

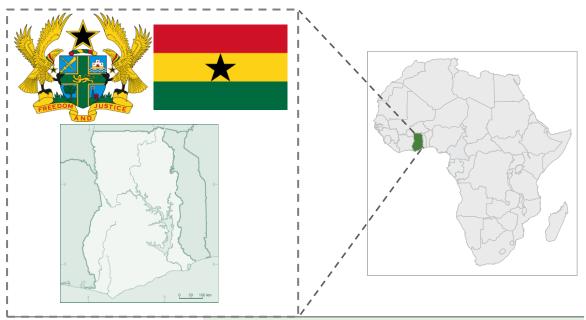
#### Disclaimer



- This document (the "Document") has been prepared by the Ministry of Finance of the Republic of Ghana (the "Republic") with the assistance of its financial advisors Lazard Frères SAS ("Lazard") for the attention of the Republic's market investors (each a "Recipient") as part of the Republic's usual communication with its market investors (the "Purpose"). This Document shall be viewed solely in conjunction with an oral briefing provided by the Republic.
- While the Republic has used all reasonable efforts to ensure that the factual information contained herein is correct, accurate and complete in all material respects at the date of publication, neither the Republic, nor Lazard, nor any of their respective related or affiliated bodies, or entities, nor their or their affiliates' respective stakeholders, directors, partners, officers, employees, advisers or other representatives, if any (together, the "Ghanaian Parties"), nor the Fund, make any warranty or representation, expressed or implied, concerning the relevance, accuracy or completeness of either the information or the analyses of information contained herein or any other written, oral or other information made available to any Recipient in connection therewith including, without limitation, any historical financial information, the estimates and projections, and any other financial information, and nothing contained in this Document is, or may be relied upon as, a promise or representation, whether as to the past or the future. Except insofar as liability under any law cannot be excluded, neither the Ghanaian Parties nor the Fund shall have any responsibility arising in respect of the information contained in this Document or in any other way for errors or omissions (including responsibility to any person by reason of negligence).
- This Document does not purport to be all-inclusive or to contain all the information that a Recipient may require in its assessment of the Purpose. Further, this Document has not been prepared with regard to the investment objectives, financial situation and particular needs of the Recipient. No Recipient is thus entitled to rely on this document for any purpose whatsoever and any Recipient should conduct their own independent review and analysis of the information contained in or referred to in this Document and consult their own independent advisers as to legal, tax and accounting issues when assessing the Purpose. Certain information in this Document is based on the macro framework underpinning the Republic's ECF programme with the IMF, as embedded in the Second Review.
- This Document may contain certain forward-looking statements, estimates, targets and projections prepared on the basis of information provided by the Republic. Such statements, estimates and projections involve significant subjective elements of judgment and analysis which may or may not prove to be correct. There may be differences between forecast and actual results because events and circumstances frequently do not occur as forecast and these differences may be material. There can be no assurance that any of the estimates, targets or projections will be met. Accordingly, none of the Ghanaian Parties shall be liable for any direct, indirect or consequential loss or damage suffered by any person as a result of relying on any statement in or omission from this Document and any such liability is expressly disclaimed.
- This Document has been prepared exclusively for information purposes. Neither this Document nor any information contained therein does or will form part of any legal agreement that may result from the review, investigation and analysis of this Document by its Recipient and/or the Recipient's representatives. Neither this Document nor the information contained therein does constitute any form of commitment, recommendation or offer (either expressly or impliedly) on the part of any Ghanaian Parties or the Fund with respect to the Purpose. The Republic reserves any rights it may have in connection with any of its debt obligations and nothing contained in this Document shall be construed as a waiver or amendment of such rights.

#### Introduction - Ghana's Investor Presentation Leaders





Territory & Capital	238,537 sq. Km; Accra	
Population (2023)	>32.8 million	
Nominal GDP (2023)	US\$76bn	
Real GDP Growth (2023)	2.95%	
GDP Per Capita (2023)	USD 2,436	
Sovereign Credit Ratings	Moody's: 'Caa2'/S&P: 'SD' / Fitch: 'RD'	
Currency	Ghanaian Cedi (GHS)	
Closing Exchange Rate (mid)	USD/GHS = 15.9000 (15/10/24)	
System of Government	Multi-party democracy since 1992 32 years of uninterupted democracy	
Borders	Côte D'Ivoire (West), Togo (East), Burkina Faso (North)	

#### **Investor Presentation Leaders**



Minister for Finance Hon. Dr. Mohammed Amin Adam



Governor, Bank of Ghana Dr. Ernest Addison



Minister of State for Finance Hon. Abena Osei Asare



Deputy Governor, Bank of Ghana Dr. Maxwell Opoku-Afari

The presenting Team is supported by Senior Technical Officials from the Ministry of Finance & Bank of Ghana



