs of all categories of staff with its requisite skills. It also facilitates the formulation of Human Resource Policies and Planning for the entire sector. Other roles that this sub-programme performs are indicated below.

- Ensures that all policies in respect of recruitment, promotion and personnel records are translated into good management practices
- Takes care of performance measurement by effectively implementing the staff performance appraisal report system to ensure that all staffs are appraised annually.
- Undertakes training needs assessment of staff, organizes and arrange training
- Liaises with sector training institutions and undertakes policy reviews in human resource management and assess the overall manpower requirements of the Ministry and its agencies.
- Undertakes job description; preparation of schedule of duties for staff, handles staff motivation and welfare, personnel administration and discipline of staff.
- Restructures the Human Resource Management in the Agencies
- Develops and periodically reviews the organizational structure and job descriptions of staff of the Ministry.

The staff strength delivering this sub-programme is three (3) including officers and secretaries assigned to the Directorate. The main source of funding of the programme is from the Government of Ghana (GoG).

#### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

		Past Years			Proj	ections	
Main Outputs	Output Indicator	2016	2017	Budget Year 2018	Indicative Year 2019	Indicative Year 2020	Indicative Year 2021
Capacity of staff built for effective service delivery	Percentage of staff trained	-	Staff Training Plan and Guidelines being developed	Develop and implement Staff Training Plan and Guideline s for 2018	Develop and implement Staff Training Plan and Guidelines for 2019	Develop and implement Staff Training Plan and Guidelines for 2020	Develop and implement Staff Training Plan and Guidelines for 2021
Build capacity of staff	Number of staff capacity built in various courses	-	4	10	15	15	15
Developmen t of Job Schedule	Job Schedule produced	-	Job Schedule produced and being implemented	Review Job Schedule	Review Job Schedule	Review Job Schedule	Review Job Schedule

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and projects to be undertaken by the programme

Operations
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Organize and arrange training and liaise with sector training institutions.

Establishment of Training Plan

Preparation of Job Schedules

Projects
Na Duainata
No Projects

#### **BUDGET SUB-PROGRAMME SUMMARY**

#### **PROGRAMME 1: MANAGEMENT AND ADMINISTRATION**

# **SUB-PROGRAMME 1.3:** Policy, Planning, Budgeting, Monitoring and Evaluation

#### 1. Budget Sub-Programme Objective

To exercise a sector-wide responsibility for the Formulation, Planning, Monitoring and Evaluation of policies for the achievement of its goals

#### 2. Budget Sub-Programme Description

The Sub Programme is carried out by reviewing, formulating, budgeting, implementing and evaluating policies.

The main responsibility of this sub-Programme is to:

- Facilitate the preparation of sustainable strategic and corporate planning for the Ministry, including financial planning, costing and budgeting.
- Design and implement monitoring and evaluation systems for the assessment of sectorial policies, plans, programmes and budgets as well as preparing and collating plans emanating from policies and objectives of the sector.
- Facilitate the integration of the plans and programmes of the implementing Agency of the Ministry into a well-defined national plan, that is, short, medium and long term plans and projects for the Sector for international funding.
- Facilitate the monitoring and evaluation of all policies on foreign aid for the Agency of the Ministry in relation to national needs,
- Monitor and evaluate the implementation of all programmes and projects in the Ministry for the achievement of its goals.

The Organisational Units are Policy Planning, Budgeting, Monitoring and Evaluation. The sub-programme has a total staff strength of three (3) employees and the main source of funding is from the Government of Ghana (GoG).

The immediate beneficiaries of the services of this sub-programme are government institutions such as the Office of the President, the Ministry of Finance, the National Development Planning Commission and the Office of Head of Civil Service.

The main challenges facing the directorate in carrying out this sub-programme include inadequate and late release of funds, inadequate operational logistics.

#### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Pas	st Years	Projections				
	Indicator	2016	2017	Budget Year 2018	Indicative Year 2019	Indicative Year 2020	Indicative Year 2021	
Development and implementation of Organizational structure	Percentage completed	-	-	40	60	80	100	
Development and implementation of Strategic Plan	Percentage completion	-	-	40	60	80	100	
Preparation of Annual Budget estimates	Annual Budget Estimates prepared.	-	30th October	30th October	30th October	30th October	30th October	

#### 4. Budget Sub-Programme Operations and Projects

The table below are the main Operations and projects to be undertaken by the sub-Programme

Operations	Projects
Review Sector Strategic Plans	No Projects
Prepare the Sector's Budget Estimates	
Develop an M&E Plan for the Sector Ministry	
Prepare Sector Performance Reports	
Monitor projects and operations	

#### **BUDGET PROGRAMME SUMMARY**

# **PROGRAMME 2: NATIONAL ENTREPRENEURSHIP AND INNOVATION PLAN**

#### 1. Budget Programme Objectives

- To provide an integrated, national support for early-stage (start-ups) and small businesses,
- To enable new businesses to emerge and give them the space to grow, to receive financing and business development services, to secure orders during the critical formative years and to create jobs.

#### 2. Budget Programme Description

Government considers entrepreneurship as a vital component of economic growth and development and has been globally embraced as one of the most important drivers of economic growth.

Our focus on entrepreneurship development will result in the creation of new business entities which is an essential ingredient for the development of a vibrant and formal SME sector – the core of most competitive economies and developing countries like Ghana. New businesses created by entrepreneurs will result in significant reduction in unemployment as well as generate value addition, fiscal revenues and innovation.

Through the Ministry of Business Development, Government will develop and implement a comprehensive National Entrepreneurship Strategy/Policy.

The expected Outputs are:

- The National Entrepreneurship Strategy/Policy for Ghana designed, with concrete targets, identified beneficiaries, indicators of success and actionable objectives
- Strategy Implementation Plan outlining roles and responsibilities, coordination mechanisms and agreed timelines
- High profile launch event (H.E. The President) engaging government, the private sector, civil society, business associations and chambers of commerce, donors, the diplomatic community and trade and investment promotion offices

The government is currently implementing the National Entrepreneurship and Innovation Plan (NEIP), a flagship initiative which is the primary vehicle for providing an integrated, national support for early-stage (start-ups) and small businesses, focusing on the provision of business.

• NEIP will enable new businesses to emerge and give them the space to grow, to receive financing and business development services, to secure orders during the critical formative years, and to tap into a wide supply chain and network for their growth years, helping to create jobs at a widely distributed, national level.

• The NEIP is seeded with US\$10 Million which will be leveraged to raise private capital and multilateral funding of US\$100 Million to fund its programmes.

Key objectives of NEIP include:

a) Stimulate private sector growth at the early-stages of businesses to accelerate job creation

b) Provide entrepreneurial Ghanaian youth with a critical alternative to salaried employment and to help their businesses grow to compete domestically and internationally, and

c) Incubate viable businesses

The key components are:

a) Tax incentives to early-stage businesses started and owned by young entrepreneurs

b) Incentivising, and partnering private sector investors to set up business Incubator Hubs and Industrial Parks for youth-owned businesses nationally

c) Establish a Youth Enterprise Fund which will be leveraged to attract private capital to fund early-stage businesses

d) Provision of a ready market for the products and services of early-stage businesses through the reservation of 30% of the proposed 70% local content government contracts

e) Implementing a Buy-Local policy for ICT services from youth-owned businesses

f) Set up an Industrial Sub-Contracting Exchange to link large industries, with small businesses and start-ups as a supply chain for goods and services

The Modules being implemented under the NEIP are:

- National Early Stage Business Competition
- Incubation Programme
- Subsidised workspace for Young Entrepreneurs
- Neip Industrialisation Plan
- Youth Enterprise Fund (YEF)
- The major focus of these modules is to create at least 145,000 jobs annually, in effect over 500,000 direct and 1.500,000 indirect jobs within the next 4 years.