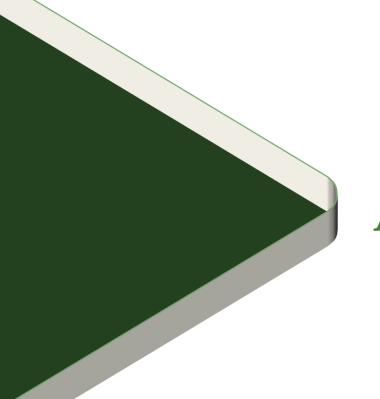
MINISTR OF FINANC

### **Table of Contents**



- A. Executive Summary
- B. Ghana's Restructuring Journey is coming to an End
- C. Ghana is on Track with its Recovery with Growth Rebounding
- D. Positive Developments in the Monetary and External Sectors
- E. Fiscal Consolidation is on Track
- F. Update on the IMF Programme
- G. Conclusion and Next Steps





## A. Executive Summary

### Executive Summary – Key Takeaways



# Restructuring done in record time

- Ghana's restructuring journey is coming to an end with c. 93% of public debt eligible now restructured. This was achieved in a record time.
- The US\$13.1bn Eurobonds debt exchange is now completed after having received support from more than 98% of bondholders.
- About 7% of the external debt stock remains to be restructured.

# Significant progress in fiscal consolidation

- Fiscal consolidation efforts are in line with the IMF objectives, supported by reforms aimed at improving revenue mobilization and fiscal policy efficiency.
- ➤ The **Medium-Term Revenue Strategy** aims at increasing the tax-to-GDP ratio to 18-20% by 2027.
- > No slippage witnessed since the beginning of the year on the expenditure side.

#### Delivering on IMF programme structural reforms

- > The **Staff-Level Agreement on the third programme review** of the IMF showed that Ghana met all quantitative performance criteria at end-June 2024.
- > Ghana is also delivering on **Structural Benchmarks**, including on the monetary and fiscal sides.

# Looking ahead, rebound gaining momentum

- The Government is fully committed to achieving its fiscal targets under the IMF programme. Central to this commitment is the strengthening to our Fiscal Responsibility Act.
- Economic activity is robust, and, on the rise, while inflation is decreasing, and international reserves are building up.
- > Ghana is looking forward to the next phase of its economic recovery programme with renewed investors' confidence for the country's economic fundamentals.

## Ghana's Economy Demonstrates a Strong Economic Outlook in a Post-bond Exchange Context



## Robust Growth Trajectory



Stronger-than-expected economic growth

<u>5.8</u>% of GDP (H1-2024)

## Prudent Monetary Policies



Declining inflation expectations

21.5% (Sept. 2024)

#### Buildup of External Reserves



Strong growth in gold exports

3.4 import cover (Aug. '24)

### Proactive Debt Management



Successfully completed 93% of debt restructuring

Upgrade in credit ratings

## Ongoing Fiscal Consolidation



Fiscal discipline on track and no slippage witnessed since Jan. 2024

## Commitment to the IMF Programme



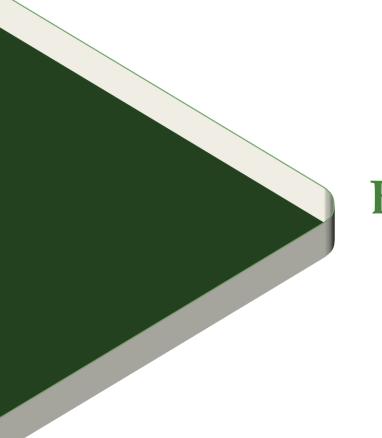
Delivering on the IMF programme. SLA: Ghana met all QPCs at end-June 2024 for 3<sup>rd</sup> Review

#### Sustaining Structural Reforms



Strengthening of Ghana's Fiscal Responsibility Act





B. Ghana's Restructuring Journey is coming to an End

## Ghana's Debt Restructuring almost completed...



#### Domestic Creditors<sup>1</sup>

- Involved Debt Exchange Programme and governing law perimeter
- 1st restructured with approx. a cedi equivalent of US\$20.3 bn<sup>1</sup> (31st Dec. 2022 exchange rate)
- Domestic restructuring was fully completed in September 2023
- This covered 49% of the debt in the restructuring perimeter
- Achieved in 1-yr while preserving financial, banking, social & economic stability

#### **Bilateral Creditors**

- Using the Common Framework Architecture for Ghana's external debt restructuring.
- Covering US\$5.1 billion external debt
- Combined with the domestic creditors this covered 62% of the restructuring perimeter
- MoU with the OCC agreed upon in June 2024

#### **Eurobonds**

- Conducted through a Debt Exchange Offer
- Covering US\$13.1 billion of outstanding stock of debt
- Settlement occurred on 9th October 2024
- Together with the Domestic and Bilateral creditors, this covered 93% of the restructuring perimeter

#### **Commercial Creditors**

- Amounting to approximately US\$2.7 billion
- Consists of 7% of the remaining debt to be restructured
- Restructuring of these claims is on-going

Note: (1) Domestic debt instruments, including in the restructuring perimeter, on a governing law basis; (2) Amounts based on outstanding stock at the time of the Debt Moratorium announced on December 19th, 2022

## ... and has been conducted in Record Time



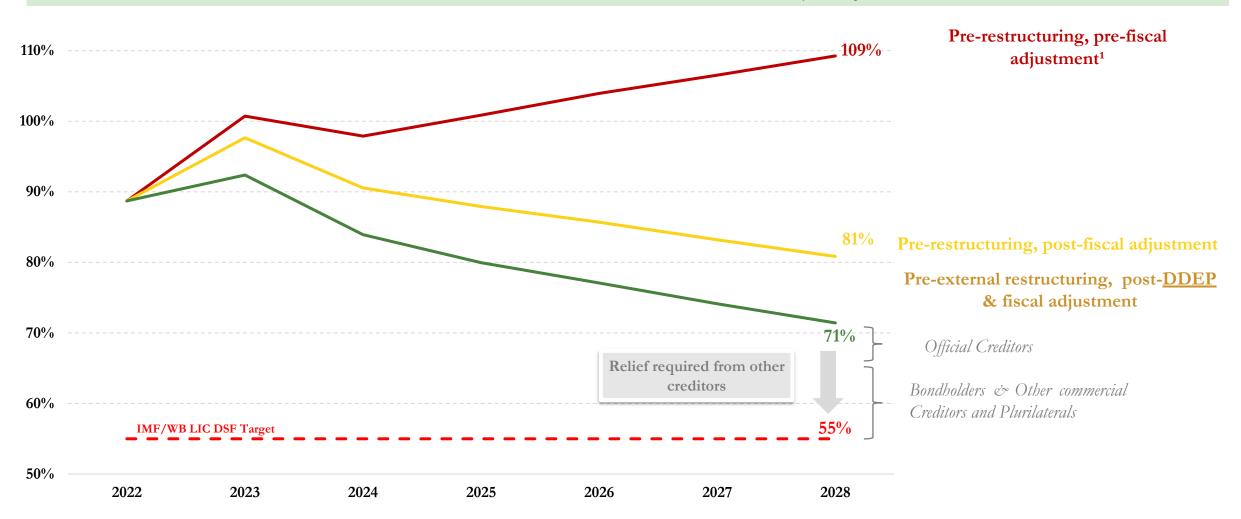
#### Actions achieved since 2022

1 July H.E. President Akufo-Addo a initiation of tal IMF on a supp	nnounced ks with the 26 September IMF Staff 2 <sup>nd</sup> Mission in Accra	1 December IMF Staff 3 <sup>rd</sup> Mission in Accra  5 December Launch of DDEP <sup>1</sup>	19 December Announcement of External Debt Service standstill	14 February  Completion of DDEP <sup>1</sup> for and Bonds + ESLA + Da		
	2022				2023	
6 July IMF Staff 1s Accra  5 Septembre	er	• SLA on a US\$3b Extended Credit • Application to G Framework for I	G20 Common	21 February Settlement of DDEP	April Spring Meetings:  Continuation of Technical Meetings with IMF Technical Discussions with BondHolders Committee Advisors & Paris Club	
Exchange Of & Conse Solicitati launch	IMF Board approval of ECF 2 <sup>nd</sup> review enabling	Agreement on the MoU with the OCC	April 15 Joint Working Scenario reached with BondHolders Committee	January 19 IMF board approval of ECF 1 <sup>st</sup> review, enabling a disbursement of US\$ 600m	13-29 September Technical re-opening and final conclusion of DDEP <sup>1</sup>	
		2024				 
9 October Eurobond exchange settlement	8 July Agreement-in-Principle with BondHolders is assessed as consistent with Comparability of	24 June Ghana reaches an agreement-in-Principle with BondHolders Committees	16 Marc Ghana BondHolde Committee form talks kick o	Ghana reaches an agreement in principle with	Delivery of Financial Assurance the Official Creditor Commi (Official Creditor Approval)	es by littee locc)
SCHIEIHEIH	Treatment by the OCC			the restructuring of OCC claims	US\$3bn F	

## Ghana's Debt Restructuring Journey is a Symbol of Fair Burden Sharing



#### Present value of overall PPG debt-to-GDP trajectory



Note: (1) Assuming a constant primary balance at its 2022 level, i.e. at (3.6%) of GDP. Based on IMF's Board Approval for the ECF.