## 2.6.1 Budget by Chart of Account

6.1 - Programme, Sub-Programme and Natural Account Summary

Entity: 040 - Ministry for Business Development(MDB) Funding: All Source of Funding Year: 2018 | Currency: GH Cedi Version 1

	2018	2019	2020
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04002001- SP2.1 Entrepreneurship Development and Training	2,372,467	2,372,467	2,372,467
22 - Use of goods and services	2,372,467	2,372,467	2,372,467
04002002- SP2.2 Regional Incubation Hubs	44,100,000	44,100,000	44,100,000
22 - Use of goods and services	44,100,000	44,100,000	44,100,000

#### **BUDGET SUB-PROGRAMME SUMMARY**

# **PROGRAMME 2: NATIONAL ENTREPRENEURSHIP AND INNOVATION PLAN**

#### **SUB-PROGRAMME 2.1: Entrepreneurship Development and Training**

#### 1. Budget Sub-Programme Objective

- To develop an entrepreneurial culture in the country
- To build the entrepreneurial capacity of the Ghanaian particularly the youth.

#### 2. Budget Sub-Programme Description

A packaged National Early-stage Business Competition through which candidates will be selected for admission into the Incubator Hubs and receiving funding on set criteria. This module is very critical for Business Development.

Under this module, Early stage Business competitions will be run under some of these sectoral areas to attract the right business ideas to be groomed in our Business Incubator before funding is given to them.

Some of the Sectoral Areas to Undertake the Business Competitions are

- Agri- Business and Agro- Processing
- Information Communication Technology
- Sports, Tourism and Recreation
- Sanitation, Waste management, Green and Ecological Businesses
- Health, Food and Beverages
- Fashion (Clothing & accessories) and Beauty
- Media, Marketing and Communication
- Manufacturing and Industrial Processing
- Real Estate and Construction
- Transport, Logistics, Business and Professional Services

We believe that these 10 Sectoral thematic areas will give us a broader view of businesses that would impact the economy.

The Business Competitions would be run in Phases across the country on regional basis. Businesses that would qualify would go through 3 months to 12-month Mentorship and Acceleration programme to get them fully prepared for funding. Preparing these businesses would be done in partnership with private sector, Experience and established entrepreneurs, industry and Academia.

Under this Module, NEIP will also run two major annual programmes to deepen the awareness creation of the Business Competition.

These two Annual programmes would be

- National Youth Entrepreneurship Week (NYEW) which would be celebrated annually to either climax or commence the early stage or Start-up business competitions. This week-long celebration will be like an ENTREPRENEURSHIP FESTIVAL throughout the country where Investors from different countries would be invited to come and see the great business potentials we have in the country through exhibitions and pitching of ideas from our selected entrepreneurs.
- National Business dialogue (NBD); this would be a platform for Start-ups and SMEs to meet the well-established private business sector to discuss critical issues confronting start-ups and the opportunities in the business environment of Ghana. It would also be an avenue for networking and mentorship for the budding entrepreneurs.

Under the MODULE 2, NEIP will also undertake the following activities

- 1. NEIP Innovative Business Plan Competitions
- 2. NEIP Business Advisory Services for Existing Businesses
- 3. NEIP Internship Programme for Tertiary Institutions
- 4. NEIP Entrepreneurship Programme for Second Cycle Schools

#### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

	_	Past	Years		Proje	ections	
Main Outputs	Output Indicator	2016	2017	Budget Year 2018	Indicative Year 2019	Indicative Year 2020	Indicative Year 2021
National Business Plan Competition launched	Number of Business proposals received	-	-	5000	5500	6000	8000
Business ideas to be funded identified and selected	Number of businesses/sta rt-ups established	-	-	500	800	1000	1,500

#### 4. Budget Sub-Programme Operations and Projects

The table below lists the main Operations and Projects to be undertaken by the subprogramme

Operations	
Select facilitators for the programme	Estab
Train facilitators	Procu
Select judges for the competitions	Procu

Undertake training of trainers

Projects
Establish zonal offices
Procure office equipment and machinery
Procure office furniture
Print training manuals



## 2.9. Budget by Chart of Account

9 - Sub-Programme and Natural Account

Entity: 040 - Ministry for Business Development(MDB) Funding: All Source of Funding Year: 2018 | Currency: GH Cedi Version 1