## Ghana's DDEP was Completed in 2023, Paving the Way for the External Debt Restructuring



All exchanges of domestic marketable debt planned as part of the DDEP are completed and no further exchanges of domestic marketable debt are being considered

		Old bonds	New bonds	Participation rates <sup>(1)</sup>	Perimeter
DDEP First Leg	Coupon	19.1%	<b>9.1%</b> o.w. only 5% paid in cash in 2023 and 2024	91%	Bonds, ESLA Bonds, Daakye Bonds excl. holdings by Pension Funds
	Average maturity	3.8 years	8.3 years	7170	
Goupon  Harring  Average maturity	Coupon	20%	20%	95%	Treasury Bonds, ESLA Bonds, Daakye Bonds holdings by Pension Funds
		4 years	4 years Significantly reduced 2023-24 financing needs		
	Coupon	5.3%	3%		
	Average maturity	1.5 years	4.5 years	92%	US\$-denominated local bonds
bills	Coupon	Not applicable	13%		
Cocobills	Average maturity	0.7 month	4.4 years	97%	Cocobills
Bank of Ghana non- marketabl e debt	Coupon	Not applicable	10%	Principal	Non-Marketable Debt hold
	Average maturity	Not applicable	15 years	100% Haircut 50%	by Bank of Ghana excl. SDR on-lending

Overall GH¢203bn were exchanged<sup>(2)</sup>, which has resulted in debt service savings of c. GH¢61bn over 2023<sup>(3)</sup>

Note: (1) With regards to the 1st leg of the DDEP, participation ratio is calculated as the sum of the principal amount exchanged over the 2 exchanges, divided by the outstanding eligible amount as of February 13th (2) Exchange rate used as of September 30th, 2023: 1 US\$ = 11.1 GHS (3) Based on preliminary estimates.



## The OCC Granted Ghana with Important Liquidity Relief...



#### Main Terms of the agreed treatment

- □ All debt service (principal and interest) falling due between 20<sup>th</sup> December 2022 and 31<sup>st</sup> December 2026 is rescheduled.
- □ Rescheduled amounts will be repaid in two installments, respectively 16 and 17 years after.
- □ Interest will accrue on the rescheduled amounts at a rate which depends on the contractual interest rate of the underlying facility.
- □ Entails that Ghana seek comparable debt treatments, as assessed by the OCC, with external private creditors (except the IMF and Multilateral Development Banks that provide net positive cashflows over the programme period).

#### Parties to the MoU agreed on June 11th, 2024



Ghana obtained a debt treatment from its Official Creditors that delivers significant debt service relief of around US\$ 2.8bn during the Fund-supported programme period

### ...and Preceded an Historic Agreement with Eurobond Holders



#### Bondholders were offered two options to accommodate heterogeneous preferences:

Principal of Existing Notes exchanged

c. \$11.9 bn

c. \$1.2 bn

		DISCO OPTION		
Notes		Short-Term Disco	Long-Term Disco	
Amo (for US\$ 1,000 Valu	Original Face	\$ 242	\$ 348	
Terms of the instrument	Interest rate <sup>2</sup>	5.0% until July 2028 6.0% afterwards		
	Maturity	July 2029	July 2035 <sup>1</sup>	
	First instalment	Jan. 2026	Jan. 2030 <sup>1</sup>	

PAR OPTION			
Long-Term Par			
\$ 960			
1.5%			
Jan. 2037			
Jan. 2036			

RECEIVED UNDER BOTH OPTIONS				
Down Payment	PDI			
\$ 40	\$630 per \$1,000 of Accrued Interest up to 31/12/2023			
0%				
Jul. 2026	Jan. 2030			
Issue Date	Issue Date			

#### >98% positive consent rate

Notes: (1) First 10 semi-annual instalments representing c. 7.8% of principal, and last 2 instalments representing c. 11.0% of principal. (2) Interest on new bonds is paid in January and July, and contractual interest accrues from 1-Jan-24 onwards. The first semi-annual coupon covering the period 1-Jan-24 to 30-Jun-24 has been paid at settlement in the form of a compensation payment. The interests accruing from 1-Jul-24 to 31-Dec-24 will be paid in full on 1-Jan-25 (through a compensation payment for the period between 1-Jul-24 and settlement).