	2018	2019	2020
04002001- SP2.1 Entrepreneurship Development and	2,372,467	2,372,467	2,372,467
04002001- SP2.1 Entrepreneurship Development and Training	2,372,467	2,372,467	2,372,467
Goods and Services	2,372,467	2,372,467	2,372,467
22 - Use of goods and services	2,372,467	2,372,467	2,372,467

#### **BUDGET SUB-PROGRAMME SUMMARY**

# **PROGRAMME 2: NATIONAL ENTREPRENEURSHIP AND INNOVATION PLAN**

#### **SUB-PROGRAMME 2.2: Regional Incubation Hubs**

#### 1. Budget Sub-Programme Objective

To teach and present a market place for young businesses to test their ideas, products and services to potential partners, investors, colleagues and mentors.

#### 2. Budget Sub-Programme Description

**Provision of Subsidized Workspace for Young** Entrepreneurs which will be resourced with business development facilities, meeting rooms, conference rooms, shared office space and other related service.

In this project **NEIP** will partner private sector investors to set these **Business Incubator Hubs** and **Industrial parks** for youth owned businesses. There are a few Incubation hubs across the country and there are some key stakeholders who have interest in Business Incubation and Innovative hubs. A few have been listed in the table below. All these and more would be engaged as we set up the biggest Workspace for budding businesses in Accra and the other regional capitals

NUM	ENTREPRENEURSHIP HUBS	INSTITUTIONAL SUPPORT
		(GRANTS)
1	Impact Hub Accra	British Council
2	Tedx Accra	Engine (Technoserve Ghana)
3	Kumasi Hive	Total Petroleum
4	Hapaspace Adum	Dfid/Ukaid
5	Ace Innovative Hub Kumasi & Ba	Usaid
6	Tanoah Sme Hub	Adra Ghana
7	Smithtips Co. Ltd	Kosmos Innovation Centre
8	Social Enterprise Ghana	Challenges World Wide Uk
9	Ghana Entrepreneurs Network	Reach For Change
10	Ispace	Tony Elumelu Foundation
11	Accra Digital Centre	Busy Internet
12	Africa Start-Up Academy	Google Ghana
13	Growth Mosaic	Emmbassies/ Consulates
14		MTN FOUNDATION
		UMB BANK
		OTHERS

These workspaces will serve as the Nucleus for the development of the Incubator Hubs as well as the Business Accelerators.

NEIP will Set up 10 INCUBATOR HUBS Across the Country with PPP arrangement. Services within our Business Incubation Hub

#### **Space Facilities**

Full use of working space for meetings, conferences, seminars, events and trainings. **Minimal fees would be charged for these services.** 

Free Business Information Seminars & Business Advisory services

Access information and application support to business programs provided by the NEIP and other stakeholders.

#### **Networking Opportunities**

Get advice and guidance from experienced business mentors and an opportunity to network with individual investors, venture capitalists and angel investors.

#### **Impact Outsourcing**

Business mentors providing strategic advice, guidance and support to local businesses.

#### **Co-working Space**

Members will have full use of working space, facilities and Internet in our Hub and attend regular business training programs and events. Co-working space could be acquired on daily, weekly, monthly or on annual basis at a subsidized rate to enable start-ups and SMEs grow their businesses.

#### Incubation

After being shortlisted for incubation the enterprises will be supported with seed capital, 12 months mentorship, networking and use of hub space, facilities and resources to grow the business.

# NEIP ENTREPRENEURS DATABASE (UNDER THE INCUBATION PROGRAM)

NEIP will set up an entrepreneurship database that will require all businesses under the following categories to register to receive various business support for the growth of their businesses through our Incubation Hubs

- Start-up businesses
- Small businesses
- Medium scale businesses
- Larger Scale businesses

Through this Entrepreneurs database we will be able to know the businesses that have to enjoy our policy **on tax incentives to young entrepreneurs** as they grow their new businesses.

#### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

		Past	Years		Proj	ections	
Main Outputs	Output Indicator	2016	2017	Budget Year 2018	Indicative Year 2019	Indicative Year 2020	Indicative Year 2021
Establish High- tech Business Incubation Hubs	Number of Incubation Hubs established	-	-	5	10	15	20
Create Database of businesses formed	Number of businesses creating jobs through tax incentives	-	-	500	1000	1500	2000

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and projects to be undertaken by the sub-programme.