## The Eurobond Exchange Provided Ghana with Significant Debt Relief



1

 $\sim $5bn^{1}/7\%$  of GDP

Reduction in Ghana's debt

2

 $\sim$ \$4.3bn<sup>2</sup>

Debt service savings during the IMF programme period (2023-2026) 3

from  $\sim 8\%$  to  $\sim 4\%$ 

Weighted average interest reduction on Eurobonds

MI.

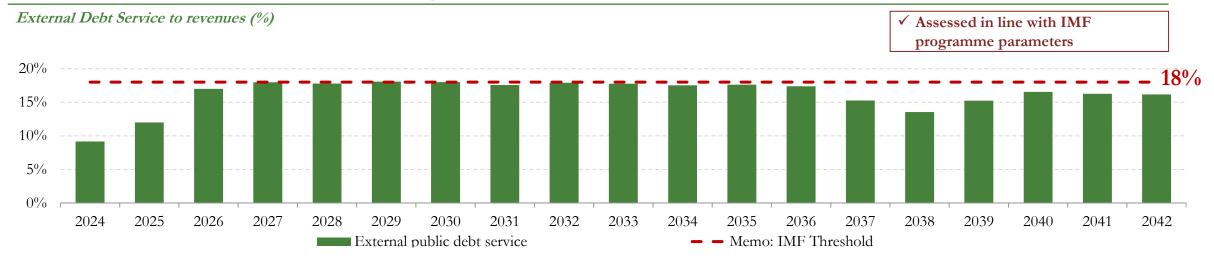
# The Comprehensive Debt Restructuring Exercise has Contributed to Restoring Debt Sustainability







#### External debt service to revenues after Debt Exchange under the IMF's Second Review Framework (1)



Note: (1) Takes into account the financial terms of the MoU with official creditors, Eurobond debt exchange and already assumes a comparable debt treatment for other non-bonded commercial creditors



## One Year after the DDEP Completion, Local Debt Markets are Normalizing



Selected domestic debt instrument yields on the secondary market (since 2023)



Over the course of 2024, the YTM on Ghana's sovereign debt instruments on domestic markets went down from c. 40% to [25%-30%]

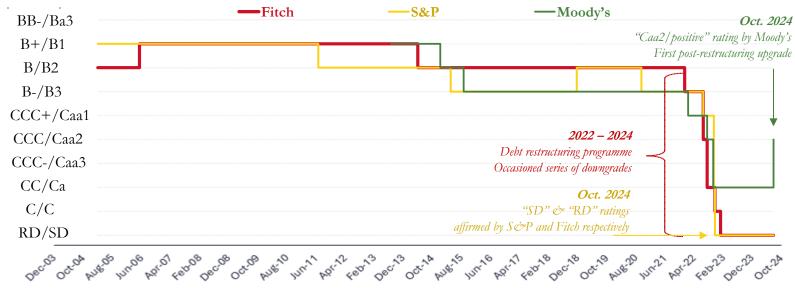
Source: Bloomberg, as of 08/10/2024



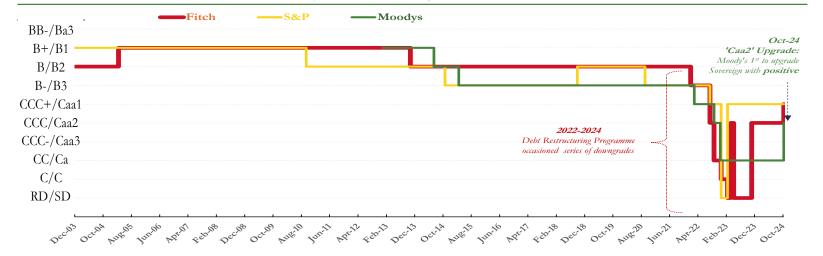
## Ghana has also recently received Credit Rating upgrades from Moody's







#### Evolution of Ghana's Local Currency Credit Rating



#### Moody's:

Upgrades both Ghana's Long Term Foreign & Local Currency Issuer Ratings to 'Caa2' from 'Ca' & 'Caa3' with a **Positive** Outlook

#### S&P & Fitch

- Affirms Ghana's Long Term Local Currency Issuer Ratings at 'CCC+'
- Rates New Eurobond 'CCC+'
- S&P & Fitch Long Term Foreign Currency Rating at 'SD' and 'RD' respectively