Operations	Projects
Provide advisory services	Establish work spaces
Organise seminars and workshops	Create industrial enclaves for start-ups
Provide manuals and guidelines	Equip work spaces with computers
	Provide furniture
	Provide internet connections



## 2.9. Budget by Chart of Account

9 - Sub-Programme and Natural Account

Entity: 040 - Ministry for Business Development(MDB) Funding: All Source of Funding Year: 2018 | Currency: GH Cedi Version 1

	2018	2019	2020
04002002- SP2.2 Regional Incubation Hubs	44,100,000	44,100,000	44,100,000
04002002- SP2.2 Regional Incubation Hubs	44,100,000	44,100,000	44,100,000
Goods and Services	44,100,000	44,100,000	44,100,000
22 - Use of goods and services	44,100,000	44,100,000	44,100,000

#### BUDGET PROGRAMME SUMMARY PROGRAMME 3: GREENING BUSINESS MANAGEMENT

#### 1. Budget Programme Objective

To train and equip the youth with skills and resources to transform vegetable production in Ghana while at the same time setting them up after the training to be entrepreneurs on their own.

#### 2. Budget Programme Description

Businesses have a major role to play in helping protect and enhance the environment in line with wider goals of sustainable development. The Ministry takes cognizance of the President's commitment to protecting the environment and ensuring sustainable utilization of the country's natural resources.

The Ministry of Business Development is therefore implementing programmes towards nurturing a new generation of businesses determined to marry their business operations with global green trends.

The initiative promotes resources efficiency, encourages the commitment of local businesses to undertake environmentally responsible operations and offers evaluative tools and advisory services.

Businesses are presented with an opportunity to promote an environmentally friendly approach to the core elements of their operations whilst building a green brand reputation for a competitive market advantage.

- Implementation of the biggest Green House Estate in West Africa (1000 Units of Green Houses across the country). The project is currently ongoing at Dawenya in the Greater Accra Region with 75 domes established as at end of October 2017.
- The Project is in line with the President's vision of:
- Job creation and reducing unemployment
- Agric Industrialisation and Modernisation
- Improving livelihoods
- Planting for Food and Jobs
- The purpose of the Green House Project is to train and equip the youth with skills and resources to transform vegetable production in Ghana while at the same time setting them up after the training to be entrepreneurs on their own.
- The national scale up of the Green House Estate has potential to create 20,000 direct jobs in the country (20 workers per dome multiplied by 1000 domes). With

opportunity to create additional 10,000 jobs in the areas of export and processing of vegetables.

#### 3. Budget Sub-Program Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry will measure the performance of this sub-program. The 2017 data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

		Pas	st Years		Proje	ctions	
Main Outputs	Output Indicator	2016	2017	Budget Year 2018	Indicative Year 2019	Indicative Year 2020	Indicative Year 2021
	Number of Green Houses established in Ghana.	-	75	300	300	300	350
Youth Skills Training and job creation	trainadin	-	1,500	6,000	6,000	6,000	7,000
	Number of jobs created	-	1,000	2,500	3,500	4,500	6,500

#### 4. Budget Sub-program Operations and Projects

The table lists the main Operations and projects to be undertaken by the sub-program

Operations	Projects
Training of staff	Procurement of domes
Preparation of training manuals	Acquisition of land spaces
Training of youth	Procurement of vehicles
	Procurement of office machinery
	Provision of office furniture



# **1.6. Appropriation Bill** Summary of Expenditure by Cost Center, Economic Item and Funding

Entity: 040 - Ministry for Business Development(MDB) Year: 2018 | Currency: Value Version 1

2	2	2	<u>e</u>			Funds / Others		Donors	LIS	H H
	Compensation Go of employees S		Goods and Services	Сарех	Total Statutory	ory ABFA	Others	Goods and Capex Services	x Total	Grand Lotal
	52,260,000									52,260,000
	52,260,000									52,260,000
	52,260,000									52,260,000
	52,260,000									52,260,000