Source: S&P; Moody's; Fitch



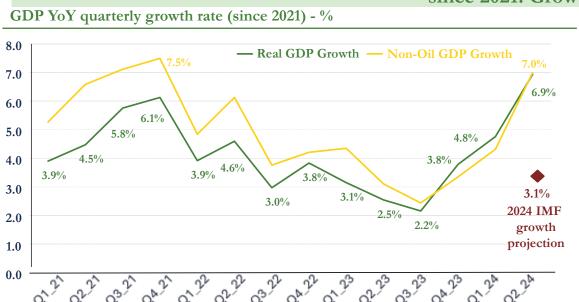




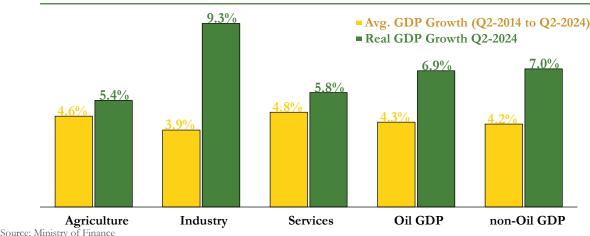
## Ghana's Economic Activity is Rebounding Faster than Anticipated



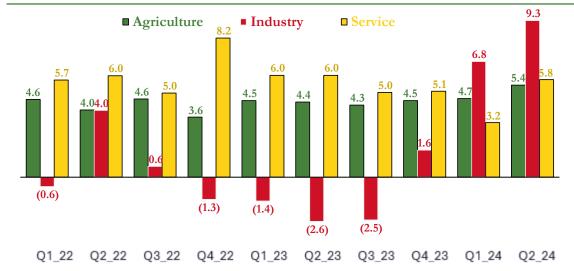
After progressive decline in 2023, the GDP growth rate features promising prospects in 2024, reaching its highest level (Q2-24) since 2021. Growth has been broad based



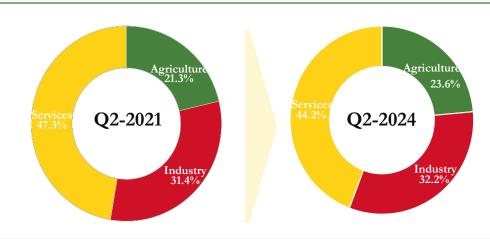
Avg. quarterly GDP growth rate (2014-24) compared with Q2-24 (%)



Quarterly economic growth, by sector (%)



Sectoral Evolution of Ghana's Economy (%)





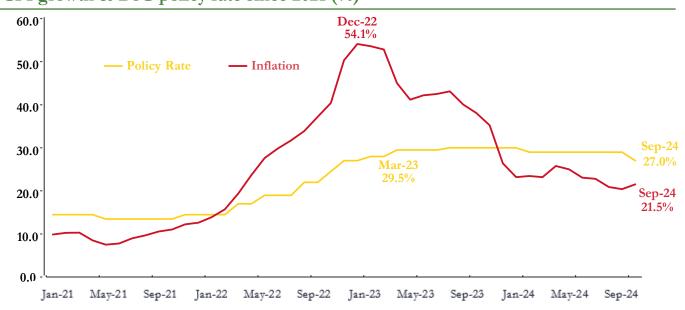


D. Positive Developments in the Monetary and External Sectors

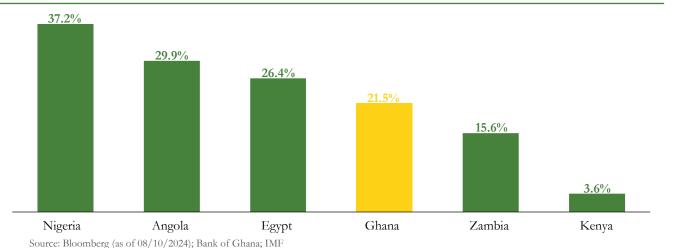
## Tight Monetary Policy is Effectively Containing Inflation







#### Ghana's Inflation vs. Peers September 2024 (%)



- Disinflation is starting to materialize
- 2024 CPI growth reached its lowest level since March 2022 due to the BoG's tight monetary policy stance and easing food inflation
- Sept-24: MPR reduced by 200bps to 27.0% given the generally improved macroeconomic conditions and fairly balanced risks to inflation outlook
- Ongoing efforts to strengthen the Cedi to maintain stability and resilience

#### Evolution of the exchange rate since 2021 (USD/GHS)



### Robust external position, with a strong buildup in international reserves

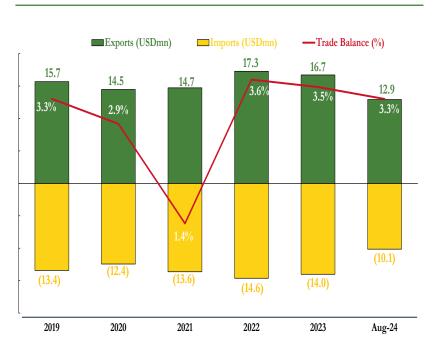


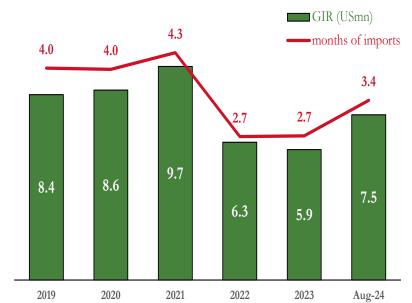
#### **Evolution of Annual Trade Balance**

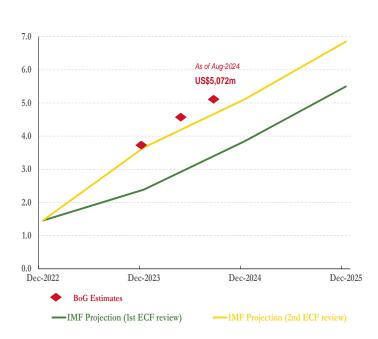
#### Gross International Reserves & months of imports

## Gross International Reserves excl. oil funds encumbered assets and pledged assets<sup>1</sup>

USD Billion





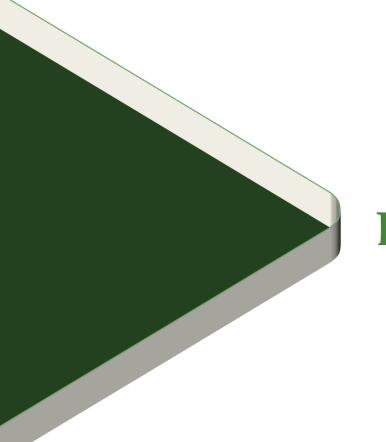


- Significant improvement in trade surplus is first eight months mainly driven by (i) growth in gold exports both volume and prices; (ii) Improvement in crude oil exports due to higher volumes; offsetting lower cocoa exports
- This development helped reserves accumulate faster than initially envisaged by the IMF (2nd ECF review). During this review, the IMF had already improved its reserve projections compared with the 1st review in Oct. 2023
- GIR increased to US\$7.5mn at the end of Aug. 2024 from US\$5.9 mn end Dec. 2023 due to strong growth in gold exports and remittances.
- The cocoa sector recovery will further support external outlook

Sources: Bank of Ghana, IMF Second Review under the Extended Credit Facility (July 2024) Note: (1) Excl. oil funds encumbered assets and pledged assets





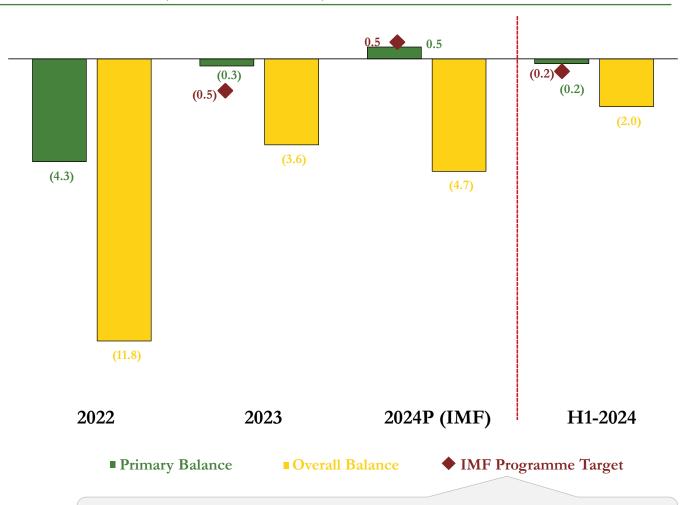


## E. Fiscal Consolidation is on Track

### Fiscal Consolidation Efforts in Line with the IMF Objectives & Supported by Reforms



#### Fiscal Performance (Commitment Basis) – % of GDP



Despite below target revenues, due to lower receipts from taxes on oil, budget execution for H1-2024 remained aligned with IMF programme targets due to expenditure rationalization efforts

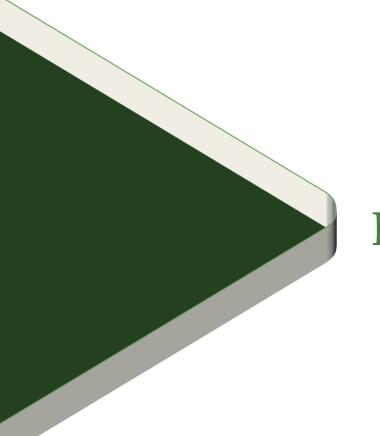
#### Main Ongoing Fiscal Reforms & Initiatives

- **Fiscal Consolidation:** Ghana has made significant strides in fiscal consolidation notably. Moved from a deficit of 4.3% of GDP (2022) to a deficit of 0.3% (2023). This is a better performance than anticipated by the IMF under the 1st ECF Review.
- Revenue Mobilization: As part of its Medium-Term Revenue Strategy (MTRS), Ghana is focusing on increasing non-oil revenue by eliminating selected VAT exemptions, deploying e-VAT, and improving tax administration.
- **Expenditure Control and PFM Reforms:** Ghana has strengthened PFM systems. This includes the rollout of GIFMIS to MDAs to ensure stricter control over public finances.
- 4 Fiscal Responsibility Reform: Government is amending the Fiscal Responsibility Act (2018) to include debt limits as well as legislate the Fiscal Council to make is more operationally independent.

Sources: IMF Second Review under the Extended Credit Facility (July 2024)







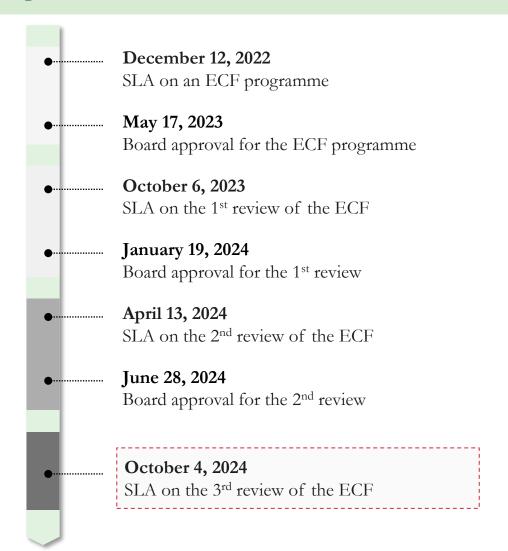
F. Update on the IMF Programme

## Steadfast Commitment to the IMF Programme



#### Ghana demonstrates strong programme performance, reaching an SLA under the 3rd review in October 2024

All quantitative performance criteria were met at end-June 2024					
	Target	Status			
Net international reserves of the BoG	463.8	Met			
BoG claims on the central gov. and public entities	0	Met			
PV of newly contracted or guaranteed external debt by the central gov. and public entities	231.5	Met			
Primary fiscal balance of the central government	-2,379.0	Met			
Non-accumulation of external debt payments arrears by the central gov. and the BoG	0	Met			
Newly contracted collateralized debt by the central gov. and public entities	0	Met			



Sources: IMF Second Review under the Extended Credit Facility (July 2024)



## Ghana Spearheading Climate Finance Developments







- Published on October 9, it establishes a detailed classification system for sustainable economic activities
- Its purpose is to guide capital towards projects reducing CO2 emissions and protecting ecosystems in Ghana



Sustainable Financing framework



- It focuses on **solar, wind, and hydrogen technologies** while reducing oil and gas consumption by 2060
- The **ESG Disclosures Manual standardizes** ESG **data reporting** for enhanced transparency



Early mover in the Paris Agreement Article 6.2 implementation



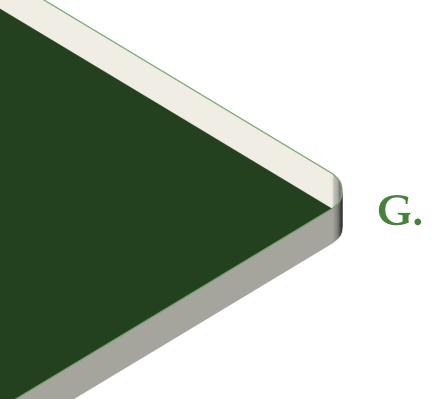
- Ghana has implemented one of the first **credit carbon bilateral transfer** under Article 6.2 framework with **Switzerland**
- This initiative is expected to reduce over 1 million tons of CO2 equivalent emissions by 2030

Ghana has highlighted its global climate advocacy by concluding its historic tenure as Chair of the Climate Vulnerable Forum and Vulnerable Twenty Group of Finance Ministers in September 2024

Sources: Ministry of Finance







## G. Conclusion and Next Steps

## Ghana Now Stands at a Critical Juncture



- ☐ Ghana completed its debt restructuring in a record time thanks to the support of its bilateral, multilateral and private sector partners
- ☐ Ghana is determined to rebuild the full confidence of international investors and hence remains fully committed to fiscal responsibility & prudent debt management
- ☐ Ghana stands at a pivotal moment in its economic history. The general public has experienced firsthand the repercussions of economic turbulences and has recognized the government's decisive efforts to restore economic and financial stability
- ☐ With the return of confidence from investors, Ghana will be ideally placed to sustain its economic recovery

## End of Presentation



MINISTRY OF FINANCE